## Muve Management

Musician and Venue Entertainment Management

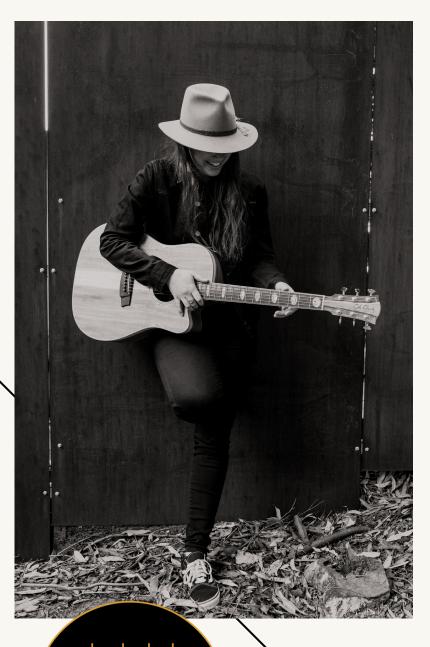
Providing the connection between venues and quality live music



# MUVE-ment!

### **OUR VISION**

Providing the connection between venues and quality live music.



#### **OUR FOCUS**

To provide you with value

#### At MUVE we...

- Take care of your music management and buy you more time!
- Connect venues and musicians through trusted and reliable relationships.
- Place high emphasis on supporting and encouraging those in the music and hospitality industries to achieve high levels of success.
- Value creativity and diversity in both industries and pride ourselves in matching like-for-like artists and venues.
- Value consistency and reliability based on well designed processes, platforms and legal frameworks.
- Value continual growth and adaptation in this ever-changing world.

## About Us



Alex Clark, of MUVE Management has been a gigging musician for the past 20 years, along the South Coast of NSW, working with all types of venues and events. This time and experience in the game has provided Alex with the sound knowledge and understanding of the professionalism and artistic quality that venues seek, as well as the back and forth dialogue required when working in with musicians.

Alex has worked in with a range of venues, connecting and working alongside bars, pubs, clubs, wineries, coffee shops, cafes, boutique restaurants, private events, corporate events and weddings.

## We work in with you

#### MUVE provides and manages LIVE MUSIC

- We have open, clear communications regarding live music budgets and provide guidance in navigating the quality of artists for the set dollar figure.
- We operate through a shared google doc providing venues with clear visuals and working documents of the entertainment arrangements occurring within their venue.
- We value and welcome the feedback from management and staff regarding the responsiveness of patrons to the musical acts performing.
- We handle all communications with musicians. We look to hire venues with professional, quality gigging musicians. We combine regular rotation for familiarity and consistency as well as touring musicians passing through towns/areas for interest and point of difference.
- MUVE operates as a contracted service and we offer a range of packages to best suit your venues needs.
- Our intent is to reduce the workload of already busy venues and streamline the 'live music component'.

## Food For Thought

Current venue package plans we currently operate OR customize with us!



Base \$60/musician booked - Invoiced monthly post events	Standard \$70/musician booked Invoiced monthly post events	Premium \$99/musician booked - Invoiced monthly post events
<ul> <li>Live music booked for dates/days agreed on by venue.</li> <li>Google Drive share document with events booked and organised.</li> <li>Communications with all musicians</li> <li>Artist bio collated into entertainment run sheet and shared into google drive for venue to share using their 'voice'</li> </ul>	<ul> <li>Live music booked for dates/days agreed on by venue.</li> <li>Google Drive share document with events booked and organised.</li> <li>Communications with all musicians</li> <li>Artist bio collated into entertainment run sheet and shared into google drive for venue to share using their 'voice'</li> <li>Social media post created per musician booked and shared into google drive using venue logos for advertisement</li> </ul>	<ul> <li>Live music booked for dates/days agreed on by venue.</li> <li>Google Drive share document with events booked and organised.</li> <li>Communications with all musicians</li> <li>Social media post created per musician booked and shared into google drive</li> <li>Artist bio collated into entertainment run sheet and shared into google drive for venue to share using their 'voice'</li> <li>Facebook events created and shared through access to venues business page</li> <li>Band/Live music posters created and digitally supplied in google drive for venue to print and distribute at their discretion</li> <li>Operating as a mobile staff member, on call to discuss and or handle venues entertainments needs.</li> </ul>

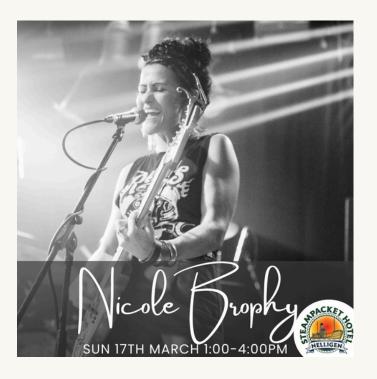
All musicians invoice venue directly. MUVE can support you in this set up and provides all musicians with the details to submit invoice.

For example - Musician invoices post performance and venue pays out ETF within the week of receiving. Alternatively musician provides hard copy invoice on day of performance or ABN to write into venue invoice book to be paid out in cash.

For MUVE to incorporate the responsibility of paying out musicians to allow venue to be completely removed from this process in collecting invoices and reconciling against MUVE's booking calendar, this is possible! Please note an additional charge will be applied to the package plans if this is the venues desire.

MUVE bills Monthly referencing all artists who have played and performed. We are GST registered in which this will be applied to invoice.

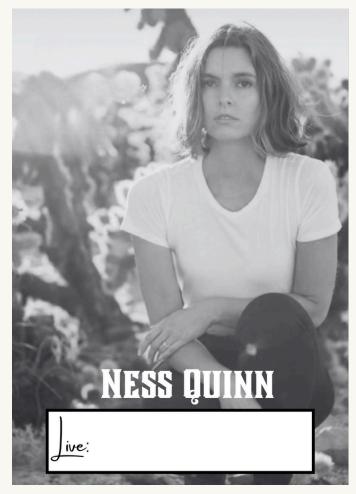
## **MUVE Promotional Samples...**











## Get in



- Muvemanagement@outlook.com
- Alex Clark 0424076465
- @alex.clarkmusic

#### Need to hear more...

Working with Alex and MUVE in a new venue has been a breath of fresh air. Alex has built a strong regular music base for us while also sourcing great new acts.

The extra work for our managers in entertainment has been handled by Alex giving us time to focus on service and develop the overall experience live music has to offer in our venue.

Alex is responsive and is well and truly a member of our team. From performing to scheduling, Alex has the contacts to make your venue jump!

If you are looking to develop or enter into the live music scene, look no further than MUVE!

Jake A 2024

