

Luxury Real Estate Seller's Guide

Some tips before you List your Property for sale, from 20 years of Selling Real Estate along the S.E. Florida coastline cities.

Feel free to call me with any questions.

Mary Crincoli, Broker

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Declutter all rooms and closets.

This may be one of the most important items for your property to show well to Buyers.





Remove excessive furniture pieces.

This is very important for the rooms to feel spacious, for Buyers to visualize themselves and their furniture in the space, and, for the view to “stand out” for properties that have a special view.

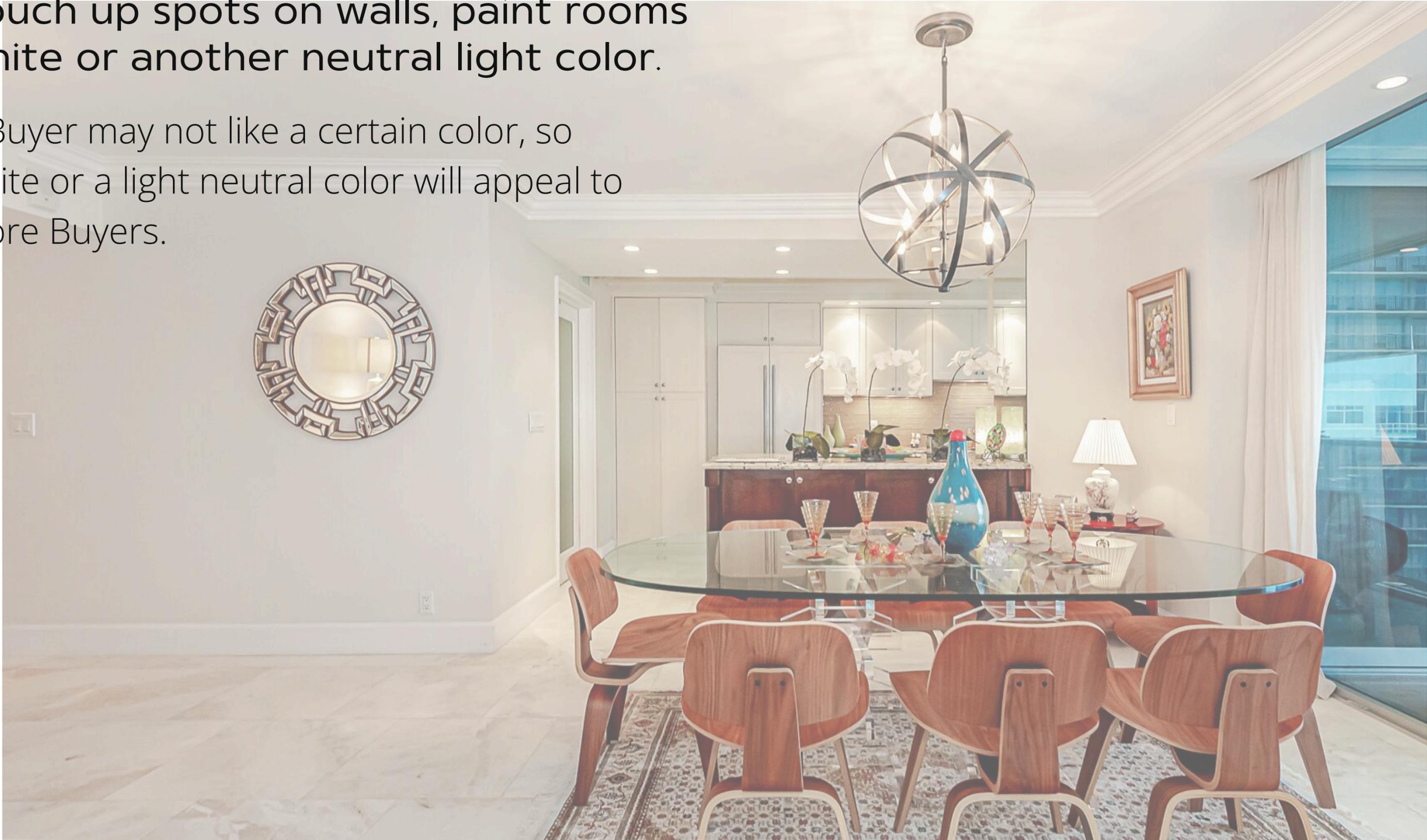
Remove family &
other personal
photos.

Buyers will want to
imagine themselves living
in the property.



Touch up spots on walls, paint rooms white or another neutral light color.

A Buyer may not like a certain color, so white or a light neutral color will appeal to more Buyers.



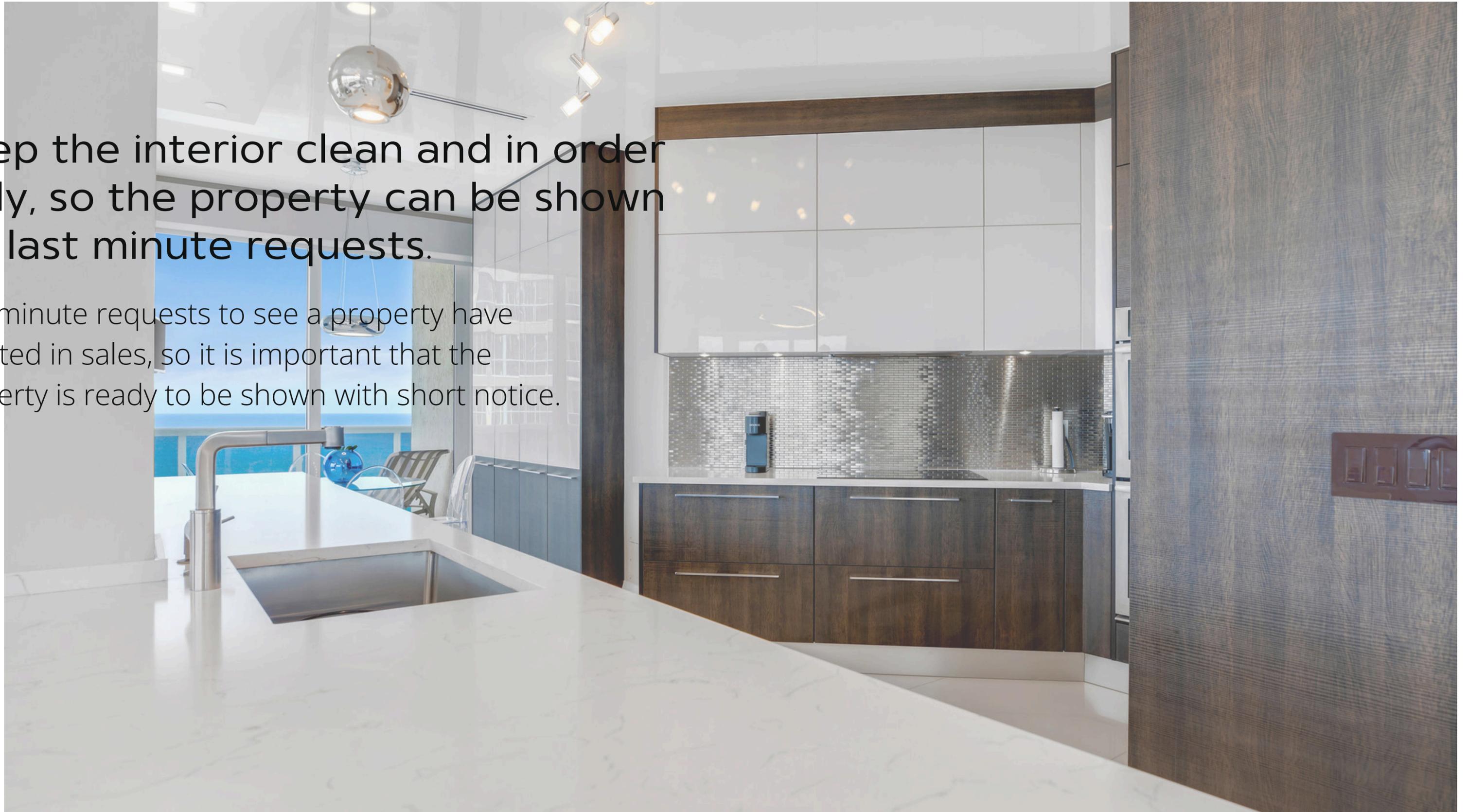
Maintain a clean and landscaped front and back yard.

The Buyer's first impression of a house is the front area.



Keep the interior clean and in order daily, so the property can be shown for last minute requests.

Last minute requests to see a property have resulted in sales, so it is important that the property is ready to be shown with short notice.



Keep pool water clean and the pool deck inviting.

Hire professionals if you cannot do it yourself.



I hope this important information is helpful.

Contact me any time if you have any questions.



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