



Front Line Real Estate Savings Program

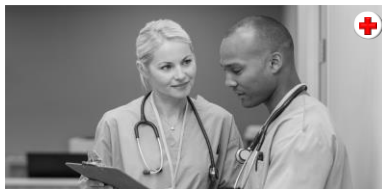
Deep real estate buy/sell discounts and money back for those who serve and protect our Colorado communities

Prepared For

Cherry Creek School District Employees

Mission:

To help front line worker achieve their real estate goals through our generosity and expertise in "All Things Real Estate" and to show our appreciation for all that you do to serve your community.



Prepared By

Patrick K. Smith

Owner: The Smith Global Group, LLC Powered by Keller Williams

Serving all of Colorado and those wishing to relocate

Website:

TheSmithGlobalGroup.Com

Contact Info:

Cell: 254.913.1507

Email: psmith.sgg@gmail.com

Date:

08/03/2023

**Thank You For
Serving Us!**

**We Want to
Give Back!**

FRONT LINE REAL ESTATE SAVINGS PROGRAM

SAVE THOUSANDS WHEN BUYING
OR SELLING A HOME



Exciting Real Estate Rewards for
Front Line Workers & Family
Members

We Support Those
Who Serve on the
Front Line

SELLING A HOME

\$2,000 rebate

Example: Sell Home-> Receive **\$2,000** Rebate
(compared to typical realtors who give \$0)

BUYING A HOME

\$2,000 cash rebate (From Our Lender)

\$1,000 cash rebate (From Us)

HOME WARRANTY

\$250 (For Home Warranty)

With purchase/sell of homes \geq \$700k

MOVING EXPENSE

\$250 (For Moving Expense)

With purchase/sell of homes \geq \$700k

Who Benefits?

(Active and Retired)

- Teachers
- School Employees
- School District Staff
- Military
- Medical Workers
- Firemen
- Law Enforcement
- All Front Line Office & Admin Staff

You also get access to The SGG
BenefitHub with an **average savings**
of **\$4,900** yearly at restaurants, on
travel, and while shopping
[CLICK HERE](#) for details



Owner/ Realtor® : Patrick Smith

Cell Phone: 254.913.1507

Email: Psmith.sgg@gmail.com

Website: TheSmithGlobalGroup.Com

Founder: Mountains In Leadership Podcast

Podcast: MountainsInLeadership.Com

Founder: J127 Adoption Foundation

KW KELLERWILLIAMS. REALTY
DTC, LLC





Front Line Real Estate Savings Program

Deep real estate buy/sell discounts and money back for those who serve and protect our Colorado communities



See Supplemental Info And Details Behind This Page

Thank You For Serving Us!

We Want to Give Back!



Front Line Real Estate Savings Program

Deep real estate buy/sell discounts and money back for those who serve

Summary: We support first responders and those who serve our community with *money to help with your real estate purchase and/or sale*. This comes in the form of a credit at the closing table. We also connect you to our *benefits hub* where we have partnered with local businesses to *save you thousands* in travel expenses, restaurants bills, shopping costs, and other expenses. These amazing benefits are extended to your family through you as well. We pursue excellence in all things real estate and we personally guarantee 5-Star service because our skills are a cut above. See our owner's credentials on page 12.

Who Benefits? **Those who put themselves on the front line for our community**

- **First Responders:** Fire Fighters, Paramedics, and Fire House Admin Associated with front line response teams, etc.
- **Medical Field:** Doctors, Nurses, LVNs, CRN's, Nurse Practitioners, Anyone who works for a hospital, etc.
- **Law Enforcement:** Police Officers, 911 Call Centers, Police, Highway Patrol, Forrest Rangers, etc.
- **Military:** Active and Retired, Any Branch, Coast Guard, Army Reserves, Family of Military, etc.
- **Teachers:** *Teachers, principals, school administration and employees, staff, and workers, etc.*



What You Get? **\$2,000 towards closing expenses and other deep discounts**

- **Home Buyers and Sellers:** The Smith Global Group will provide \$1,000 towards your closing costs when you choose us as *Your Trusted Real Estate Broker*. Your school district owes us nothing. We get paid as closing.
- **Home Buyers:** *Our top tier lender partner will contribute \$1,000 towards your closing costs when you go through them for your financing needs during your home purchase (See Page 14)*
- **Hotels:** Deeply discounted nightly hotel rates across America when you go on vacation
- **Restaurants:** Discounts to coffee shops, ice cream parlors, and various restaurants nearby
- **Other Businesses:** Discounts to retailers who are a part of our benefits hub->Save money when you shop

**Thank You For
Serving Us!**



**We Want to
Give Back!**

Owner/ Realtor® : Patrick Smith

Cell Phone: 254.913.1507

Email: Psmith.sgg@gmail.com

Website: TheSmithGlobalGroup.Com

Founder: Mountains In Leadership Podcast

Podcast: MountainsInLeadership.Com

Founder: J127 Adoption Foundation





Front Line Real Estate Savings Program

How It Works: Eight Easy Steps

Send *your friends and family* to us and we will provide the *same benefits and value to them*. The process starts over.

Step: 1
Hire us to help you achieve your real estate goals

We get paid at closing through the real estate sale proceeds with *no upfront cost to you*

Step: 2
You get set up on our free Benefits Hub so you get full access to \$\$\$ savings

Free to you as appreciation for your service and for trusting us with your business

Step: 3
If you are buying real estate we get you set up with our top tier lender

Buyers get an *additional \$2,000 towards closing costs* when they use our partner lender. We do not make money from lender referrals. This is free to you.

You *can choose to have this \$1,000 to \$3,000 credit donated to any non-profit related to* firemen, law enforcement, military, domestic abuse, adoption, and suicide prevention

Step: 7
You get \$1,000 to \$2,000 put towards closing costs by us and/or lender

We *serve as your personal fiduciary* as you seek to buy or sell. We *help with negotiations, contracts, and logistics.*

Step: 4
We help you find a home to buy or we help you sell your existing home

Again: There is *no upfront cost to you*. We get paid for our services when the real estate sell closes at the Title Company.

Step: 6
You close on the purchase or sale of the real estate transaction

A \$1,000 to \$3,000 credit is applied to costs associated with your real estate transaction keeping *more money in your pocket* unless you opt for a different option shown in Step 7.

Step: 5
We help walk you through the intricacies of buying or selling

Thank You For Serving Us!



We Want to Give Back!

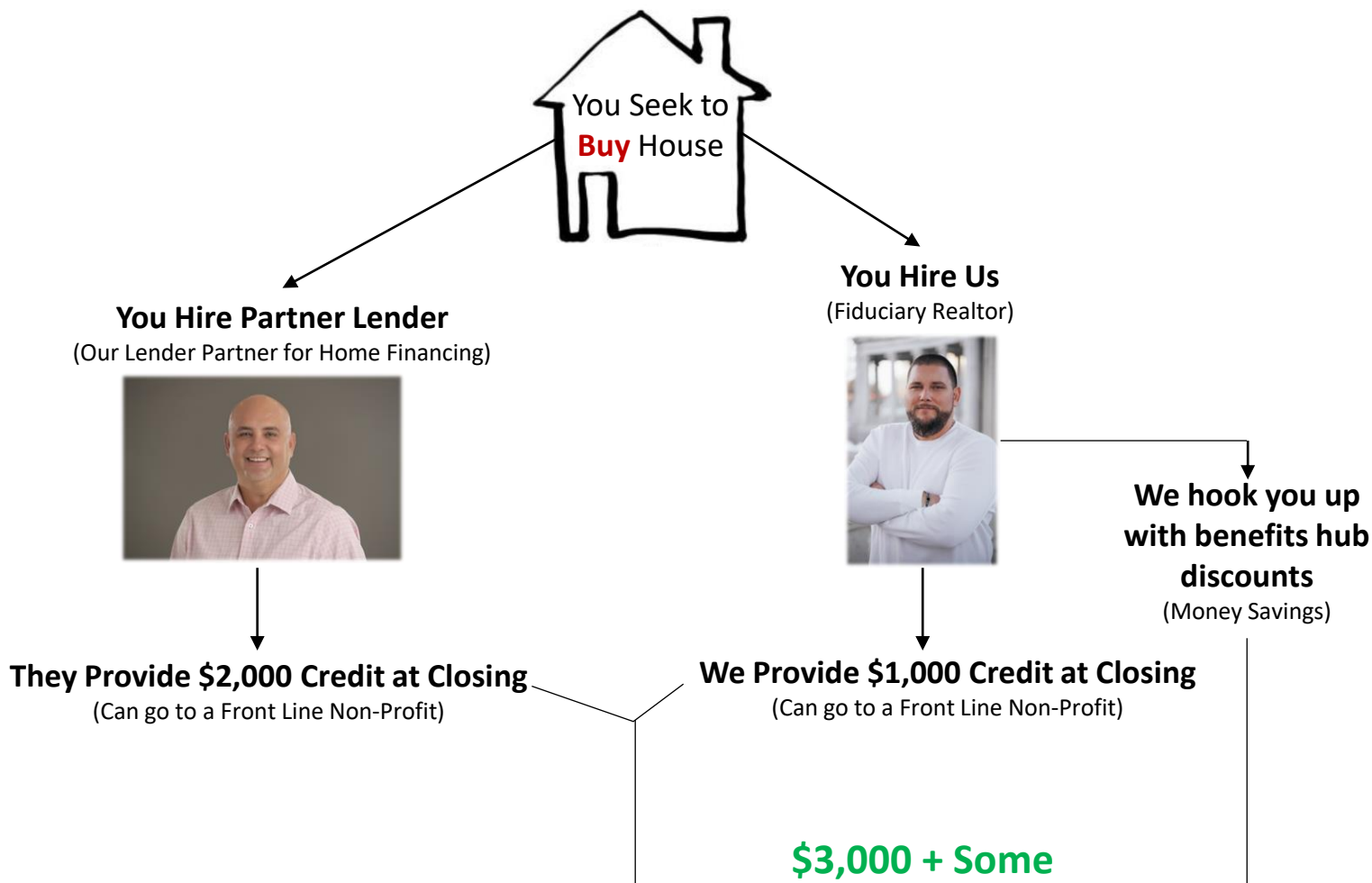
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Front Line Real Estate Savings Program

How It Works: Buying Real Estate Example



Important Note:

We support those who support our communities.

We offer more value to front line personnel than anyone else. If there is someone doing more then the chances are very high that we can beat it. Let us see what they are offering and let's talk about what we can do to exceed your expectations. We support the continued physical, financial, emotional, and psychological health of first responders, military (active and retired), those who serve in roles related to education, and their families.

Value To You:

Thousands of dollars in savings and you walk away with benefits that stick with you after you complete your real estate goals. You can extend these benefits to your family and friends too. Let us know how we can help.



Front Line Real Estate Savings Program

How It Works: Selling Real Estate Example



You Hire Us
(Fiduciary Realtor)



We hook you up with
benefits hub
discounts
(Money Savings)

We Provide \$2,000 Credit at Closing
(Can go to a Front Line Non-Profit)

\$2,000 + Some

Value To You:

Thousands of dollars in savings and you walk away with benefits that stick with you after you complete your real estate goals. You can extend these benefits to your family and friends too. Let us know how we can help.

Further Discount
on Services

**We reduce our
commission further if
the buyer and seller are
both clients of ours on
the same real estate
transaction**

See Page 7

Important Note:

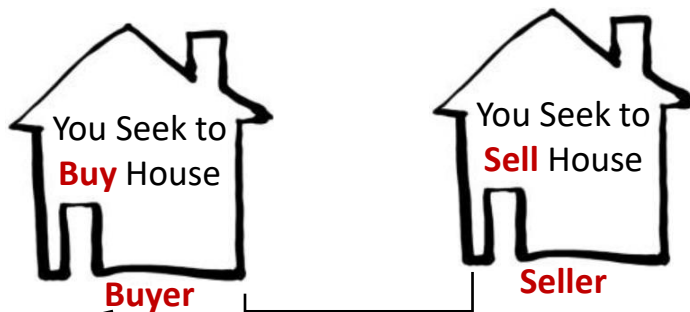
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Front Line Real Estate Savings Program

How It Works: We work with both buyer and seller in program network



You Both Hire Us
(We Convert to Transaction Broker)

Buyer Hires Partner Lender
(Our Lender Partner for Home Financing)



They Provide \$2,000 Credit to Buyer at Closing
(Can go to a Front Line Non-Profit)



Commission Paid by Seller Reduces Further
(Money Savings-Ask for Details)

We hook you both up with benefits hub discounts
(Money Savings)

We Provide \$1,000 Credit to Buyer and \$1,500 Credit to Seller at Closing
(Can go to a Front Line Non-Profit)

Ask For Details
\$3,000 credit to Buyer + Some and \$1,500 discount/credit to Seller + Some

Important Note:

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We offer more value to front line personnel than anyone else. If there is someone doing more then the chances are very high that we can beat it. Let us see what they are offering and let's talk about what we can do to exceed your expectations. We support the continued physical, financial, emotional, and psychological health of first responders, military (active and retired), those who serve in roles related to education, and their families.

Value To You:

Thousands of dollars in savings and you walk away with benefits that stick with you after you complete your real estate goals. You can extend these benefits to your family and friends too. Let us know how we can help.



The SGG BenefitsHub

What you get-> Features and Highlights



Enjoy **discounts on the brands you love** in every category:

- Discounts in Fitness: gym memberships, fitness trackers, and fitness apparel
- Discounts Tickets: sporting events, concerts, theme parks, movies, etc.
- Discounts for your pets: pet insurance, medication, food, etc.
- Discounts on travel: hotels, rental cars, and flights
- Discounts on shopping: stores, electronics, etc.
- Employee **savings is more than \$4,900 a year**
- Discounts on restaurants, auto repair, etc.
- Cash back on thousands of brands
- Real estate resources and services
- And much more



Note: The brands shown vastly under represent the multitude of savings and variety of brands we have partnered with to save you money.



References: We understand that it is not who you know...Its who knows you and what they know about you. Please give our references a call. They can give you insights into our character.

Name: Steve Ellis
Cell: 303.947.3893
Email: Spelyleboy@yahoo.com
Position: Division Chief (Retired)
Location: Denver Fire Department

Name: Steve Barker
Cell: 303-808-4585
Email: firebark@comcast.net
Position: Captain (Retired)
Location: Denver Fire Department

Name: Rich Fleming
Cell: 303.435.8471
Email: richfleming52@hotmail.com
Position: Sergeant (Retired)
Location: Jefferson County Sherriff's Office

Name: Justin Green
Cell: 903.910.9989
Email: jcg@engineer.com
Position: Company 1st Sergeant, Former Drill Instructor (Retired)
Location: United States Marine Core





The Smith Global Group, LLC Powered by KW

Our Story: Our "Why" for anything we do! Its why we exist as a company.

Two Months Old: Our story starts way back before The SGG was ever a thought in anyone's mind. It began with a little boy who was left in a closet at two months old. That little boy was me (Owner/CEO of The SGG Patrick Smith). When they found me, it was because they were showing the place to a new and potential renter on Fort Hood Base in Texas. This is all according to the info I was able to locate in my closed adoption file. I laugh with my clients when I tell them I've been showing homes since I was two months old. According to the information I have from my adopted parents, my biological father was documented as going AWOL while in the United States Military and my biological mother left him during that time. I have no knowledge of what happened to her. I was adopted by an Army Veteran four months later.

Six Months Old: When I was six months old, I was adopted by the only family I have ever known. This led me on a journey to the man I am today. If it were not for my father, mother, sister, and brother then I would not be the hard hitting, no slack, old school, hardworking man I am today. However, my life did not come easily, and I learned very early on how hard life can hit you, especially if you don't have a strong support network around you.

Eight Years Old: I have two siblings that are both related to my mother and father by blood. I like to tell people we are related by love because that's what really matters when you decide to adopt a child. My brother was a young man by the time I hit the age of 8.5 years old. At that time, his six-month-old daughter passed away and it devastated my family. She was the same age I was when I was adopted. It was too much for my family to handle at the time. It rocked the Smith Family to the core.

Buyer's Remorse or Unimaginable Grief? My family was reeling from the death of my niece, and I do not think a day goes by that I do not think about her. I remember wanting to die. It changed our family and set me on a trajectory that ultimately gave me the building blocks in which I've built my faith on. As my family was attempting to process the loss of my brother's daughter they had, what I used to call, buyer's remorse. I was driven about three hours away and taken to a boy's home. I'll keep the name of the facility private for personal reasons. When we arrived, I was told, "There are cookies in this room" and when I came out of the room my family was gone. I struggled with this for a long time. Why would a family ever do that to their little boy? When I used to explain how this scenario played out, I used the term "buyer's remorse" because it felt like I was a dog that a family picked up from the dog shelter but later regretted buying, so they took me back. This was wrong. Looking back, I see now that they were hurting and just needed help. They needed a support network.

Sometimes the Only Thing a Strong Man Understands is Somebody Stronger: I spent approximately one year in this facility. They divided the kids into three blocks and had three different bunk rooms. These bunks were broken out by age. I was in block C where the younger kids were. Block B was where they kept the kids going through adolescence. Block A was where the kids lived that were almost ready to age out of the system. I learned a lot about the value of strength early on from this experience. I learned that strength is like money. It only makes you more of what you already are. If placed in the wrong hands it can cause great damage. If placed in good hands it can be used to protect, to build, to shield others and to stand in the gap for those who cannot. I also learned that sometimes the only thing a strong man understands is somebody stronger. The staff that was placed in charge of the facility at night would make the children push the bunk beds against the wall and fight for their entertainment. If you lost your fight, then those in charge would have their way with you. Those of us who were stronger would take turns losing fights, so the same kids didn't get it from these facility workers every night. I was fist fighting 14 and 15 year olds by the time I was nine. It taught me about honor and brotherhood early on. I learned how to take things on the chin and it made my shoulders strong. I would lay in my bunk at night and pray to God that he would take me out so I could have rest. I was never the same after having this experience. It was rough. Eventually, this facility was shut down but not before my family came and got me a year later. Years down the road I was telling my wife about some of these stories, and I looked up the facility. I found articles explaining that two children had been murdered there. They were eventually shut down by the United States Government.

Using What God Gives You: After coming home from this facility I never really thought about life the same way. I have had a hard time trusting people and I have to work at it every day. However, as Charles Spurgeon said, "It would be better to be deceived a hundred times than to live a life of suspicion." What you do with your life is contingent upon how you use previous experiences. I believe that they are tools that God uses to move mountains. This is one of the reasons why we chose to name our podcast "Mountains in Leadership." Over the years, I've dedicated my life to using these principals to help others and to change the legacy of men who came before me in my family line. It's a hell of a thing to try and change your family legacy. There are many more chapters related to my life that I'll choose to leave unspoken here because the focus of our J127 initiative is about adoption and redemption. It's about revitalization for children who feel dead inside. Fatherless homes hurt people, and hurt people hurt others. I'm out to show the world that life doesn't have to be like that.

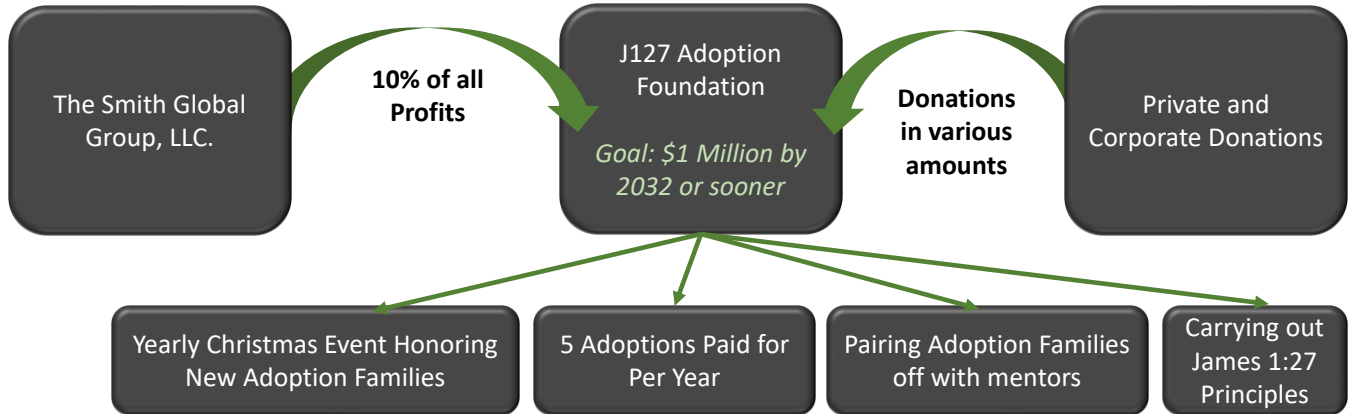
J127 Adoption Foundation: J127AF is a goal set by the owner of The SGG to build a nonprofit organization designed to help pay for at least four to five adoptions a year. We plan to start small in hopes that it will grow from there. Ten percent of all The SGG's profits will go towards this endeavor, and we humbly ask for your support. Our vision is that each of these four or five families would be recognized as a guest of honor at a yearly Christmas event. Ideally, each family that has already been through our adoption program would come back each year to support the new families walking with us through this program. We are planning to partner with local churches who are big enough to host these events and would like to see its members come alongside these families and provide uncommon community. Any donation, small or large, is welcomed as we seek to bring this thing to life in a way that can only be done through hard work and generosity. We are looking to partner with any large corporation and small business owner who might be interested in this work.



J127 Initiative

James 1:27- "look after orphans and widows in their distress"

Goal We Are Working Towards



Adoption is not something you do to make yourself feel good



Children are a gift and you have the opportunity to change someone's life forever



Our Mission

- Raising finances to pay for adoptions that place children with Christian families while providing biblical mentorship and support for those families we seek to help build.
- Yearly Christmas event for adopting families who are going through our adoption process and returning families who are there to provide support after having gone through the program
- Partnering with local churches to support, protect and encourage adopting families and children
- Living out James 1:27 principles and helping others to do the same

Ask Us About Our Story



The Smith Global Group, LLC Powered by KW

About Us: Patrick K. Smith



CEO/Owner/REALTOR®: Patrick Smith has a robust background in real estate, finance, engineering, investment analysis and a strong desire to help people with their wealth building journey. This unique skill set provides a strong value proposition for any person, family, or investor looking to buy or sell real estate in the Colorado market.

Patrick spent four years building homes and leading construction projects before working as a residential and commercial building designer. Patrick also worked in the banking industry before obtaining his Engineering Degree at Texas A&M University. He holds a Financial Acumen and Managerial Decision-Making Certificate from Mays Business School Center for Executive Development along with a Business Management Certificate from Mays Business School. Since that time, Patrick has worked on multi-million-dollar projects where his recommendations as an engineer have helped Fortune 500 companies make lucrative investment decisions with robust rates of return and a strong understanding of the investment they've made.

Patrick is equipped with the business acumen and real estate experience necessary to represent any client looking to buy, sell, remodel or invest in real estate in the United States. Check out our Mountains In Leadership Podcast and SGG blog and make Patrick your trusted real estate broker today!

Credentials

- \$3.34 Million worth of real estate sold in last 60 days
- Designed and built ~\$2 billion worth of Real Estate over 15 years
- Owner/ CEO/ REALTOR®: The Smith Global Group, LLC
- Bachelor's in Petroleum Engineering from Texas A&M
- Architectural Design Degree: Custom, Commercial, Residential, Land Development, cost estimates, cabinet design, Interior decorating
- Business Management Certificate: Mays Business School Center for Executive Development at Texas A&M University
- Managerial Decision-Making Certificate in Finance: Mays Business School Center for Executive Development at Texas A&M
- 2023 SMART REALTOR® Designation given by SMDRA to those considered to be elite or advanced in their field
- SMDRA and NAR Member in Good Standing
- KW DTC LUXURY Real Estate Committee Member
- Founder: J127 Adoption Foundation
- Founder: Mountains In Leadership Podcast
- Head of Safety and Security for Southwest Community Church in Lakewood, CO
- Father of four, Man of faith, Entrepreneur, Engineer



- Aggie Alumnus
- Graduated from engineering school with honors
- Treasurer: American Association of Drilling Engineers
- AADE: Director of Technical Development Committee
- Co-Chairmen of Technical Development for Society of Petroleum Engineers in Texas

Excellence in All Things Real Estate!



About Us: Ruth E. Smith

Real Estate Broker: Ruth Smith has 16 years of experience working in the medical field as Registered Nurse before becoming a licensed Real Estate Broker in Colorado. She still serves as an Emergency Room Nurse at Swedish Medical Center on a PRN basis and interfaces with those that we support on the front line. She understands what those in front line careers go through to keep our community safe and running properly.

Her uncanny attention to details and ability to solve problems under high stress situations makes her the perfect choice for any client looking to receive top notch service with a smooth buying or selling experience in the Colorado Real Estate Market.

Check out Ruth's money saving ideas on the SGG Blog and at Ruth's Corner on our website for cooking recipes and life hacks that save you money. Financial considerations and money savings are a big part of the home buying and selling process and, as a mom of four children, Mrs. Smith provides a plethora of knowledge in this area.



Credentials

- Licensed Real Estate Broker in Colorado
- 2 years in Real Estate administration experience for The SGG
- Founder of Ruth's corner on The Smith Global Group Website designed to help families with money saving ideas, tips, and tricks
- Bachelor of Science in Nursing from Cedarville University
- Major in Nursing and Minor in Cross Cultural Nursing
- 16 years of service in the medical field in multiple locations across the USA
- Certifications: BSN RN, BLS, ACLS, PALS, TNCC, ENPC, NRP
- Experienced Travel Nurse in 3 states and 9 cities
- Overseas Nursing Experience working with Non-Profit Mercy Ships in Sierra Leone, Africa-Helped provide free surgeries to those who would not have access otherwise
- Lead Homeschool Contract Employee in Classical Conversations teaching and tutoring 5-7 year olds
- 6 years Cardiac and Medical Surgical Nursing experience
- Mother of four



Ruth is a member of the front line just like you!



The Smith Global Group, LLC Powered by KW

About Us: Our Lending Partner



Mark Schneider is our lending partner. With 26 years experience in the real estate and lending industries, he brings a wealth of knowledge and expertise to our team. He offers a variety of programs to fit almost every need. Mark is a native to the Rocky Mountain region, being born and raised in Wyoming. He is the father of five children and grandfather to five more!

Credentials

- Rocky Mountain Area Manager
- Closed over 3,000 (\$750MM) in transactions
- DU approved underwriter
- VA, FHA, USDA and Conventional Certified

Contact Info

Email: mark.schneider@swmc.com

Phone: D| 970.509.4275 T| 800.453.7884 Ext. 90070 M| 970-640-3095

Address: 6131 Orangethorpe Ave. Suite 500, Buena Park, CA

[Apply Now](#)



***Excellence in All
Things Finance and
Lending!***

Mountains In Leadership Podcast

The Highs and Lows of Life and Business



Patrick Smith



SHOW HOST | LEADERSHIP COACH

REALTOR® | ENTREPRENEUR | BUSINESSMAN | ENGINEER | BJJ FIGHTER | FAMILY MAN

With more than 15 years of combined experience in Architectural Design, Banking and Finance, Investment Analysis, and Engineering Patrick brings a wealth of knowledge to business leaders and entrepreneurs who are looking to lead well in life and business. Patrick's work in multiple industries brings a unique perspective and approach to life, leadership, and legacy building. He founded the Mountains In Leadership Podcast and owns a successful upscale real estate company that provides white glove real estate services to clients looking to make good financial decisions. His current projects include the creation of a non-profit to help pay for adoptions through real estate transactions and implementation of Artificial Intelligence platforms in the real estate industry. His desire is that this podcast will provide valuable content to those people trying to figure out how to live well and lead well in life.

FINANCIAL EXPERT | LEADERSHIP COACH | 2-TIME STATE WRESTLING CHAMP | FAMILY MAN

Mark has more than 27 years in the mortgage and real estate industry. He is an entrepreneur and business owner as well. From owning car dealerships and book stores to new app development and mortgage lending, Mark has his hands in a lot of things. His background and experience brings a wealth of knowledge to the Mountains In Leadership Podcast. He knows what true leadership in life and business looks like as we are excited to have him and his input on the podcast each week. Like Pat and Ruth, Mark is a parent and knows the struggles that someone can go through as they look to lead their families well. Mark is the Area Manager for Sun West Mortgage and one of his biggest goals is to mentor and help people looking at the prospect of becoming entrepreneurs. The failure rate for those who go the entrepreneurship route is high but there is wisdom in the presence of a multitude of good advisors and mentors. This is why the Mountains In Leadership Podcast exists.

Mark Schneider



SHOW CO-HOST | LEADERSHIP COACH

Ruth Smith



SHOW CO-HOST | REALTOR®

ER NURSE | ENTREPRENEUR | TEACHER | MOTHER OF FOUR | RUTH'S CORNER REP

Ruth has more than 15 years of combined experience in the medical field working in various capacities as a BSN RN. She recently decided to obtain her Real Estate license to help her husband Patrick run their company at The Smith Global Group, LLC. Ruth and Pat have four children and Ruth works hard to homeschool them and provide more one on one interaction than they might get at public schools. She is a no nonsense business woman with a lot of drive and tenacity. Her bedside manner as an ER Nurse allows her to methodically walk clients through the home buying and selling process while minimizing their stress and calming their nerves. She also creates content for Ruth's Corner on TheSmithGlobalGroup.Com website to help clients save money and bring more organization to the family home. This content is free. Her current and ongoing project includes a cook book for new home owners designed to help them save money. This will be available on TheSmithGlobalGroup.Com in the near future for \$15.00.

The Mountains In Leadership Podcast is designed to help high performers leave good legacies in their lives and businesses. There is a lot of valuable content on the Podcast about investing, social dynamics, entrepreneurship, and the things of life. GO CHECK IT OUT!

Follow Us On:

Twitter: @SmithGlobalGrp
Instagram: thesmithglobalgroup
Facebook: The Smith Global Group



#MountainInLeadershipPodcast #TheSGG
#TheSmithGlobalGroup



The Smith Global Group, LLC Powered by KW

What others are saying about us



"Patrick was an absolutely amazing realtor to collaborate with on my new home purchase. He was so engaged and on top of every minor detail. His communication skills are top tier. I never wondered about the status of any detail or punch list item. I especially appreciated his extra efforts with a difficult seller broker and seller. I would not have the home that I have today without his negotiating and tenacity. I cannot recommend Patrick and the Smith Global Group enough. You will not regret it."

-Scott and Lindsey-



"Pat & Ruth are absolutely amazing to work with. They help me sell my Townhouse in record time. Pat is dedicated to his clients and is super knowledgeable. It was a stress free transaction. I could not have asked for a better realtor and team! Thank You."

-Katy-



"We were able to secure a home with Pat's help during this crazy market. His knowledge of home building was beneficial when it came to evaluating structural integrity and he really goes above and beyond to make sure you are taken care of well past closing. He even came by to mow my lawn! I can't recommend him enough. Thanks Pat!"

-Kay and Dan-



"I wanted to share what an incredible experience it was to work with Patrick Smith. The time and effort that I wanted to share what an incredible experience it was to work with Patrick Smith. The time and effort that Patrick put into helping me to acquire a piece of property that I was after was incredible. When I first started the search, from another state, I had no idea what to do or where to begin. after making contact with the Smith group, I soon learned that Patrick operated at a whole other level. His attention to detail and determination, delivered information and documents at my fingertips that I never would've even thought of asking for and even though the property that I was trying to purchase didn't carry a large price tag, it might have well been a million dollar deal in the way Patrick took care of me and my family. The property was listed at a price that was reasonable but a little bit high to make it a comfortable transaction. After sharing this with Patrick, he simply said, let me work on it, all it took were those shared words and Patrick got to work brokering a deal that reduced the cost of the property by 10%. As mentioned, I had no idea the type of information needed, or what to ask for... mineral rights, water, rights, past history, previous liens, and honestly some words I've never even heard of, but once again, Patrick delivered all at my fingertips. I would highly recommend Patrick as a realtor to help you in any of your real estate needs whether it be that million dollar home in the mountains of Colorado or 6 acres, such as he helped me acquire . Thank you, Pat!"

-Ben-



"Pat was absolutely amazing in helping us find a new home. He knows the market in and out and cares for every one of his customers. He helped us through every detail and helped us have the least stressful experience possible. He's honest, trustworthy and goes above and beyond any other agent out there. Thanks, Pat!"

-Andy-



"Pat Smith was great. He listened to the area and the type of townhouse we wanted to buy, and helped us find it. Every time we told him we were interested in a certain place, he booked up time for us to see it right away. He compromised with the other realtors, and did everything he could to find us our home. And he'll buy you free tacos!"

-Jennifer-