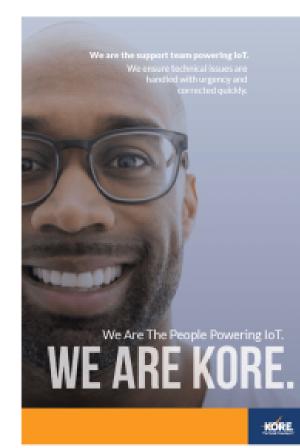


KORE Wireless has long been a global player in the 2G / 3G / LTE space, providing connectivity to users around the world. But as their capabilities, reach and services expanded through acquisitions and organic growth, the company began to realize that their existing brand messaging had become fragmented in terms of conveying everything that KORE was capable of providing.











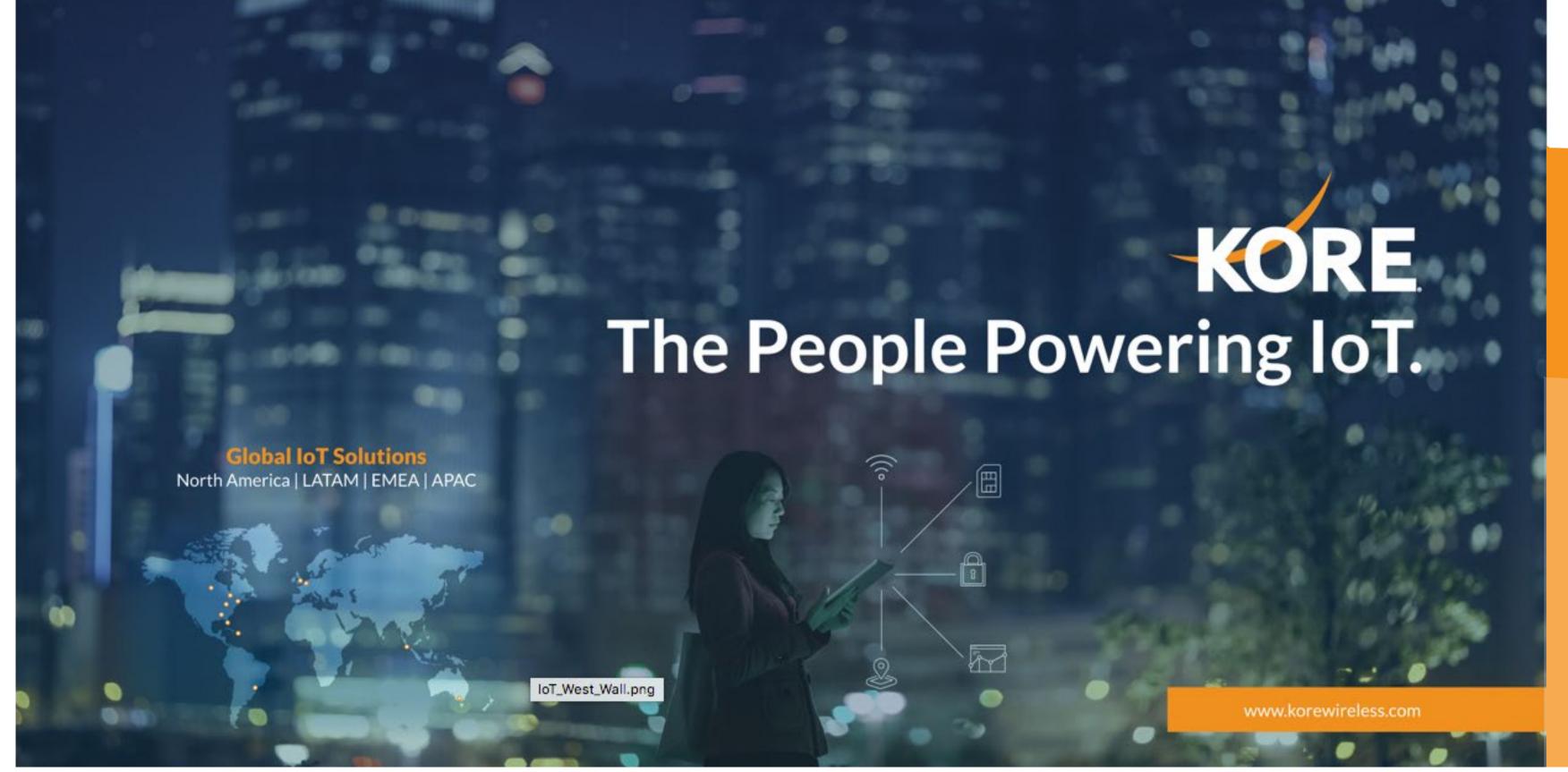




## Messaging, Strategy & Execution

Having no secific message other than the actual products and services KORE offered, we needed to develop messaging that better captured our capabilities and their future vision. The "People Powering IoT" campaign was a way to simultaneously achieve two goals for KORE: Externally, to better convey to potential clients what KORE was all about, while at the same time internally unifying all of KORE's staff around the world and rallying them around a single, defining idea of what KORE was and what they as a company could accomplish.

This campaign was executed on a wide variety of creative, including a responsive website redesign, posters, trade show booths and stand-ups, sales decks and other presentations, and other collateral, making The People Powering IoT an integrated campaign that has touched all aspects of KORE's brand and messaging both internally and externally.



When KORE went live with this campaign, website visits went up 30%, landing page visits went up over 18%, and landing page submissions rose by an astounding 73%.

### Website

The KORE website was designed and built with a focus on lead generation and lead nurturing. Content is central to the strategy as is communicating the complexities of their offering in a concise and easy-to-understand way. The design and strategy was carried across all of the KORE regional website around the globe, including North America, EMEA, APAC and Brazil.



## **Corporate Brochures and Data Sheets**

Numerous data sheets and a corporate overview were developed to feature KORE's variety of IoT and M2M solutions.





# We are bringing together IoT service solutions

The Internet of Things, or IoT describes the world of connected devices operating independently to enhance and simplify complex enterprise and consumer experiences. We've been providing connectivity and services that make the IoT possible for over 10 years; We understand it and we're good at it.

Enterprises are hungry for new IbT applications and the demand is creating a significant business opportunity for KORE and our partners. From the core to the cloud, our products and services enable and empower our partners to achieve their goals and remain on the outting edge of this rapidly growing industry.

**KORE** provides the

most complete

offering of global

printing phase allow you to have the conpetitive edge that you need.

24x7 reserves device previsioning. mission critical troubleshooting & applications. controlling cost.

provide the office the MSM/InT experience

Driven by leading our reo redundant Infrastructure makes everything allows you to easier & gets you to limitlessly scale up market faster.

M2M/IoI success is predicted on delivering in these areas

# Why Partner with KORE?

We are transforming and simplifying IoT implementations to meet the evolving needs of our customers.



### Managed IoT & M2M Service

What does it mean to be one of the leading managed service providers for IoT and M2M? It means that KORE simplifies the technology before they are ready for market. We've built development and deployment of The Internet of Things (IoT) and Machine to Machine (M2M) applications across the globe. We offer our channel partners the freedom to build and choose a custom solution specific to their customers' needs and requirements. For our partners, it means that we will enable their end-users with the entire application solution vs. competitors who only offer some pieces of the puzzle.

### Scalable Connectivity Platforms

KORE's award winning PRISMProManagement Platform supports global Networks and Devices, Cellular and Satellite. Multiple, customizable options to fit the needs of your PRISMPre offers a complete feature set that includes real-time, customizable reporting device and network management, provisioning, billing and usage alerts, it is tied standardized to deliver a single set of management tools.

### Global Services

KORE works with Tier 1 carriers, for true global coverage: AT&T, EE, immarsat, Iridum, Rogers Wireless, Optus, Sprint, T-Mobile, Telefonica, Verizon, Vodafone, Vodafone Australia, offers thebest in carrier cellular and satellite network services as well as advanced applications to earlly manage. IoT connected devices.

### Technology Solutions

IoT solutions require a breadth of complex pieces of our company integrating with the leading MNO's and DEM's to provide our customers with one location for all their IoT requirements. We standardize billing across multiple carriers build and support private network connections and offer Tier 1 customer service on all things connectivity regardless of the network inuse. Allowing KORE to be the single point of contact eliminates support times, decreases costs, and improves productivity for your partners and customers.

company. ICORE offers a variety of services to accommodate your need for IoTglobal technology. Withoptions like "Bring Your Own Carriet: Single APTOpen Architecture, eSIM. to the leading service delivery platforms used by MNO's and Multi-IMSI, custom SIM rate plans, and end-to-end security features, you have the flexibility to connect to the Internet of Things on your terms with our reliability.

KORE offers enhanced software platforms to speed customer delivery and data management in large scale O2, KPN, Claro, Vivo. This collaboration of trusted partners IoT deployments. Flexible, fully featured and tailored to fit your unique business needs. Amarket-leading Applications Enabling platform solution, Position Logic.

### **Trade Show Exhibits**

Trade show exhibits items included roll-up banners, wall displays, and a 40' x 50' booth for the CTIA Wireless Industry show in Las Vegas.



## **Corporate and Sales Presentations**

The presentations are used by KORE's C-suite and other high-level executives to provide an overview and introduction of KORE to potential partners. The design is flexible, easily edited, but still provides a polished a professional image of the company.





















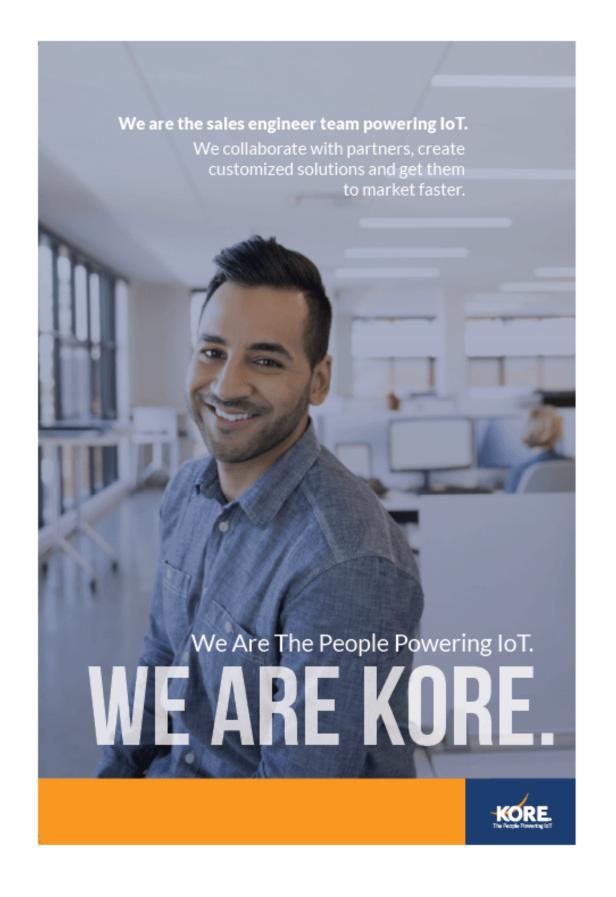


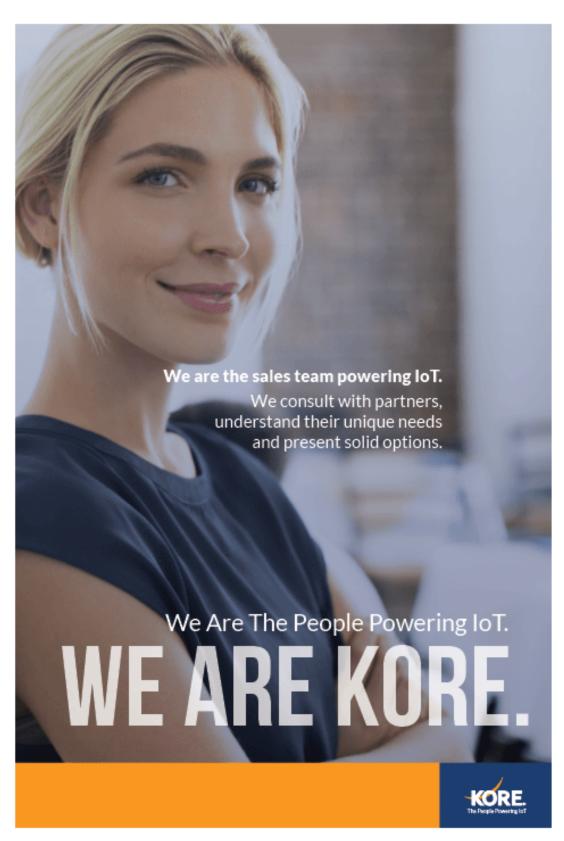


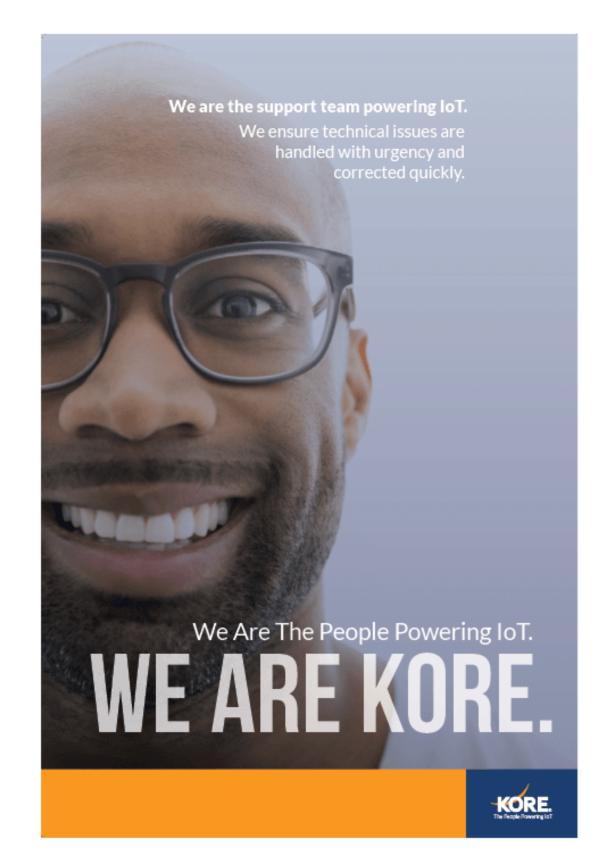


# **Employee Engagement Posters**

The "People Powering IoT - We are KORE" posters were written and designed for internal display within KORE's offices. They are specific to business units and reflect the various ways in which KORE employees can come to work each day and recognize that they are The People Powering IoT.







### **Social Media**

Coverage from Events...

