



**Job Title: Center Manager in Training (Full-time)**

**Multiple Locations:**

**Central Florida:**

1. Tuskawilla, FL (on-site) – Position # J-ZYE754
2. Oveido - Position # J-TZOYTR

**North Florida**

1. Jacksonville - Position # J-7B8ND3
2. Tallahassee - Position # J-1DZ5PJ

**West Florida**

1. Pembroke Pines - Position # J-PNKMC8

**Houston TX**

1. The Woodlands - Position # J-BK4G5P
2. Bellaire or West University - Position # J-FDXBYI

**Long Island, NY**

1. Great Neck - Position # J-N478JM

**Grit Government Solutions** is looking for a qualified Center Manager in Training (Full-time) to work at our customer's facility.

**Responsibilities:** Sales & Marketing, Customer Service, Team Building, Strategic Planning Our Center Manager program allows for the recruitment, training and professional development of exceptional individuals who embody integrity, mission, and values. As a Management Trainee, your learning will be hands-on. You'll take care of customers, connect with your community, live our values and learn what goes into managing a successful learning center. We will empower you to experience, explore and thrive with support and training every step of the way. Our promote-from-within culture means you can have many unique careers all within the same company.

**Essential Talents and Skills:**

- Sales Experience: 1-3 year (Preferred)
- Minimum 1 - 2 years' experience in business management, consultative sales, education or related field with a strong focus on customer service and building connections
- Bachelor's degree preferred
- Candidates should possess advanced communication skills which include: compassion, building connections, active listening, assessing customer needs, providing solutions and overcoming conversational objections
- Highly organized with managing multiple, concurrent priorities/projects with accuracy and sense of urgency. Ability to prioritize, organize, plan and work under own initiative
- Strong leadership skills, empathy, tact and diplomacy; interacts and works cooperatively with students, parents and staff, demonstrating sensitivity and responsiveness to individual needs
- Flexibility with schedule including days, evenings, and weekends
- Working knowledge of Microsoft Office and Google Applications

**Training provided:**

There are four stages that each Trainee will have to complete. The four stages are Instructor, Lead Instructor, Assistant Center Manager and Center Manager. As you complete the program, you will learn to utilize your talents to manage the day-to-day operations of the Center, including responsibility over profit and loss, customer service, hiring/training staff, optimizing the enrollment process, curriculum delivery, and marketing activities to schools and your surrounding community.