



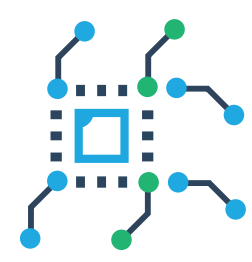
Unlock Profitability with Rebate Management

Salesforce Rebate Management™ was designed for organizations with complex sales channels and incentive programs. Rebate programs drive profitability and optimize channel sales – that is, when they work the way they are meant to work. Programs only succeed if organizations provide the intelligent visibility to sales teams and channel partners that enables them to upsell, identify cross-sell opportunities, and drive the right behaviors.

When you unlock the power of Salesforce Rebate Management, you'll be able to:



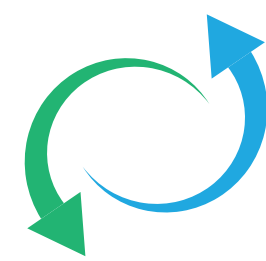
> Optimize Profitability



> Digitize Rebate Payouts



> Securely Sharing Data



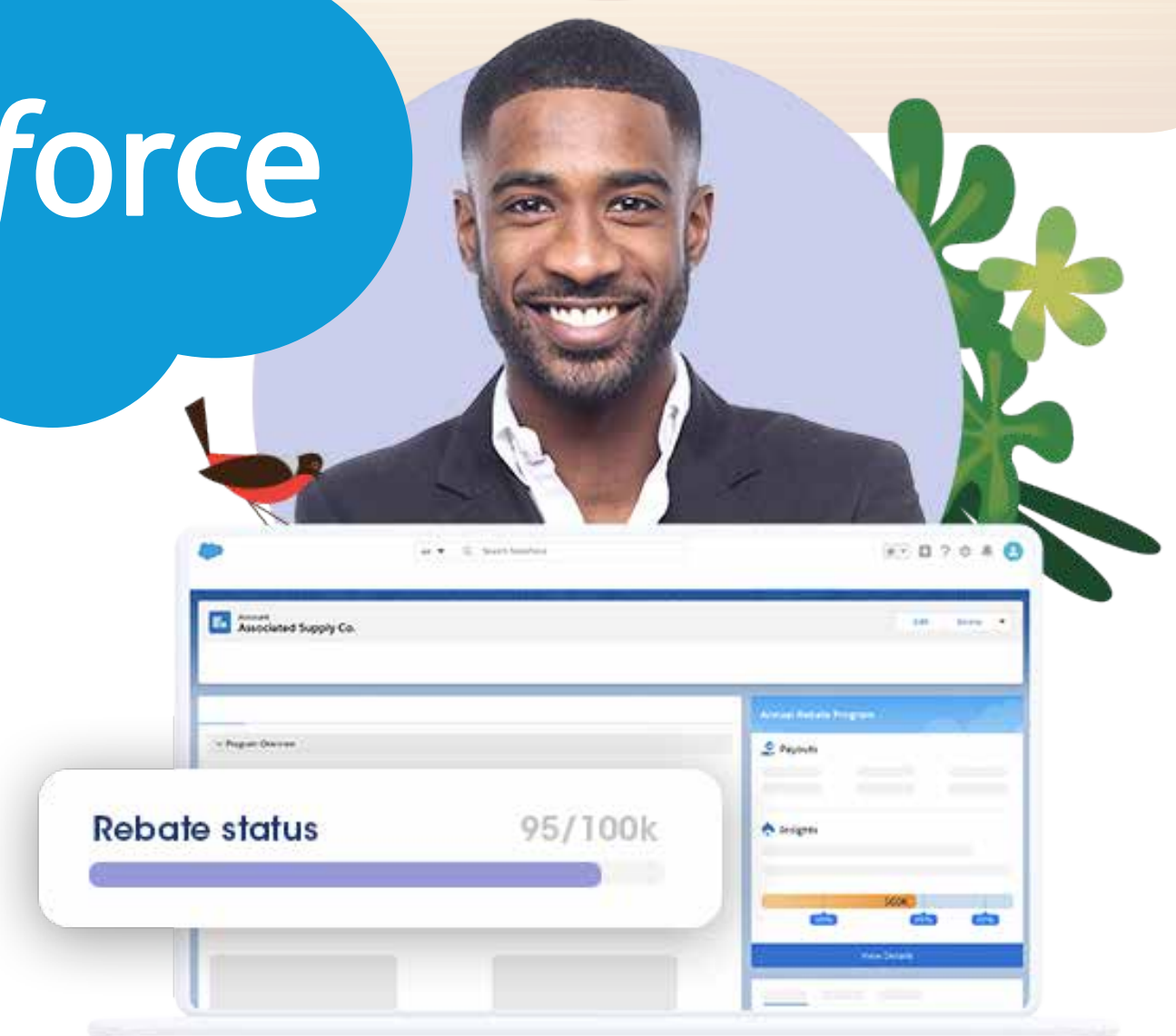
> Quickly Pivot



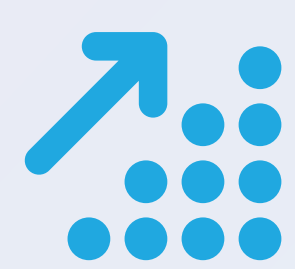
> Visualize ROI



salesforce



What Can One Platform Do?



Empower Sales Teams to Incentivize Partners to Drive Sales

Quickly identify cross-sell opportunities and gain a holistic view of attainment progress alongside valuable account information within the CRM.



Provide Partners with Visibility into Incentive Programs

Share status with partners and drive the right behaviors with transparency into program performance, while collaborating via partner portals.



Optimize & Automate Incentive Programs with Intelligent Analytics

Model and analyze rebate programs while leveraging recommendations to drive upsells with the right offers.



Manage and Accelerate Business Performance

Provide a 360-degree view of channel sales, business performance, and demand forecast, while reducing mistakes, increasing traceability, and eliminating overpayments.

As one of the few members of the Salesforce Rebate Management pilot team, Salesforce® relied on Ad Victoriam's program feedback, which gives us the ground-floor knowledge and expertise to create effective Rebate solutions for you. [Salesforce highlights Ad Victoriam as a trusted Rebate Management Partner.](#)



> Contact us to build or optimize your Rebate Management program.