



CAPABILITY STATEMENT

Woman-Owned Small Business

CAGE: 7MNC5

UEI: MLWJHTM74G1

TIN: 80-0907035

NAICS Codes:

524292

Third Party Admin of Insurance & Pensions

541611

Adm. Mgmt. & General Mgmt. Consulting Services

541612

Human Resources Consulting Services

541990

All Other Professional, Scientific & Technical Services

561440

Debt Collections

561320

Temporary Help

CONTACT INFORMATION:

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HR Control Solutions, LLC (HRCS) provides Revenue Cycle Management (RCM) services to hospitals, medical facilities, physicians, Federally Qualified Health Centers (FQHCs), and insurance companies. To simplify, when doctors or nurses provide patients with quality care, HRCS ensures that insurance carriers pay the maximum amount per contract due to providers for services rendered. This entails managing revenue that is due from government and commercial payers (e.g. Medicaid, Medicare, Horizon, Cigna, etc.), appealing claims, and following up on medical claims that were denied by insurance carriers.

HRCS Services:

<ul style="list-style-type: none"> • Medical Billing • Denial Management • Revenue Recovery • A/R Follow-Up • Insurance Appeals • Collections • Identify cost saving strategies and procedures 	<ul style="list-style-type: none"> • Medical Coding • Audits • System Conversions • Customized Training • Process Improvement • Implement Best Practices, Benchmarks, and Metrics • Perform KPIs
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CORE COMPETENCIES

- Team consists of experienced medical billers, denial management specialists, medical coders, collectors, and data analysts.
- Team identifies lost revenue by providers who used incorrect diagnoses, procedure codes, and/or patient data.
- Team investigates root causes for unpaid claims and/or underpayments; then, resubmits corrected claims for maximum amount due as per contract terms.
- Team follows up on denied claims and unpaid claims over 90 days.
- Team reviews insurance carrier contracts, performs key performance indicator (KPI) assessments, and reviews internal processes, procedures, and controls.
- Team identifies trends that contribute to denied claims and best practices for expediting collections.
- Team gets insurance company denials overturned by appealing their decisions and providing relevant support and documentation.
- Team provides customized training to departments that are also part of the RCM process. This includes Patient Access, Customer Service, Financial Screening, Medical Assistants, Nurses, and Providers.

EMR/Billing Systems:

- HRCS team has 20+ years of experience with medical management systems including EPIC, Cerner, Athena, AS400, SSI and many proprietary systems.

PERFORMANCE:

Past Performance / Differentiators:

- Management team has over 20+ years in RCM leadership positions throughout the US.
- Collected over \$1 billion in denied claims over the past five (5) years.
- Management has successfully managed large-scale projects (50+ employees).

Customers:

CAMcare, United Healthcare/Optum, Lancaster Medical Center, Mayo Clinic, Peace Health

