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# TUCKER REALTY

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Yes, REALITY... not just really

## Hello Players and Parents!

**ALL  
STUFF,  
NO FLUFF**



### I love the feedback!

It was an amazing response to my introductory email with correspondence from people as far back as 2005. As a coach and personal facilitator, there is nothing better than hearing a parent say, "Whenever I need my kid to listen, all I have to say is **EYES!**" or "Our family still uses **ALL STUFF, NO FLUFF** all the time!" Hearing how so many young people have been able to apply concepts and philosophies from the court to their personal life while attaining achievement, is the greatest compliment I could ever receive. Hands down that is the best part of my avocation...and that is because I never viewed what I did as a job or career. I used to say all the time that I considered myself the richest and luckiest guy on the planet because I was doing the same thing I did as a 12 year old, except now I got paid for it.



### What's been happening?

Since our last communication we received a contract on our lake lot listing and placed a contract on a lake house to flip. The best part is I already have several interested parties for the lake house flip even though we haven't actually closed on the purchase just yet...more details to come.



### What's Next?

One of the ideas with this newsletter is to provide detailed information to help you, as real estate provides for a multitude of opportunities to improve your living situation, make money, invest to build wealth, provide security and so much more with a plethora of options and avenues to define and achieve **YOUR PERSONALIZED SUCCESS!**

Below we have listed some items, or better, some areas of interest that we would

like to hear from you as to future content to focus with more detailed information. For example, I am currently assisting several folks in 3 critical areas and stages of life:

1. Families planning on sending a graduating senior from HS to college and looking to purchase a property for their child. This allows them to save on overpriced dorm and meal charges while renting a room out to friends and reduce costs as well as providing a tax incentive and then benefiting from appreciation...and the interest rates. 😊
2. Recent college graduates becoming a defacto landlord by utilizing the same formula while purchasing and owning a home then renting out rooms to friends as opposed to paying exorbitant rents and living the Buckhead lifestyle.
3. Recent "empty nesters" looking to downsize and finally put themselves first for the first time in 25-30 years. Lake life, downtown townhouse living, full time mountains or even the beach it is time to weigh the options and truly define the next stage of your life together.

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**As a coach it was my job and responsibility to help people fully define their goal, create a disciplined plan and exercise a healthy balance of daily habits that inevitably lead to success. This is the exact same process, but we are dialing back the emphasis of basketball and academics in lieu of lifestyle and your future.  
*We look forward to facilitating you to the next level!***



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