

VERNESSA'S BUYER PLAN

6 Point Strategy

CALBRE# 01045456

REPRESENTATION

Representation of your interests matters and can be achieved through buyer agency.

CLOSING

During the closing process details must be attended to carefully to ensure protection of deposits and maintenance of critical dates.

FINANCING

Whether paying cash or securing a mortgage, obtaining proof of funds or a pre-approval letter will strengthen your offer.

NEGOTIATION

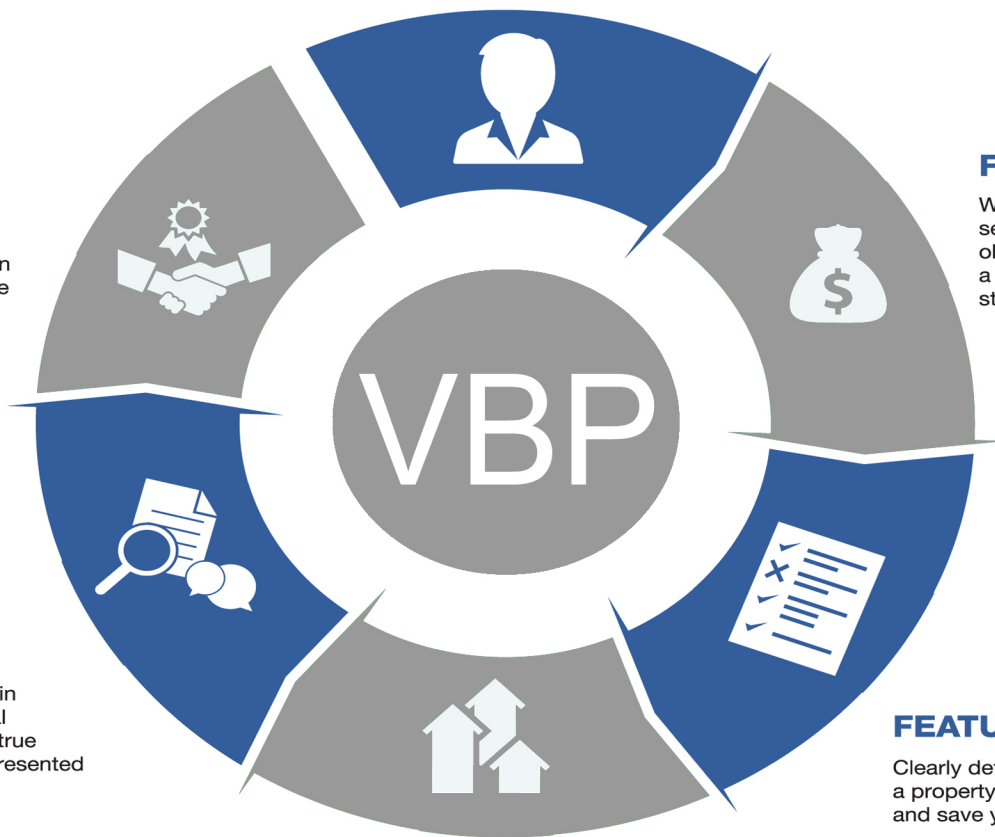
Terms must be negotiated in your favor and statistical evidence that supports true market value must be presented during negotiation.

FEATURES

Clearly defining the features of a property will enhance your search and save you wasted time.

TOURING

Visiting properties helps refine your criteria and reveals neighborhood lifestyle factors that are undiscoverable online.



Following this strategic plan will get you the best property at the best price!

Vernessa Harris Johnson
Let's talk Real Estate

DIRECT 510-827-0150
VERNESSAYOURAGENT@MSN.COM

WWW.VERNESSAJOHNSON.COM