# **MMIFF CHAMPIONS LEAGUE (MCL T20)**

Franchise Expression of Interest (EOI) Form Location: New Delhi, India

l. Ap	oplicant Details				
•	Full Name of Applicant / Organization:				
•	Type of Entity (Individual / Partnership / Pvt. Ltd / LLP / Others):				
•	Registered Address:				
•	Contact Number(s):				
•	Email ID:				
•	Website / Social Media (if any):				
•	Authorized Representative Name & Designation:				
2. Financial & Business Profile					
•	Annual Turnover (last 3 years):				
•	Net Worth (approx.):				
•	Existing Business / Industry Experience:				
•	Source of Franchise Investment (Own Funds / Investors / Consortium):				
•	Preferred Franchise Zone / State:				

#### 3. Payment Details

•	Mode of Payment (Cheque/DD/NEFT/	RTGS/Online Transfer):	
•	Bank Name:		
•	Cheque/DD/UTR Number:	Date of Payment:	
•	Amount Paid (₹): <b>₹5, 00,000/- (Rupe</b>	es Five Lakhs only)	
	Proof of Payment Attached (Yes/No): _	• •	

#### **Bank Details for Transfer**

• Account Name: Mentor & Mascot Indian Film Federation

• Bank Name: Bank of Baroda

• Account Number: 29040200005489

• **IFSC Code:** BARB**0**TRADPAT (Fifth digit is ZERO)

#### 4. Declaration of Interest

I/We hereby express our interest in acquiring a franchise in the **MMIFF Champions League (MCL)**. I/We understand that submission of this EOI does not guarantee allotment of franchise rights and the decision of the MCL Management Committee shall be final and binding.

#### 5. Terms & Conditions

- 1. Submission of this EOI only indicates interest and shall not be treated as an offer or acceptance of franchise rights.
- 2. The applicant must provide authentic and verifiable information. Any false or misleading details will lead to rejection.
- 3. The final selection of franchisees will be based on eligibility, financial stability, business experience, and alignment with MCL's vision.
- 4. The Management Committee reserves the right to reject any EOI without assigning reasons.
- 5. Bidding for a franchise will start from ₹40, 00,000 (Rupees Forty Lakh only). Applicants must ensure their financial capability to meet or exceed this minimum threshold.

- 6. Each applicant is required to submit a minimum payment of ₹5, 00,000/- (Rupees Five Lakhs only) along with this Expression of Interest ("EOI").
  - i) The said amount shall be treated as an earnest deposit and will be adjusted against the final bid value in the event the applicant is confirmed as a successful bidder.
  - ii) In case the applicant is not confirmed as a successful bidder, the aforesaid deposit shall be refunded in full, without any deduction, within the stipulated time frame prescribed by the Management Committee.
  - iii) No interest shall be payable on the deposit amount under any circumstances.
  - iv) The payment shall be made in favor of Mentor & Mascot Indian Film Federation through Cheque/Bank Draft/NEFT/RTGS/Online Transfer as per the following details: Account Name: Mentor & Mascot Indian Film Federation | Bank Name: Bank of Baroda | Account Number: 29040200005489 | IFSC Code: BARBOTRADPAT (Fifth digit is ZERO).
  - v) In case of payment made through Cheque, the EOI submission shall be deemed valid only upon successful clearance/realization of the Cheque.
  - vi) Applicants are required to submit proof of payment (Cheque copy/UTR number/Transaction receipt) along with the EOI form for verification and record purposes.
- 7. Franchise fee, operational costs, and revenue-sharing structure will be communicated only to shortlisted applicants.
- 8. All franchisees must comply with MCL's Code of Conduct, branding guidelines, and event regulations.
- 9. The franchise rights, once allotted, will be non-transferable without prior written approval of the Management Committee.
- 10. Disputes, if any, will be subject to arbitration under the Indian Arbitration & Conciliation Act, 1996, and jurisdiction will lie with courts in New Delhi only.
- 11. Timelines, obligations, and deliverables will be shared in the **Franchise Agreement**, which will override the general terms in this EOI.

- 12. By signing this EOI, the applicant agrees to abide by the above terms and conditions.
- 13. In the event that the applicant is confirmed as a successful bidder but subsequently withdraws, fails to honor obligations, or defaults on the terms of participation, the deposited amount shall stand forfeited without any recourse or refund.
- 14. All information provided by the Management Committee shall be treated as confidential and shall not be disclosed without prior written consent.

## 6. Applicant's Declaration

I/We hereby declare that all information furnished above is true to the best of my/our knowledge and belief. I/We fully understand the terms & conditions stated herein and agree to abide by the same.

Signature & Seal of Applicant: _	
Name & Designation:	
Date:	
Place:	

# MMIFF CHAMPIONS LEAGUE (MCL T20 Cricket Tournament)

#### **Franchise Information Sheet**

#### **About MCL**

The MMIFF Champions League (MCL) is a premium cricket & entertainment initiative by the Mentor & Mascot Indian Film Federation (MMIFF). It combines sports, cinema, media, and social cause to create a one-of-a-kind platform that brings together players, fans, investors, and influencers.

Franchises represent regional pride and gain unmatched visibility through live matches, media coverage, celebrity associations, and sponsorship opportunities.

### **Franchise Opportunity**

- Own & manage a **regional franchise team** in the MCL.
- Participate in a **mega league format** with national & international reach.
- Benefit from MMIFF's strong brand, industry network, and 12A/80G certified social initiatives (support a cause).

### **Bidding Details**

- **Minimum Bidding Starts:** ₹40,00,000 (Rupees Forty Lakh only)
- Final Bid Value: Depends on franchise state, zone, market potential & competition
- **Franchise Tenure:** As per agreement with MCL Management

### **Key Benefits for Franchise Owners**

**Brand Visibility** – Extensive coverage across TV, OTT, digital media & press.

**Revenue Sharing** – Sponsorships, ticketing, merchandising & media rights.

**Networking** – Association with celebrities, investors & influencers.

**CSR Alignment** – Opportunity to support MMIFF's social & cultural initiatives.

**Exclusivity** – Each franchise enjoys exclusive representation of its region.

### **Franchise Benefits Snapshot**

Category	Benefits
Investment	Minimum bidding starts at ₹40,00,000 with scalable opportunities.
Revenue	Sponsorships, team merchandising, Knockout pool & player performance
Streams	pool.
<b>Brand Visibility</b>	National & regional promotions, press coverage, celebrity
	endorsements.
Networking	Connect with film industry leaders, investors, media & sports
	personalities.
CSR Value	Alignment with MMIFF's 12A & 80G certified initiatives (Support a
	Cause).
Exclusivity	Sole franchise representation for your chosen region/zone.
Long-Term	Growing fan base, recurring league presence, and business goodwill.
Value	

# Franchise Revenue Model (Season 1 – Practical Example)

Revenue Stream	Franchise	MCL	Notes
	Share	Share	
Local Sponsorships (Regional	100%	0%	Franchise has <b>full rights</b> to raise their

brands, local companies, jersey branding, ground branding space provided by MCL)			own sponsorship and place brand logos on jerseys & allocated ground branding.
Merchandising (Team Jerseys, Caps, Flags, Fan Gear, etc.)	80%	20%	Franchise keeps majority; MCL takes a small share for official league branding/coordination.
Ticket Sales / Passes	50%	50%	Ticketing (nominal fee, passes, and invitations)
Central Sponsorships (League- Level)	0%	100%	Entirely used for <b>league expenses</b> , <b>production &amp; event management</b> .
Broadcasting / Digital Rights	0%	0%	No revenue in Season 1 (MCL invests in coverage). Revenue-sharing may begin from Season 2-3rd onwards.
Prize Money (Winning Teams)	100%	0%	Entire prize money goes to the winning franchises.
Knockout Pool (Special Incentive Fund by MCL)	Additional Benefit	-	Extra prize fund distributed to franchises reaching <b>knockout stages</b> (Semifinals, and Finals).
Player Performance Pool (Special Incentive Fund by MCL)	Additional Benefit	_	Awards & bonuses for <b>extraordinary player performances</b> (Top Scorer, Top Wicket-Taker, Man of the Match, etc.), enhancing team value & visibility.

#### **Key Franchise Earning Sources in Season 1**

- 1. **Local & Regional Sponsorships** Primary income (100% franchise ownership).
- 2. **Merchandising & Fan Gear** Strong income with franchise branding.
- 3. **Prize Money** 100% to franchises.
- 4. **Knockout Pool Incentives** Performance-based bonus for progressing teams.
- 5. **Player Performance Pool** Player rewards, which indirectly boost franchise reputation & marketability.

## **Eligibility**

- Strong financial capacity (minimum net worth supporting ₹40 Lakh+ investment).
- Business or professional background with interest in sports, media, or entertainment.
- Commitment to brand guidelines, team management, and league ethics.

#### **Process to Apply**

- 1. **Submit Franchise Expression of Interest (EOI) Form** with complete details.
- 2. Shortlisted applicants will be invited for bidding & negotiations.
- 3. Final franchise allotment will be confirmed upon agreement & payment.

## Franchise Deliverables & Responsibilities

(MMIFF Champions League - MCL T20)

Each franchise owner will play a crucial role in the success of the **MMIFF T20 Champions League (MCL T20)**. Apart from financial participation, the following deliverables and responsibilities are expected:

#### 1. Team Management

- Appoint a **Franchise Manager / Representative** for coordination with MCL.
- Support in **player grooming, motivation, and welfare** during the season.
- Ensure discipline, sportsmanship & adherence to MCL's Code of Conduct.

## 2. Local Sponsorship & Branding

- Actively **secure local/regional sponsorships** for their team.
- Promote sponsor brands on team jerseys, merchandise & permitted ground branding.
- Share sponsor deliverables with MCL (logos, creative) for approval before display.

### 3. Merchandising & Fan Engagement

Develop & promote team merchandise (jerseys, caps, flags, fan gear).

- Conduct **local promotional campaigns** (press meets, social media, and fan events).
- Engage with local fan clubs, schools, and sports associations to boost visibility.

#### 4. Marketing & Public Relations

- Maintain an active social media presence for the team (Facebook, Instagram, X, YouTube, etc.).
- Share updates, behind-the-scenes, player interactions, and sponsor highlights.
- Participate in **press conferences**, **media bytes & interviews** arranged by MCL.

### 5. Financial Commitments

- Ensure timely payment of **franchise bid amount** as per agreement.
- Bear expenses related to team promotion, local events, and franchise-driven activities.
- Manage local sponsorship contracts transparently.

#### 6. Compliance & Coordination

- Follow MCL guidelines for branding, conduct & operations.
- Cooperate with MCL's central team for match scheduling, player stats, and promotions.
- Maintain ethical standards and align with MMIFF's 12A & 80G certified initiatives (Support a Cause).

#### 7. Player Performance & Incentives

- Encourage and promote **top-performing players** from their team.
- Highlight achievements on social media, press, and local events.
- Actively support the MCL Player Performance Pool & Knockout Pool to maximize visibility for team and players.

#### 8. Community & CSR Engagement

- Connect the franchise team with local schools, academies, and communities.
- Support MMIFF's social & cultural initiatives under CSR, building goodwill.
- Promote the message: "Play for Entertainment, Play for Cause."

Su	mn	nary
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Franchise owners are not only investors but **brand ambassadors of their region**. Their responsibilities include **team building**, **sponsorship**, **promotions**, **merchandising**, **fan engagement**, **and CSR participation**.

In return, they enjoy 100% ownership of local sponsorships, merchandising profits, prize money, and performance-linked incentives.

I/We hereby declare that all information furnished above is true to the best of my/our knowledge and belief. I/We fully understand the terms & conditions stated herein and agree to abide by the same.

Signature & Seal of Appl	icant:		
Name & Designation:			
Organization Name:			
Office Address:			
City:	State:	Pincode:	
Date:			
Place:			