

# October 2023

# New Hampshire

# **Sold Summary**

	Oct 2023	Oct 2022	% Change		
Sold Dollar Volume	\$803,269,872	\$885,777,690	-9.31%		
Avg Sold Price	\$512,839	\$497,012	3.18%		
Median Sold Price	\$431,000	\$401,250	7.41%		
Units Sold	1,574	1,762	-10.67%		
Avg Days on Market	21	25	-16.00%		
Avg List Price for Solds	\$510,661	\$503,282	1.47%		
Avg SP to OLP Ratio	99.6%	98.3%	1.33%		
Ratio of Avg SP to Avg OLP	98.8%	96.9%	1.91%		
Attached Avg Sold Price	\$434,292	\$414,256	4.84%		
Detached Avg Sold Price	\$536,657	\$519,418	3.32%		
Attached Units Sold	366	375	-2.40%		
Detached Units Sold	1,208	1,387	-12.91%		

#### Notes:

- SP = Sold Price

- OLP = Original List Price
  LP = List Price (at time of sale)
  Garage/Parking Spaces are not included in Detached/Attached section totals.

# **Inventory**

	Oct 2023	Oct 2022	% Change	
Active Listings	2,415	2,440	-1.02%	
New Listings	1,882	1,790	5.14%	
New Under Contracts	0	0	0%	
New Pendings	1,658	1,690	-1.89%	
All Pendings	2,264	2,387	-5.15%	

#### Financing (Sold)

Assumption	0
Cash	0
Conventional	0
FHA	0
Other	0
Owner	0
VA	0

#### Days on Market (Sold)

0	84		
1 to 10	842		
11 to 20	223		
21 to 30	105		
31 to 60	174		
61 to 90	79		
91 to 120	28		
121 to 180	21		
181 to 360	15		
361 to 720	3		
721+	0		

#### **Sold Detail Active Detail**

	Residential					Condo/Coop	oop Active Listings			
	2 or	Less BR	3	BR	4 or l	More BR	All	Residential		Condo/Coop
Price Ranges	Detached	Attached/TH	Detached	Attached/TH	Detached	Attached/TH	Attached	Detached	Attached/TH	Attached
< \$50,000	5	0	1	0	0	0	1	5	0	20
\$50K to \$99,999	19	0	8	0	3	0	0	40	0	1
\$100K to \$149,999	31	1	13	0	0	0	4	61	0	4
\$150K to \$199,999	32	1	31	1	2	0	10	108	1	16
\$200K to \$299,999	61	27	53	1	16	0	48	182	12	40
\$300K to \$399,999	65	36	117	13	27	1	36	225	38	38
\$400K to \$499,999	38	26	131	16	51	1	37	284	26	42
\$500K to \$599,999	7	4	113	7	43	0	32	211	18	44
\$600K to \$799,999	13	5	101	4	83	0	34	331	19	69
\$800K to \$999,999	6	3	23	1	35	2	8	205	22	18
\$1M to \$2,499,999	4	0	18	1	46	1	4	220	9	27
\$2.5M to \$4,999,999	0	0	3	0	6	0	0	51	0	6
\$5,000,000+	0	0	0	0	3	0	0	18	0	4
Total	281	103	612	44	315	5	214	1,941	145	329
Avg Sold Price	\$317,450	\$378,297	\$494,714	\$465,614	\$813,559	\$729,180	\$447,913			
Prev Year - Avg Sold Price	\$322,979	\$351,923	\$458,108	\$455,070	\$800,797	\$530,000	\$428,720			

1.59%

373

37.58%

4

4.48%

236



-1.71%

316

7.49%

91

7.99%

698

2.32%

44

Avg Sold % Change

Prev Year - # of Solds