BIZOPS360 Commercial Pricelist

Effective April 1, 2024

Professional IT Services	·			
Labor Category	Com _j Rate	oany Site Hourly	Clie: Rati	nt Site Hourly e
Applications Developer III	\$	153.00	\$	133.00
Data Architect III	\$	156.00	\$	139.00
Functional Analyst III	\$	139.00	\$	124.00
Help Desk Specialist I	\$	53.00	\$	48.00
Help Desk Specialist II	\$	65.00	\$	58.00
Help Desk Specialist III	\$	74.00	\$	67.00
Network Engineer III	\$	139.00	\$	124.00
Program Manager II	\$	157.00	\$	140.00
Program Manager III	\$	188.00	\$	169.00
Project Manager I	\$	104.00	\$	93.00
Project Manager II	\$	132.00	\$	118.00
Project Manager III	\$	155.00	\$	139.00
Quality Assurance Specialist II	\$	110.00	\$	103.00
Solutions Architect I	\$	210.00	\$	193.00
Solutions Architect II	\$	241.00	\$	221.00
Solutions Architect III	\$	272.00	\$	250.00
Subject Matter Expert I	\$	142.00	\$	127.00
Subject Matter Expert II	\$	176.00	\$	157.00
Subject Matter Expert III	\$	205.00	\$	184.00
Systems Engineer III	\$	135.00	\$	122.00
Systems Administrator II	\$	99.00	\$	89.00
Systems Administrator III	\$	123.00	\$	111.00
Systems Operations Specialist II	\$	109.00	\$	108.00
Training Developer I	\$	64.00	\$	58.00
Project Manager Expert IV	\$	250.00	\$	250.00
Program Manager Expert IV	\$	250.00	\$	250.00

Professional IT Services				
Labor Category	Com Rate	pany Site Hourly	Clie Rat	ent Site Hourly
Applications Developer III (Top Secret)	\$	172.00	\$	150.00
Data Architect III (Top Secret)	\$	176.00	\$	156.00
Functional Analyst III (Top Secret)	\$	156.00	\$	139.00
Help Desk Specialist I (Top Secret)	\$	60.00	\$	54.00
Help Desk Specialist II (Top Secret)	\$	73.00	\$	66.00
Help Desk Specialist III (Top Secret)	\$	84.00	\$	75.00
Network Engineer III (Top Secret)	\$	156.00	\$	140.00
Organizational Change Consultant III (Top Secret)	\$	250.00	\$	210.00
Program Manager II (Top Secret)	\$	177.00	\$	158.00
Program Manager III (Top Secret)	\$	212.00	\$	190.00
Project Manager I (Top Secret)	\$	117.00	\$	104.00
Project Manager II (Top Secret)	\$	148.00	\$	132.00
Project Manager III (Top Secret)	\$	175.00	\$	156.00
Quality Assurance Specialist II (Top Secret)	\$	123.00	\$	116.00
Solutions Architect I (Top Secret)	\$	236.00	\$	217.00
Solutions Architect II (Top Secret)	\$	271.00	\$	249.00
Solutions Architect III (Top Secret)	\$	306.00	\$	281.00
Subject Matter Expert I (Top Secret)	\$	160.00	\$	143.00
Subject Matter Expert II (Top Secret)	\$	198.00	\$	177.00
Subject Matter Expert III (Top Secret)	\$	231.00	\$	207.00
Systems Engineer III (Top Secret)	\$	152.00	\$	137.00
Systems Administrator III (Top Secret)	\$	139.00	\$	125.00
Systems Operations Specialist II (Top Secret)	\$	123.00	\$	121.00

Labor Categories and Qualifications

	Education & Experience Levels				
Level	Knowledge/Skill Description	Minimum Education and/or Minimum Experience			
I	Applies fundamental concepts, processes, practices, and procedures on technical assignments. Performs work that requires practical experience and training. Work is performed under supervision.	Associate's Degree and/or 1-4years			
II	Possesses and applies expertise on multiple complex work assignments which are broad in nature, requiring originality and innovation in determining how to accomplish tasks. Has the ability to apply a comprehensive knowledge across key tasks and high impact assignments. Plans and leads major technology assignments. Evaluates performance results and recommends major changes affecting short-term project growth and success. Functions as a technical expert across multiple project assignments. May supervise others.	Associate's Degree or higher and/or 5-15 years			
III	Provides technical/management leadership on major tasks or technology assignments. Establishes goals and plans that meet project objectives. Has domain and expert technical knowledge. Directs and controls activities for a client, having overall responsibility for financial management, methods, and staffing to ensure that technical requirements are met. Interactions involve client negotiations and interfacing with senior management. Decision making and domain knowledge may have a critical impact on overall project implementation. May supervise others.	Master's Degree or higher and/or >15 years			
IV	Provides Executive Level technical/management leadership on major tasks or technology assignments. Establishes goals and plans that meet project objectives. Has domain and expert technical knowledge. Directs and controls activities for a client, having overall responsibility for financial management, methods, and staffing to ensure that technical requirements are met. Interactions involve client negotiations and interfacing with senior management. Decision making and domain knowledge may have a critical impact on overall project implementation. May supervise individuals and organizations.	Master's Degree or higher and/or >20 years			

Telephone: 301-367-5482

Labor Category Overview

	LABOR CATEGORY	DESCRIPTION
1	Applications Developer III	Designs, develops, enhances, debugs, and implements software. Troubleshoots production problems related to software applications. Researches, tests, builds, and coordinates the conversion and/or integration of new products based on client requirements. Designs and develops new software products or major enhancements to existing software. Evaluates effectiveness. Addresses problems of systems integration, compatibility, and multiple platforms. Consults with project teams and end users to identify application requirements. Performs feasibility analysis on potential future projects to management. Assists in the evaluation and recommendation of application software packages, application integration and testing tools. Resolves problems with software and responds to suggestions for improvements and enhancements. Acts as team leader on projects. Instructs, assigns, directs, and checks the work of others on the development team. Participates in development of software user manuals and technical reports. Provides technical/management leadership on major tasks or technology assignments. Establishes goals and plans that meet project objectives. Has domain and expert technical knowledge. Directs and controls activities for a client, having overall responsibility for financial management, methods, and staffing to ensure that technical requirements are met. Interactions involve client negotiations and interfacing with senior management. Decision making and domain knowledge may have a critical impact on overall project implementation. May supervise others.
2	Data Architect III	Designs, implements and maintains moderately complex databases, access methods, access time, device allocation, validation checks, organization, protection and security, documentation and statistical methods. Maintains database dictionaries, monitors standards and procedures and integration of systems through database design. Provides technical/management leadership on major tasks or technology assignments. Establishes goals and plans that meet project objectives. Has domain and expert technical knowledge. Directs and controls activities for a client, having overall responsibility for financial management, methods, and staffing to ensure that technical requirements are met. Interactions involve client negotiations and interfacing with senior management. Decision making and domain knowledge may have a critical impact on overall project implementation. May supervise others.

3	Functional Analyst III	Analyzes user needs to determine functional and cross-functional requirements. Performs functional allocation to identify required tasks and their interrelationships. Identifies resources required for each task. Performs functional analysis to identify required tasks and their interrelationships. Possesses expert knowledge and experience in the requirements and integration. Works with engineers on systems integration. Provides daily supervision and direction to support staff. Provides technical/management leadership on major tasks or technology assignments. Establishes goals and plans that meet project objectives. Has domain and expert technical knowledge. Directs and controls activities for a client, having overall
		responsibility for financial management, methods, and staffing to ensure that technical requirements are met. Interactions involve client negotiations and interfacing with senior management. Decision making and domain knowledge may have a critical impact on overall project implementation. May supervise others.
4	Help Desk Specialist I	Provides phone and in-person support to users in areas which include e-mail, LAN/WAN, directories, standard desktop images and applications, COTS and GOTS applications. Serves as the initial point of contact for troubleshooting all IT related problems, including hardware/software, passwords, and printer problems. Applies fundamental concepts, processes, practices, and procedures on technical assignments. Performs work that requires practical experience and training. Work is performed under supervision.
5	Help Desk Specialist II	Provides phone and in-person support to users in areas which include e-mail, LAN/WAN, directories, standard desktop images and applications, COTS and GOTS applications. Serves as the initial point of contact for troubleshooting all IT related problems, including hardware/software, passwords, and printer problems. Possesses and applies expertise on multiple complex work assignments which are broad in nature, requiring originality and innovation in determining how to accomplish tasks. Has the ability to apply a comprehensive knowledge across key tasks and high impact assignments. Plans and leads major technology assignments. Evaluates performance results and recommends major changes affecting short-term project growth and success. Functions as a technical expert across multiple project assignments. May supervise others.
6	Help Desk Specialist III	Provides phone and in-person support to users in areas which include e-mail, LAN/WAN, directories, standard desktop images and applications, COTS and GOTS applications. Serves as the initial point of contact for troubleshooting all IT related problems, including hardware/software, passwords, and printer problems. Provides technical/management leadership on major tasks or technology assignments. Establishes goals and plans that meet project objectives. Has domain and expert technical knowledge. Directs and controls activities for a client, having overall responsibility for financial management, methods, and staffing to ensure that

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		technical requirements are met. Interactions involve client negotiations and interfacing with senior management. Decision making and domain knowledge may have a critical impact on overall project implementation. May supervise others.
7	Network Engineer III	Provides technical guidance for directing and monitoring information systems operations. Provides support in the translation of business requirements into telecommunications (e.g., LAN, MAN, WAN, Voice and Video) requirements, designs and orders. Provides in-depth engineering analysis of telecommunications alternatives for government agencies in support of their strategic modernization efforts and telecommunications enhancement design for medium and large-scale telecommunication infrastructures. Provides interface support to telecommunications end users, telecommunications operations personnel, and telecommunications strategic program management. Monitors and responds to hardware, software, and network problems. Provides the routine testing and analysis of all elements of the network facilities (including power, software, communications machinery, lines, modems, and terminals). Utilizes software and hardware tools and identifies and diagnoses complex problems and factors affecting network performance. Troubleshoots network systems when necessary and makes improvements to the network. Provides technical/management leadership on major tasks or technology assignments. Establishes goals and plans that meet project objectives. Has domain and expert technical knowledge. Directs and controls activities for a client, having overall responsibility for financial management, methods, and staffing to ensure that technical requirements are met. Interactions involve client negotiations and interfacing with senior management. Decision making and domain knowledge may have a critical impact on overall project implementation. May supervise others.
8	Program Manager II	Organizes, directs, and manages contract operation support functions, involving multiple, complex and inter-related project tasks. Manages teams of contract support personnel at multiple locations. Maintains and manages the client interface at the senior levels of the client organization. Meets with customer and contractor personnel to formulate and review task plans and deliverable items. Ensures conformance with program task schedules and costs. Establishes and maintains technical and financial reports to show progress of projects to management and customers, organizes and delegates responsibilities to subordinates and oversees the successful completion of all assigned tasks. Possesses and applies expertise on multiple complex work assignments which are broad in nature, requiring originality and innovation in determining how to accomplish tasks. Has the ability to apply a comprehensive knowledge across key tasks and high impact assignments. Plans and leads major technology assignments. Evaluates performance results and recommends major changes

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10	Project Manager I	Serves as the project manager for a large, complex task order (or a group of task orders affecting the same common/standard/migration system) and shall assist the Program Manager in working with the Government Contracting Officer (CO), the task order-level Task Managers (TM), Government management personnel and customer agency representatives. Under the guidance of the Program Manager, responsible for the overall management of the specific task order(s) and insuring that the technical solutions and schedules in the task order are implemented in a timely manner. Performs enterprise wide horizontal integration planning and interfaces to other functional systems, including the development of conceptual systems requirements; systems integration requirements; systems phasing plan; business application consultation; problem tracking/management; and preparation and delivery of presentations. Applies fundamental concepts, processes, practices, and procedures on technical assignments. Performs work that requires practical experience and training. Work is performed under supervision.

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11	Project Manager II	Serves as the project manager for a large, complex task order (or a
		group of task orders affecting the same
		common/standard/migration system) and shall assist the Program
		Manager in working with the Government Contracting Officer (CO),
		the task order-level Task Managers (TM), Government management
		personnel and customer agency representatives. Under the
		guidance of the Program Manager, responsible for the overall
		management of the specific task order(s) and insuring that the
		technical solutions and schedules in the task order are implemented
		in a timely manner. Performs enterprise wide horizontal integration
		planning and interfaces to other functional systems, including the
		development of conceptual systems requirements; systems
		integration requirements; systems phasing plan; business
		application consultation; problem tracking/management; and
1		preparation and delivery of presentations. Possesses and applies
		expertise on multiple complex work assignments which are broad in
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		accomplish tasks. Has the ability to apply a comprehensive
		knowledge across key tasks and high impact assignments. Plans and
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13	Quality Assurance Specialist II	Develops and implements quality control methodologies to ensure compliance with quality assurance standards, guidelines, and procedures in a large computer-based organization. Develops and defines major and minor characteristics of quality including quality metrics and scoring parameters and determines requisite quality control resources. Establishes and maintains a process for evaluating hardware, software, and associated documentation and/or assists in the evaluation. Conducts and/or participates in formal and informal reviews at pre-determined points throughout the development life cycle. Possesses and applies expertise on multiple complex work assignments which are broad in nature, requiring originality and innovation in determining how to accomplish tasks. Has the ability to apply a comprehensive knowledge across key tasks and high impact assignments. Plans and leads major technology assignments. Evaluates performance results and recommends major changes affecting short-term project growth and success. Functions as a technical expert across multiple project assignments. May supervise others.
14	Solutions Architect I	Assesses business objectives, conducts gap analysis of existing versus needed capability, and identifies business requirements. Evaluates business requirements to identify potential software, hardware, and system architectures can be employed to meet business objectives. Develops potential technical solutions to meet business needs and supports analysis of alternatives for best fit. Evaluates technical trends and provides recommendations for technology and architecture to meet business objectives. Performs research on emerging technologies to support proof-of-concept (POC) capabilities and identify future solutions for the organization. Applies fundamental concepts, processes, practices, and procedures on technical assignments. Performs work that requires practical experience and training. Work is performed under supervision.
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17	Cubicat Matter Funcat I	on overall project implementation. May supervise others.
	Subject Matter Expert I	Develops requirements from a project's inception to its conclusion for a particular IT subject matter area (i.e., simple to complex systems). Assists other project members with analysis and evaluation and with the preparation of recommendations for system improvements, optimization, development, and/or maintenance efforts in the following specialties: information systems architecture; networking; telecommunications; automation; communications protocols; risk management/electronic analysis; software; life-cycle management; software development methodologies; modeling and simulation; disaster recovery; and requirements management. Applies fundamental concepts, processes, practices, and procedures on technical assignments. Performs work that requires practical experience and training. Work is performed under supervision.
18	Subject Matter Expert II	Develops requirements from a project's inception to its conclusion for a particular IT subject matter area (i.e., simple to complex systems). Assists other project members with analysis and evaluation and with the preparation of recommendations for system improvements, optimization, development, and/or maintenance efforts in the following specialties: information systems architecture; networking; telecommunications; automation; communications protocols; risk management/electronic analysis; software; life-cycle management; software development methodologies; modeling and simulation; disaster recovery; and requirements management. Possesses and applies expertise on multiple complex work assignments which are broad in nature, requiring originality and innovation in determining how to

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19	Subject Matter Expert III	Develops requirements from a project's inception to its conclusion for a particular IT subject matter area (i.e., simple to complex systems). Assists other project members with analysis and evaluation and with the preparation of recommendations for system improvements, optimization, development, and/or maintenance efforts in the following specialties: information systems architecture; networking; telecommunications; automation; communications protocols; risk management/electronic analysis; software; life-cycle management; software development methodologies; modeling and simulation; disaster recovery; and requirements management. Provides technical/management leadership on major tasks or technology assignments. Establishes goals and plans that meet project objectives. Has domain and expert technical knowledge. Directs and controls activities for a client, having overall responsibility for financial management, methods, and staffing to ensure that technical requirements are met. Interactions involve client negotiations and interfacing with senior management. Decision making and domain knowledge may have a critical impact on overall project implementation. May supervise
20	Systems Engineer III	Analyzes functional business requirements and design specifications for functional activities. Should provide identification/fixing for the problems within existing systems design/implementation of new systems, enhances the existing systems and participates in analysis, design and new construction of next generation IT systems. Responsible for understanding the needs of the customers and the realities of commercially available IT products, and creating requirements that will allow implementation by the architecture and engineering team and COTS products. Must possess experience of system engineering in one or more areas including telecommunications concepts, computer languages, operating systems, database/DBMS and middleware. Provides technical/management leadership on major tasks or technology assignments. Establishes goals and plans that meet project objectives. Has domain and expert technical knowledge. Directs and controls activities for a client, having overall responsibility for financial management, methods, and staffing to ensure that technical requirements are met. Interactions involve client negotiations and interfacing with senior management. Decision making and domain knowledge may have a critical impact on overall project implementation. May supervise others.

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21	Systems Administrator II	Provides support for implementation, troubleshooting and maintenance of IT systems. Manages IT system infrastructure and any processes related to these systems. Provides support to IT systems including: day-to-day operations, monitoring and problem resolution for all of the client problems. Provides second level problem identification, diagnosis and resolution of problems. Provides support for the dispatch system and hardware problems and remain involved in the resolution process. Provides support for the escalation and communication of status to agency management and internal customers. Must possess experience in one or mores systems and architectures and associated hardware: mainframe, mini, or client/server based. Possesses and applies expertise on multiple complex work assignments which are broad in nature, requiring originality and innovation in determining how to accomplish tasks. Has the ability to apply a comprehensive knowledge across key tasks and high impact assignments. Plans and leads major technology assignments. Evaluates performance results and recommends major changes affecting short-term project growth and success. Functions as a technical expert across multiple project assignments. May supervise others.
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	Systems Administrator in	maintenance of IT systems. Manages IT system infrastructure and
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		the escalation and communication of status to agency management
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		others.

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23	Systems Operations Specialist II	Monitors, controls, and maintains the operations of computer networks and associated peripheral equipment. Provides technical and staff support to network operations centers (NOC) and security operations centers (SOC) with monitoring the status, security and performance of computer networks. Investigates and resolves computer operations problems and security threats. Possesses and applies expertise on multiple complex work assignments which are broad in nature, requiring originality and innovation in determining how to accomplish tasks. Has the ability to apply a comprehensive knowledge across key tasks and high impact assignments. Plans and leads major technology assignments. Evaluates performance results and recommends major changes affecting short-term project growth and success. Functions as a technical expert across multiple project assignments. May supervise others.
24	Training Developer I	Develops and instructs computer-based training. Develops and
		revises training courses and prepares appropriate training catalogs. Develops courses and instructional material to educate technical and non-technical personnel in IT. Prepares instructor materials (course outline, background material, and training aids). Prepares student materials (course manuals, workbooks, handouts, completion certificates, and course critique forms). Provides second level support and coordinate training with help desk. Provides standards, services, and guidance on IT related training programs that are designed to enable government agency personnel to use information technologies and systems more productively. Possesses thorough knowledge of appropriate hardware and software. Must understand computer functions and related technical terminology, and how they are applied in everyday business situations. Must possess exceptional interpersonal skills and superior oral and written communication skills. Applies fundamental concepts, processes, practices, and procedures on technical assignments. Performs work that requires practical experience and training. Work is performed under supervision.
25	Project Manager Expert IV	Serves as the project manager for a large, complex task order (or a group of task orders affecting the same common/standard/migration system) and shall assist the Program Manager in working with the Government Contracting Officer (CO), the task order-level Task Managers (TM), Government management personnel and customer agency representatives. Under the guidance of the Program Manager, responsible for the overall management of the specific task order(s) and insuring that the technical solutions and schedules in the task order are implemented in a timely manner. Performs enterprise wide horizontal integration planning and interfaces to other functional systems, including the development of conceptual systems requirements; systems integration requirements; systems phasing plan; business application consultation; problem tracking/management; and preparation and delivery of presentations. Provides Executive Level

		technical/management leadership on major tasks or technology assignments. Establishes goals and plans that meet project objectives. Has domain and expert technical knowledge. Directs and controls activities for a client, having overall responsibility for financial management, methods, and staffing to ensure that technical requirements are met. Interactions involve client negotiations and interfacing with senior management. Decision making and domain knowledge may have a critical impact on overall project implementation. May supervise individuals and organizations.
26	Program Manager Expert IV	Organizes, directs, and manages contract operation support functions, involving multiple, complex and inter-related project tasks. Manages teams of contract support personnel at multiple locations. Maintains and manages the client interface at the senior levels of the client organization. Meets with customer and contractor personnel to formulate and review task plans and deliverable items. Ensures conformance with program task schedules and costs. Establishes and maintains technical and financial reports to show progress of projects to management and customers, organizes and delegates responsibilities to subordinates and oversees the successful completion of all assigned tasks. Provides Executive Level technical/management leadership on major tasks or technology assignments. Establishes goals and plans that meet project objectives. Has domain and expert technical knowledge. Directs and controls activities for a client, having overall responsibility for financial management, methods, and staffing to ensure that technical requirements are met. Interactions involve client negotiations and interfacing with senior management. Decision making and domain knowledge may have a critical impact on overall project implementation. May supervise individuals and organizations.

Please reach out to BIZOPS360 with any questions or requests regarding the Commercial Price List or Professional IT Services listed.

Telephone: 301-367-5482

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7709 Brink RD

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