

Hi, I'm (your name)...

I was just here because we had an install for one of your neighbors and I noticed you are still one of the only homes on the map still using the old copper lines even though most of this neighborhood has switched...

Do you use Xfinity or Spectrum? (who do you have for your internet right now?)

Ahh okay, so you are still on a shared line. In this neighborhood every house has access to their own private line. You have access to this, you just aren't utilizing it yet. What do you mainly use it for, streaming, gaming, netflix?

Oh yeah, so internet is super important for you. So your zip code is 27510 right? Let me pull up and at least see what you even have access to here now.

Okay so perfect, right now you have the 2 gig and the 1 gig both available under the promotion for free install, free upgraded equipment and the \$100 gift card. They almost never combine all those but since it's the beginning of the year they are doing it. It's actually why any neighbor that hadn't switched yet is now.

So for you based on how you're using the internet I would recommend what neighbors like you have which is the 2 gig. It is literally some of the best residential internet you can get and it's only 59.99 but for the first month you can try it for free and if for any reason it's too fast you can move to the 1 gig for 49.99. But while it's free I would definitely do that.

Do you think you'd prefer the 1 gig or the 2 gig?

(Gather information and finalize deal)

Perfect, what's the spelling of your first name?

You address is 123 Main Street, right?

Etc.