

GolfRescues

Overview

As interest in golf has softened over the last decade or so, the boom in golf course construction that took place in the 1990s and early 2000s has resulted in a large number of courses not being profitable. Many of these distressed golf courses, however, can return to profitability. In some cases, the fixes are fairly easy and inexpensive to accomplish, while others require more time and resources.

At **GolfRescues**, we have the experience and the track record to dig into your operations and **find those hidden areas where you can improve efficiencies, reduce costs, and generate more revenues**. Our consultants – Mike Kahn, Bill McIntosh, and Cameron White – have a combined 150 years of experience in the business of golf, including:

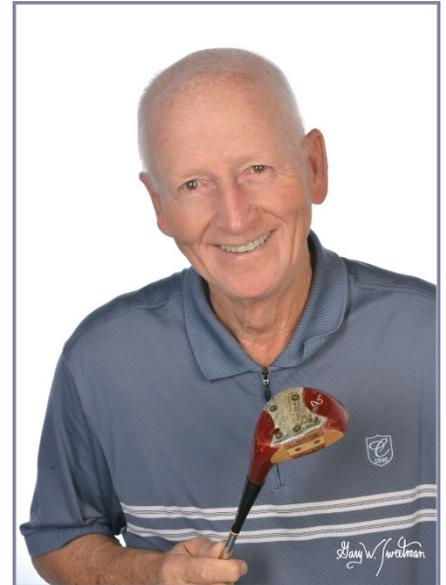
- Golf course operations
- Environmental impacts
- Clubhouse food and beverage operations
- Pro shop operations
- Working with HOAs and POAs
- Working with municipal governments
- Golf law
- Golf-related real estate issues.

Over the years, we have worked with more than **70 golf course owners, including HOAs, and municipalities throughout North America**. That means we've seen (and *resolved*) practically every challenge a golf course or country club can face. Clearly, our team has the knowledge and experience to offer effective, workable solutions to the challenges you face. We look forward to helping you get there!

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Mike Kahn

For most of his life, Mike has been involved in golf in some form. Since the mid-1950s, Mike has served as a golf instructor, licensed superintendent, country club general manager, and much more. His knowledge of golf course operations includes expertise in course management, maintenance, pro shop and food & beverage operations, and administration. Mike has worked with or consulted for more than golf courses in the U.S. and Canada, and has even turned around a course in Florida, rescuing it from the brink of Chapter 11 bankruptcy.



Bill McIntosh

Bill started his golf career working at the course his family owned in the Chicago area, learning every aspect of the business and eventually taking on the role of GM. After working at several golf courses, including one that he owned with his brother, Bill joined a large golf course management firm as a club GM in Virginia. He has been working as a partner consultant with Mike for 20 years, advising HOAs, private clubs, and municipalities and helping them return their operations to financial stability.

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Cameron White

Cameron is an experienced business and real estate attorney (licensed to practice in Florida) who was a golf professional prior to law school. His clients include golf course owners/operators, developers, lenders, and HOAs. He counsels his clients in the latest developments in the law as they relate to golf course design safety, disputes with neighboring property owners and other contract, tort, real estate, and environmental issues affecting golf course owners and operators.

