

Jennifer Smith Chief Architect for Success

# YOUR PARTNER IN OBTAINING A GSA SCHEDULE AND PROVIDING ONGOING SUPPORT

At J Smith Consulting, we are dedicated to supporting your GSA Schedule needs. Our mission is to provide expert guidance and tailored solutions to ensure your federal contracting success.

#### **Core Competencies**

GSA MAS Schedules Services and Products Offerings Joint Ventures Strategizing to "get your foot in the door quickly" Negotiating to ensure clients get the best possible outcome

Compliance Reporting Price List Renewal Mass Mods Assessment Support

#### Mods

Adding SINs Adding Labor Categories Securing socio-economic designations Increasing Prices Renewing Option Periods Renewing Schedules Novation Mods

#### Past Successes

Successfully obtained over 100+ GSA MAS Schedules and Joint Venture Schedules for clients across various industries and specialties Successfully managed numerous Modifications to enhance client schedules, increasing their contracting capabilities

### What Sets Us Apart

- Proficient experience with GSA Schedules, compliance standards, and federal procurement processes
- Proven track record of helping clients quickly enter the federal contracting space
- Strong professional relationships with several GSA Contracting Officers (COs), facilitating seamless communication and issue resolution
- Personalized approach to meeting unique business needs
- Emphasis on accuracy, efficiency, and compliancy throughout the process

## Qualifications

Jennifer's education and background in the field of Strategic Communications has aided her success in many capacities including Public Administration, Regulatory Government, Media and Public Relations, Information Technology, and Project Management.

## **Testimonials**

"I cannot thank you enough for your outstanding support with our GSA Schedule. We're excited for what's to come!"

UEI **TAGJX964EC13** CAGE **09G27** NAICS **541611** PCS Codes **R408**, **R499**, **R699**, **R799**  "Working with Jenny on the GSA Springboard Project was a fantastic experience. I haven't seen a project go this smoothly in years. Her expertise and dedication were evident every step of the way. I highly recommend her to anyone in need of top-notch proposal writing svcs."

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