

WINTERS-ASSOCIATES

Developers & Investment Realty

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Incorporated in 1981, including a Michigan Real Estate Broker's License, Winters-Associates has **specialized** in the **development & sale of Industrial/Commercial Real & Personal Properties**. The founder, Robert L. Winters, Jr. is a college graduate--BS Business Administration, Major in Economics, Marketing, & Law; Minor in Communications--from the University of Dayton, Dayton, Ohio, and is the Chief Executive Operating Officer.

Record sales has provided additional services for listing clients, such as **quarterly advertising in 22 cities across four states, direct access to over 1000 national developers**, complimentary financial analysis of all properties including future potential, and no up-front costs for property synopsis set-ups. Listings provide opinions as to property's worth, future value, and sale time estimation.

The decision to sell, buy, merge a business and/or commercial/industrial property is a difficult one at best. Winters-Associates assists its clients with the decision process, and **has the experience, resources and expertise** to negotiate and complete the transaction. Winters' unsurpassed success rate is based on accomplishing the following five elements required for a successful transaction:

1. *Extensive, Creative Advertising –*
2. *Maintain Confidentiality When Prudent –*
3. *Establish Market Value –*
4. *Professional Representation and Presentation –*
5. *Smooth Due Diligence and Close –*

Selling **Industrial & Commercial Real Estate and Business Opportunities** for the past **40 years**, providing a **Professional–Qualified–Ethical** sales team.

WINTERS-ASSOCIATES REALTY

The trusted name in Industrial/Commercial Real Estate & Business Opportunities