



César Andrés Sierra Sequelis

Mexico, 10 July 1990



Civil Engineer



+6 years of total work experience

5 years in the renewable energy sector



65% Wind 35% Solar energy experience



International business experience



Project & team management experience



Fluent in Spanish & English



Copenhagen, DK



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I am a professional engineer who has a great passion for renewable energy and sustainable solutions with over 5 years of international business experience working in LATAM energy markets in both wind and solar utility size energy projects, I have a service oriented and management professional background with exceptional communication and team work skills.

Education

[2021- 2022] MSc Sustainable Energy, Danmarks Tekniske Universitet, CPH

Wind Energy specialization

[2009-2014] Civil Engineering, Universidad Iberoamericana, Mexico City.

[2018] MEM course (Utility Mexican Energy Market)

[2017] Vaisala Precise Measuring Systems

[2014] Global Sustainable Energy: Past, Present and Future

Experience

[August 2018 – August 2020] Vector Cuatro, Mexico City, Mexico

Business Development LATAM

- Business development – Origination of new business opportunities within the renewable energy industry in Mexico and LATAM, Responsible of market analysis and identification of new development opportunities for Vector Cuatro and its clients.
- Collaboration with the Engineering team - For the technical advisory to the clients and as the regional branch Civil Engineer advisor.
- Collaboration with the Financial team – During M&A advisory services for several clients in Mexico and Colombia.
- **Milestones** –During 2020 Vector Cuatro became the largest independent renewable energy asset manager of Mexico with 430MW in control. Participated in over 40 Industry related events, conventions, expos, webinars and courses in 8 different countries.
- **Key project** – Managed the Hydrological, topographical, and geophysical studies of a 400MW solar project in Durango

[September 2015 – July 2018] Climatik, Mexico

Commercial manager

- Commercial management – Creation and supervision of the main business opportunities that came through the company, from initial contact to the client, technical consultation in resource assessment, negotiation, contract closures, and project overview.
- Wind turbine maintenance – Collaborated with the company Mexión on several inspection and maintenance services for wind farms in Mexico, obtaining the leads, preparing and submitting the documentation and safety supervision during works.
- **Milestones** – Installed the first SODAR's & LIDAR's in Mexico, installed the tallest MET tower (130m) in Mexico and more than 300 other MET stations.
- **Key Project** – Wind Atlas Mexico –Managed the initial stage of project, establishing the technical requirements, preparing the documentation and the selection of the sites, collaborating with CFE (Federal electricity commission) SENER (National Energy commission) and the Technical University of Denmark.

[October 2014 – August 2015] Alpha-Hardin
Project Leader

- Project management – Construction project management, supervision and reporting. Constant supervision of sub-contractors, safety and quality.

Internship & Volunteering

[May 2012 – August 2012] Grupo COSH
Internship

- Road construction project - supervision and reporting, Topography and drawing practices.

[June, July 2014] Veracruz, Mexico

- Assistance at an immigrant safe house

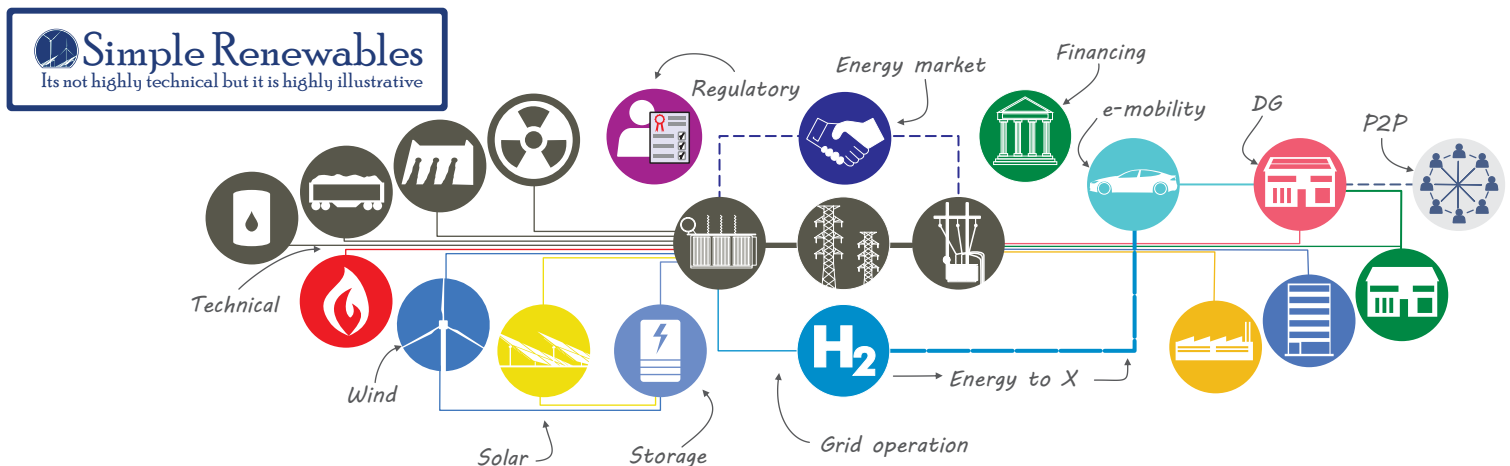
[June - August 2013] Chiapas, Mexico

- Community development with a micro hydro-electrical energy construction project.

Personal projects

I've created a platform conceived for the spread of knowledge on the renewable energy industry and its relation to the energy markets worldwide, by oversimplifying the selected Energy industry topics into graphic illustrations complemented by "textbook" definitions, making the information relatable and understandable to a broad range of audiences.

Under the title "Simple Renewables" I research, design, and publish these illustrations on my own, currently the combined content generates around 20,000 views worldwide and over 300 recommendations monthly, most of it by people specialized in the energy and renewables sector, Interested parties have reached out for me with the intention of the creating content specific for certain markets, also the translation of my work into Spanish, English & Arabic.



Main Skills, Language & Software

- Communication English (Fluent)
- Leadership Spanish (Fluent)
- Team Player German (A1)
- Influence
- Innovation
- Analysis

Microsoft Office: Word, Excel (Solver), Matlab,
AutoCAD, Photoshop, Corel Draw, Adobe Premier,
Windographer (Basic), SolarGis (Basic)

References

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