

Home Buying Process



START

Buyer Interview

Loan Prequal

Prequal Letter

\$ _____

Show Property

CMA

Sell Current Property

Offer

Denied

Accepted

Counter Offer

Client Deadlines

Escrow to title Company

Manage:
Title **Deadline:** _____
Resolution: _____
Survey **Deadline:** _____
Resolution: _____
Appraisal **Deadline:** _____
Loan Commitment **Deadline:** _____

1 Sell Current Property **Deadline:** _____

2 Sell Current Property **Deadline:** _____
Resolution: _____

Sell Current Property **Date:** _____

Good Funds \$ _____
 Transfer, Utilities, Driver's License **Date:** _____
 Bring to Closing

Closing **Date:** _____
Time: _____
Location: _____

Possession **Date:** _____

Cost associated with home purchase

Out of Pocket

- Down payment (Varies based on loan types)
- Earnest Money (1%) Credited to you at closing
- Home Inspection (Varies \$275-\$600)
- Radon Test (\$125-\$150)
- Sewer Scope (\$100-\$150)
- Appraisal (Varies \$450-\$700) Paid when ordered by lender

Paid at Closing

- Closing Costs (Varies 3% to 4%) Based on lender fees
- Realtor Fees
- (\$395 transaction fee paid at closing)

