

Unified Marine and Offshore Services ERP Accelerator



Addressing the Unique needs of Marine Services Providers

Unify Dots' Accelerate for Microsoft Dynamics provided industry specific accelerators to ensure customers can get the benefit of a pre-packaged and pre-configured solution that is specific to their vertical. The marine and offshore services industry is like no other. Large complex projects have to be estimated for with a high degree of accuracy and planning information has to be available at the most detailed level with a summary view to easily understand the project profitability. Expensive and high capital equipment is at play with high depreciation costs that needs to be allocated to projects to get true project profitability.

A powerful and yet simple ERP is needed to meet the industry-specific requirements of marine services providers. Furthermore, this platform must be highly integrated to promote efficient, scalable to accommodate growth and Agile to support new processes across an extended enterprise that includes a growing web of supplies and trade partners. The Unify Dots Marine and Offshore Services Template offers a streamlined and comprehensive way to obtain just such a platform by incorporating the specific requirement of the solar industry into the **Powerful, Simple and Agile Microsoft Dynamics 365 Finance and Operations** solution.



Template Overview

The Unified Marine and Offshore Services template based on the Microsoft Dynamics 365 software is a pre-configured solution that has been specifically designed for companies in the business of servicing marine platforms such as oil rigs, marine wind farms, and sub-sea installations. It incorporates Unify Dots extensive experience in the maritime industry as well as a suite of leading practice models to create a powerful, yet agile IT and process solution.

Template Components

- **Asset and Equipment Management:** Asset Maintenance, Equipment repairs, IoT Alerts, Allocation to Projects, Asset Depreciation, Asset Leasing & Billing
- **Contract Management:** Contract Negotiation, Contract Terms
- **Business Process Maps:** Best practice maps for Order to Cash, Project Management, Procure to Pay, Asset and Equipment Management
- **Project Management:** Revenue Recognition, Billed Vs. Earned, Earned Vs. Burned, Equipment Utilization
- **Staff Scheduling:** Soft and hard bookings, Job requirements to skills matching, work shifts, staff calendar.
- **Financials:** Project Profitability, Division profitability, Transfer Pricing and Asset Accounting

- **Standardized Data:** Zip Codes/ Postal Codes, Targets, Payment methods, Bank Statement Formats, Industry standard dimensions such as line of business, vessels, regions that reduce the burden of starting from scratch.

About Unify Dots

UNIFY Dots helps you connect the Dots by providing solutions that enable digital transformation. Unify Dots specializes in AI-powered ERP, CRM, Customer Engagement, Field Service, Project Operations, Ecommerce and Point of Sale solutions.

AI Agents and Copilot enabled work	Finance, Accounting, Treasury, Budgeting, Financial Reporting	Supply Chain, Order Management, Manufacturing and WMS	CRM: Sales, Service, Field Service
Human Resources Management and Talent	Shop floor management, Sustainability and ESG	Data Analytics, Business Intelligence	Customer Experience - Customer Data Platform and Marketing
Power Platform – Power Apps, Automate	IP: Mobile Order Management, Contract Management	E-Commerce & POS	Industry Accelerators –Manufacturing, Agri, Insurance, Maritime, Real Estate

Unify Dots has local presence in Asia Pacific, Australia, New Zealand, Europe, North America and operate on a global scale with a local touch. Unify Dots is also committed to improving the world and has pledged to donate at least 25% of its profit towards the case of helping educate children from low-income families in developing countries.

Contact Unify Dots

Email us at info@unifydots.com to get more information or contact us by calling one of our office locations or visit us at <https://unifydots.com> for more information.

Australia: +61 2 4504-8307

New Zealand: +64 9801-1069

Philippines: +63 2 8271 2458

Singapore: +65 3106-5160

United States of America: +1 206 452-7498

United Kingdom: +44 20 3885 0765

Email us at info@unifydots.com to schedule a discovery of your requirements and for a personalized demonstration of our offering for marine services providers.