



Siberian Fir Essential Oil

Abies sibirica · Altai, Russia | Unique Chemotype (GC–MS Verified)

Premium therapeutic-grade oil sourced from wild Siberian forests. A rare, high-potency ingredient now available for the Indian market.

What Makes our Siberian Fir oil unique



Highest in the World

- **Bicyclic monoterpenes** – **40.46%** (extremely high)
- **Humulene** – **22.30%** (10× higher than market standards)
- **β-Bisabolene** – **5.59%** (strong anti-inflammatory agent)
- **Bornyl Acetate** – **till 32%** (core therapeutic component)



Wild-harvested raw material (Altai, Siberia)



100% natural steam distillation – no solvents



Pharmaceutical-Grade documentation: COA, GC–MS, MSDS



Competitive Pricing → Higher potency than Canadian & European fir oils



Key Applications Across Industries

Ayurveda & Pharmaceutical

- Cough and cold balms
- Respiratory inhalants
- Pain relief oils
- Anti-inflammatory ointments

Beauty & Skincare

- Anti-acne formulations
- Purifying serums and creams
- Antibacterial tonics
- Scalp and hair treatments

Wellness & Aromatherapy

- Stress relief blends
- Immune-support oils
- Diffuser formulations
- Home wellness products

Home & Fragrance

- Premium aroma blends
- Natural air fresheners
- Scented candles
- Room sprays

Company Overview



Elcon Oils

Siberian & Altai Essential Oil Producer

With over **7 years of production experience**, Elcon Oils operates its own state-of-the-art manufacturing facility in the heart of Siberia's pristine forests.

- Export-focused operations serving global markets
- 100% ownership structure ensuring full quality control
- Strong supply capability for industrial buyers
- Sustainable harvesting practises and certifications
- Dedicated to building long-term partnerships



Competitive Advantages

vs Canadian Balsam Fir

Abies balsamea

High resin but low terpene actives

vs European Silver Fir

Abies alba

Less complex therapeutic profile

vs Local Indian Supply

Market Differentiation

No fir oil production, 100% imports

Competitive Advantage (GC–MS Verified)

- 40% bicyclic monoterpenes
- 22% humulene
- 5.6% bisabolene

Market Opp. - India as a Global Export Hub

\$650M

Essential Oils
Market

India's growing essential oils
industry

\$135M

Ayurveda & Wellness
Oils

- Premium therapeutic
fastest-growing segment
- High demand in pharma
respiratory products &
cosmetics

\$42M

Imported Premium Oils
High-value speciality segment

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Fir Oil in India
Today

Limited availability mostly
Canadian and European
sources. Current market share
is less than 1%, but demand is
growing rapidly.



Our Year 1 Potential

- **15–50 tonnes** annual supply capacity
- **3–6% market penetration** in premium therapeutic oils
- Strong differentiation through origin and superior terpene-rich chemotype chemical profile.



Product Specifications & Packaging

Product Details

- **Origin:** Altai, Siberia (Russia)
- **Method:** Steam Distillation
- **Purity:** 100% Natural
- **Additives:** None

Bulk Options

- 5-litre containers
- 20-litre drums
- 200-litre aluminium drums
- Custom volumes available

Retail & Private Label

- 10–100 ml amber glass bottles
- Custom labelling available
- MOQ negotiable

❏ **Full Compliance Documentation:** COA, GC–MS Analysis, MSDS, Organic/Natural Declarations, and complete traceability for pharmaceutical and cosmetic applications.

Business Models & Partnership Options

- **Bulk Supply (B2B Raw Material)**

Regular shipments from 200 kg to 5 tonnes per month. Ideal for manufacturers requiring consistent, high-quality raw material for production lines.

- **Exclusive Distribution Rights**

State-wise or national exclusivity available for qualified partners. Build your brand with unique access to premium Siberian Fir oil in your territory.

- **OEM / Private Label Manufacturing**

Custom formulations including balms, ointments, serums, aroma blends, and scalp oils. We handle production whilst you focus on brand and distribution.

- **Co-Branding & Marketplace Strategy**

Launch on Amazon, Nykaa, and Flipkart. Create a premium "Siberian Fir" category with joint marketing and brand development support.



Key Opportunity - Joint Venture (JV)

Local bottling, marketing, and Ayurveda product line development. Reduced import duties and long-term scalability through local partnership structure.

A JV or exclusive partnership positions your company as the **sole gateway** for premium **Siberian Fir oil**

- **inside India** (exclusive product, low competition)
- **outside India** (EU + US markets seeking high bornyl acetate oils)

Let's Discuss Your Requirements



Elcon Oils

Siberian & Altai Essential Oil Producer

We're ready to discuss how Siberian Fir Essential Oil can enhance your product line and create new opportunities in the Indian market.

Sergey Zikraskii

WhatsApp: +7 905 543-61-55

Email: serzik484@gmail.com

Web: <https://firoil.com/>

Contact us today to request samples, discuss partnership opportunities, or schedule a detailed product presentation.