



## About

*I partner with business owners, executives and Boards to solve some of their most significant commercial issues using a combination of strategic, financial and operational solutions.*

*These situations range from a discrete commercial or operational challenge to a full turnaround or transformation.*

*The common elements are that they:*

- have significant upside value or downside risks*
- often need capital, buying or selling, or restructuring*
- need additional resources – time and/or expertise*
- require advisors who are 100% independent, agile, experienced, measured and financially aligned*

*Over 25 years \*\*, I have navigated most types of challenging situations and have 'stood in the shoes' of investors, boards and executives.*

*\*\* 10 years industry experience + 15 years as Partner in tier-1 Advisory firms*

## Types of engagements

- Whole of business strategic and options reviews
- Special situations M&A support, advice and/or investment
- Project based consulting – eg: operations & cost structures; brand/product/business portfolio reviews
- Cash, funding and working capital management
- Hands on 'in the business' assistance to support advice
- Owner/Board advisory
- Manage other advisors when/if necessary

## Experience across sectors

Public and private companies; private equity (fund or portfolio companies); debt or equity; buy and sell side.

- Retail & consumer
- Wholesale & distribution
- Transport, warehousing & logistics
- Technology, telecommunications, media
- Manufacturing & industrial
- Services – mining, financial, health, childcare