

**To Whom It May Concern:**

I am pleased to write this letter of recommendation for Brandon White. During my time working with Brandon, I had the opportunity to experience firsthand his professionalism, responsiveness, and commitment to building successful business partnerships. As the Farm & Ag Channel Lead of BWI Companies, I understand how critical strong vendor relationships are to the success of a distributor. Brandon consistently demonstrated the qualities that make those partnerships thrive.

Brandon was a highly responsible and driven sales leader who always responded promptly to our needs and worked diligently to ensure issues were addressed quickly and effectively. He took the time to understand our business, listened to our concerns, and focused on finding solutions that created value for both organizations. Rather than approaching business as a series of transactions, Brandon prioritized long-term relationships built on trust, communication, and mutual success.

His ability to identify win-win opportunities strengthened our partnership and made him a trusted resource for our team. Brandon's integrity, accountability, and customer-focused approach consistently set him apart, and I have no doubt he will bring the same level of dedication and leadership to any organization he joins. I recommend Brandon White and am confident he will be an asset wherever his career takes him.

Sincerely,



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**BWI Companies Inc.**