

**STEPHEN H BOLTON** CEng (University of Leeds), MIMCEHE, MBA (Henley Management College), LBS SEP96 (2018), Director

**Managing Director / Owner; Renew Marine Ltd. Est June 2023**

Own Ltd company focusing on providing expertise in the Renewables and Marine sector to a variety of clients; Wind Farm Developers, Funders, Advisors Marine yards, Vessel Owners (new / existing / sector changing) etc. Whilst an expertise in Commission / Service Operations Vessels (C/SOV's) my capabilities are based on being a proud generalist with a highly strategic mindset. I have developed techniques and approaches that can be utilised in many differing assessment situations to identify, document, critique and deliver strategic plans, whether for a company as a whole or a sector such as business development.

**AREAS OF EXPERTISE**

- Managing Director, General Manager and Strategist;
- Leading, growing and supporting businesses in strategic commercial / technical areas;
- Offshore Wind / O&G W2W, C/SOV vessel & vessel market expert, thought leader and visionary
- Offshore Wind experience across development, construction & O&M / Asset Management.
- Contract & Contractor management: negotiation; negotiation strategy; assessment; and delivery
- Specialist interest in building businesses via enhanced client and service focus
- Supporter and champion of marine crew and their recognition within employing sector

**PROFILE**

A proud generalist and highly emotionally intelligent "responder" with twenty-five years' experience in the power and marine sectors including over 22 years at the forefront of the emerging offshore wind market, delivering thought leadership and innovation at every step. During my career I have been actively involved with several flagship offshore wind projects covering all stages of their development including the UK's first offshore wind farm and many subsequent too. Recently I have held the post of Managing Director at three specialist shipping companies and since establishing my own LTD, have worked with vessel designers, marketers, financiers, insurers, operators and equipment providers to further the success of the marine sector. Able to move seamlessly between technical and commercial areas and differing industry sectors I often act as a knowledge bridge for those I support. Through my experience and privileged training at Henley Management College (MBA) and London Business School (SEP), I realised my passion and understanding of all that is strategy and strategic, which I believe should be simple in its analysis, documentation and delivery. An area of active focus. Operating at Board level I have excelled at living up to my Directorial duties. I am both an excellent leader, teacher and learner who passionately believes in the development of long-term relationships.

**EXAMPLES OF RECENT CLIENTS (Non-Exhaustive)**

**Ship Owner(x2):** Creating strategic growth opportunities in offshore vessel sector including full business plans based on existing and my own concepts. Providing evidence and structure for strategy decisions. Stakeholder engagement to influence long term strategic opportunity via green technology support.

**UK Boat Builder (1):** Management consultancy to transform / professionalise company; Overarching business plans; Project business plans; Execution plans; Meeting structure; Leadership advice; Yard relocation negotiation; Grant applications; support towards a c£6m working capital facility negotiation.

**Offshore Wind Developer:** Creation of O&M / Asset Management plan for potential future offshore wind farm outside Europe, with a focus on job transition opportunities from fossil fuel to offshore wind.

**UK Boat Builder (2):** Acting as a sub-contract; Delivering a c£2m contract package for onshore charging infrastructure and vessel range extender for an electric landing craft project via further sub contracts and management to equipment suppliers and system designers.

**Electrical Engineering Specialist:** Assistance in overarching business strategy and BD positioning

**Equipment OEM (SME scale):** Introduction of BD strategy and plans with logic and KPI structure

**Ship Designer:** Promoting and challenging internal resources to understand market better and improve new designs being brought to market including detailed experience driven revision of C/SOV designs.

**Major International Bank:** Providing educational market information to internal team to aid market penetration in their financing of CSOV and SOV sector.

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