

Evolution of a Comprehensive Research and Innovation Administrative Platform

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Background Mass General Brigham Research

Largest biomedical research center in the US - \$2.4B in FY23
 Brigham & Women's Hospital, Mass Eye and Ear, Mass General Hospital, McLean Hospital, Spaulding Rehabilitation Hospital and others
 MGH ranked #1 and BWH ranked #3 in NIH funding in FY 23
 16,000 employees directly support research mission
 Incubator for tremendous life science innovation in greater Boston

Insight Vision

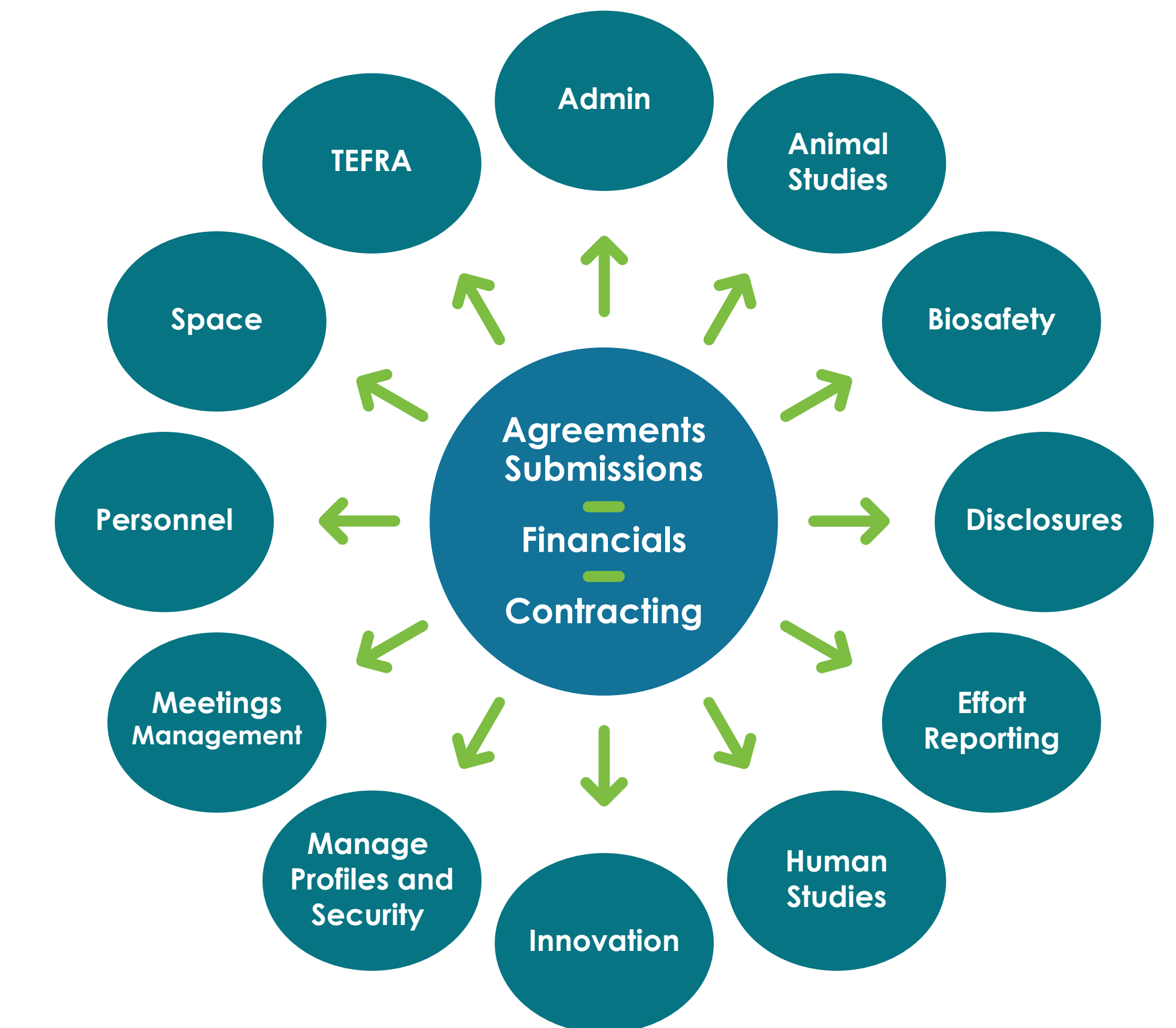
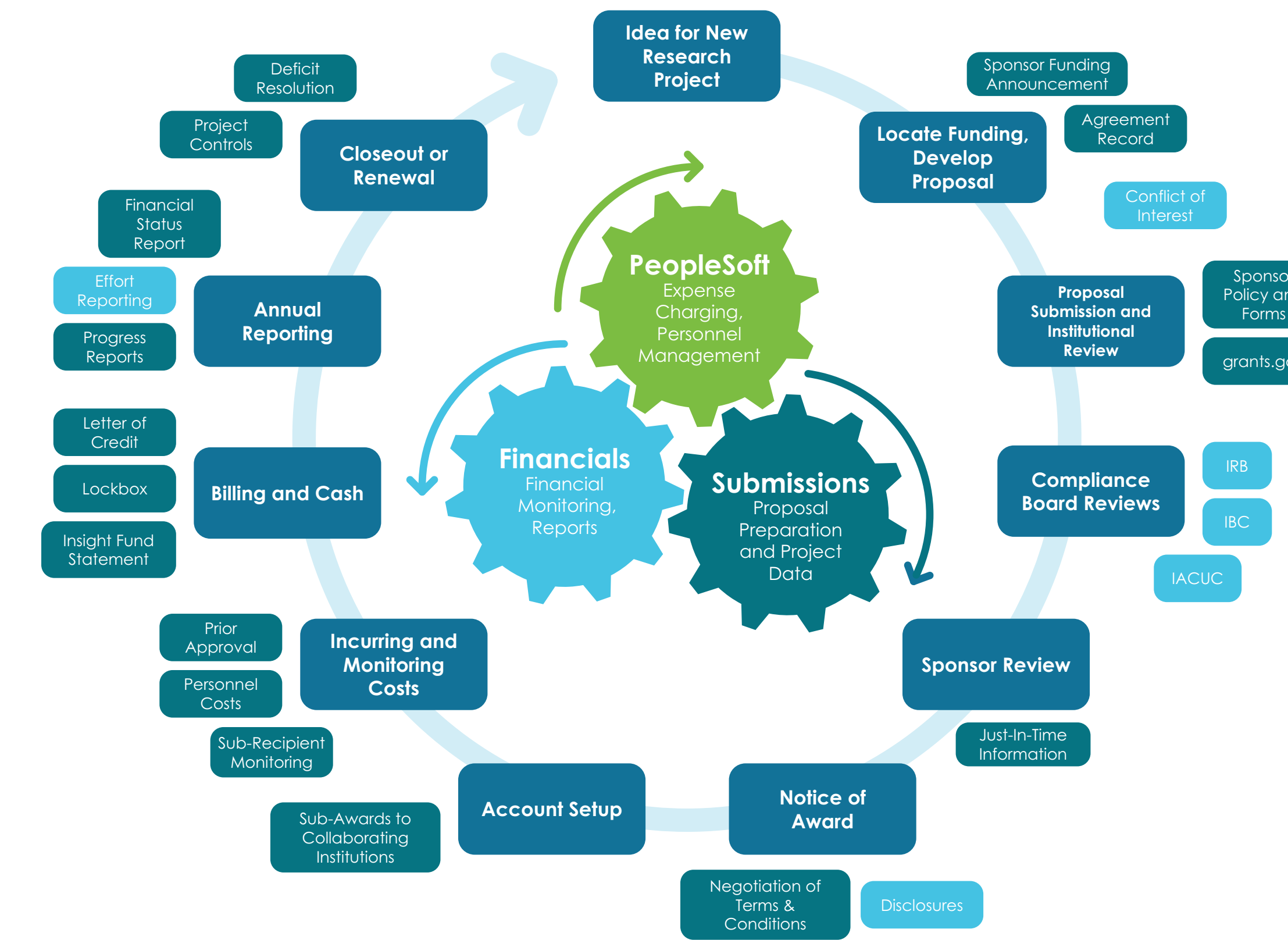
Provide a comprehensive, fully integrated, and compliant solution that spans all areas required to support the research mission and lifecycle
 Be the strategic research administration platform for organizations conducting research throughout the world
 Provide investigators and innovators with an intuitive, efficient solution to manage their research programs and translation into discoveries
 Allow research and innovation management to operate more efficiently outside of emails, shadow systems or in fragmented ways

Why Insight was Built

The marketplace lacked a comprehensive platform for research and innovation administration
 Fragmented software environment - point solutions, outdated technology, difficult to use, poor process and data management
 Lack of data integrity and key financial information transparency for important management/ oversight and decision making
 Rapidly growing research programs with increasing complexity made making system changes with vendors difficult
 High Administrator and Investigator dissatisfaction with solutions

Insight Success

Insight platform manages the largest research organizations in the world at \$2.4B annually, technology transfer operations at \$150M annually and \$15M in patent prosecution
 Over the last 10 years, MGB research volume increased by 53% with no additional costs
 Cloud-based with multiple integrations with external systems – PeopleSoft, Workday, and more



2023 | By the Numbers

26,632 System Users	13 Number of Insight Modules	2,031,285 Logins	278,185 Reports Executed
8,878 Grants/Contracts	15,232 Active Human Studies	1,473 Active Animal Studies	14,245 Annual Disclosures Completed
473 Space Certification Completed	1,125 Active Biosafety Registrations	610 Invention Disclosures Submitted	297 Licenses Executed
			6,577 Effort Reports Completed
			\$96,716,303 Revenue Distributed

