Local Market **Insight**

Presented by
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October 2023
New Hampshire

New Listings 1,882

-6.0% from Sep 2023: **2,002**
5.1% from Oct 2022: **1,790**

YTD	2023	2022	+/-
	17,531	**20,828**	-15.8%

5-year Oct average: **2,087**

New Pendings 1,658

1.1% from Sep 2023: **1,640**
-1.9% from Oct 2022: **1,690**

YTD	2023	2022	+/-
	15,049	**17,691**	-14.9%

5-year Oct average: **2,130**

Closed Sales 1,574

-1.1% from Sep 2023: **1,591**
-10.7% from Oct 2022: **1,762**

YTD	2023	2022	+/-
	13,975	**17,184**	-18.7%

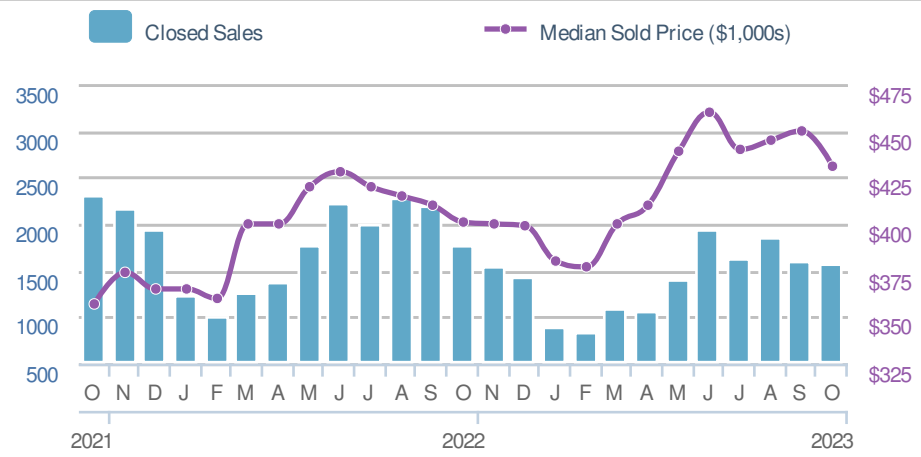
5-year Oct average: **2,126**

Median Sold Price $431,000

-4.2% from Sep 2023: **$450,000**
7.4% from Oct 2022: **$401,250**

YTD	2023	2022	+/-
	$430,000	**$405,000**	6.2%

5-year Oct average: **$355,900**



Active Listings 2,415

2,415
Min 1,894 | 2,992 | Max 5,760
5-year Oct average

Sep 2023	Oct 2022
2,399	**2,440**

Avg DOM 21

21
Min 21 | 32 | Max 51
5-year Oct average

Sep 2023	Oct 2022	YTD
25	**25**	**27**

Avg Sold to OLP Ratio 99.6%

99.6%
Min 96.1% | 98.8% | Max 100.4%
5-year Oct average

Sep 2023	Oct 2022	YTD
100.4%	**98.3%**	**100.4%**

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