



Pedro A Chavez



PROFILE

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RESIDENTIAL MORTGAGE SALES MANAGER | NON-PROFIT LEADER & COMMUNITY ADVOCATE

PASSIONATE, EFFECTIVE, SKILLED

A results-driven professional with extensive experience in financial services and the public sector. A self-motivated team-player with proven leadership abilities that display personal accountability and responsibility for delivering successful outcomes. Spanish-language/Latino market expertise through strategic diversity and community outreach initiatives.

AFFILIATIONS

City of Santa Paula Planning Commissioner
Alzheimer's Association, Chair of 2022 Walk to End Alzheimer's
Big Brothers Big Sisters of Ventura County Board Secretary
County of Ventura, Appointed Representative for Supervisor Carmen Ramirez, AIDS Advisory Committee
National Association of Gay & Lesbian Real Estate Professionals (NAGLREP), Member
Planned Parenthood California Central Coast Board Member
Ventura County Coastal Association of Realtors, Member

COMMUNITY RECOGNITION

2022 Volunteer of the Year, West Ventura Cty Business Alliance
2022 Good Neighbor Award VC Coastal Association of Realtors
2021 Women's Council of Realtors Strategic Partner Award
2019 Community Service Award by Diversity Collective VC
2017 NAHREP Top 250 Loan Originator in the United States
2017 NAHREP Chapter President's Award
2016 WFHM Top Producer and Customer Service Award
2016 NAHREP Top 250 Loan Originator in the United States
2013 President's Volunteer Service Award, Barack Obama
2013 New Member of the Year, Rotary of Thousand Oaks
2012 Pacific Coast Business Times Latino Business Award
2011 President's Volunteer Service Award, George W. Bush
2010 CA State University Channel Islands Maximus Award
2009 Pacific Coast Business Times "40 Under 40"

FINANCIAL SERVICES EXPERIENCE

2013 - Present

Sales Manager & Residential Mortgage Loan Originator
Nationwide Multistate Licensing System & Registry (NMLS) # 1075125

Caliber Home Loans—Current

- Helping working families access sustainable homeownership by providing high quality mortgage loan products that meet their home financing needs.
- A seasoned sales manager and mortgage loan originator with extensive experience in the residential affordable lending space.

Community Lending Officer, Bank of America, N.A.—Past
Senior Home Lending Advisor, JPMorgan Chase & Co. —Past
Retail Sales Supervisor, Wells Fargo Home Mortgage —Past

2005 – 2007

Assistant Vice President & Banking Center Manager, Bank of America
Served as a banking center leader for a Fortune 25 company with direct reporting of 18 team members.

- Directly responsible for leading a team of sales and service professionals to meet and exceed annual sales goal of \$32 million in retail banking products and services, including home purchase and refinance loans and equity lines of credit and managing to profit and loss.
- Responsible for all operational excellence including audit, staff scheduling, teller hiring, performance management, staff payroll, hiring, wage increases, exit interviews and employee annual reviews.

PUBLIC SECTOR EXPERIENCE

2012 - 2013

Director of Education & Public Affairs
Big Brothers Big Sisters of Ventura County

2007- 2011

Director of Business & Corporate Development & YLS Staff Liaison
United Way of Ventura County

2003 - 2005

Director of Development
National LLEGO - The National Latino Gay & Lesbian Organization

Past Non-Profit Employment

Latino Outreach Associate, Lambda Legal
Community Organizer, Bienestar Human Services
Membership Coordinator, L.A. Gay & Lesbian Center

EDUCATION

1997 - 1999 L.A. City College, Liberal Studies, President's & Dean's Honor Roll
1994 Fairfax High School, High School Diploma