

# Unify Chatbots improve Customer Engagement

Gen Y and Gen Z prefer Chat over Voice and email while engaging with Businesses

Consumers prefer Chat over other channels...

# ....Yet Businesses are not ready to engage via Chat

**Consumers Expect Businesses to be available 24/7** 

.... Businesses are concerned about the cost of this

Unify Chatbots provide a Chat based platform without the need of Live Agents

Automated responses via the Unify bot provide meaningful conversations to consumers while being efficient on costs.



# Be Available 24/7

- ChatBots are available anytime, anywhere
- Mobile Optimized

### Improve Customer Satisfaction

# Automate Customer Service

### Reduce need for Agents by automating customer service

- Over 20-25% of customer inquiries resolved directly by bot
- Reducing of 50% time in agent handling time for remaining inquiries

**Reduce Cost to Serve Customers** 

# Why use Unify ChatBots

- Business is available 24/7
- Increase Customer Engagement
- Lower Customer Service
  Costs
- Improve Customer Satisfaction

# Improved Scalability

- Highly Scalable with ability to handle peak loads
- Disaster Recovery using the Microsoft Cloud Infrastructure

#### Zero Downtime

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# Unify ChatBots improve customer engagement, drive customer satisfaction and lower costs



# Chat is a Competitive Advantage

- Business is available 24/7
- Consumers more likely to select a business that offers chat
- Improve Customer Engagement and Satisfaction



### Direct Resolution of Issues

- 20-25% of issues resolved directly by bot
- Reduces need for staffing
- Lowers Customer Service Cost



## Reduce Customer Service Agent time

- Bot provides Front-ending of queries that need to go to an Agent
- Typically 40 50% reduction in Agent time to handle an inquiry
- Reduce Customer Service Cost

0	Unify Webchat Bot Hi I'm Sara - a Unify Bot		×
	October 10th 2018, 6:27 am		
	CLooking	for a ch	nair
	Sure. We have 230 different types of chairs.		
0	What purpose is the chair for?		



- Engage with your Customers in a way they want to interact with you
- Drive higher efficiency and repeatability in your contact center
- Reduce cost of customer service

### Next Steps

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# **Unify Chatbots Offer**

### Our promise to you

20% or more reduction in customer service cost

### An offer to get you started

- Tailored Demo to show you the relevance to your business
- No Charge to business
- Improve Customer Interactions in less than 90 days

