

# ANIMAL SKINS & HIDES

### DISCLAIMER

At DM Internationals, we are committed to operating with integrity and adhering to ethical practices. As part of our dedication to responsible trade, we want to emphasize the importance of compliance with local and international regulations regarding the sale and trade of animal raw skins and hides.

The list of animal raw skins and hides provided in this brochure is purely for informational purposes and does not imply endorsement or promotion of the trade of any specific animal skin or hide. It is crucial for our valued customers to be aware that the trade and sale of certain animal skins and hides may be subject to legal restrictions, conservation regulations, and ethical considerations in different countries.

We encourage our clients to conduct thorough research and seek legal guidance to ensure full compliance with applicable laws and regulations before engaging in any transactions involving animal skins and hides. As a responsible global trade company, we strive to foster sustainable practices and wildlife conservation, and we expect the same commitment from our customers.

DM Internationals are dedicated to transparency and promoting ethical trade practices, and we advocate for the protection and preservation of wildlife and their habitats worldwide. Together, we can work towards a more sustainable and responsible approach to sourcing animal raw skins and hides for creative projects and commercial ventures.

For any inquiries regarding our products and their sourcing, as well as guidance on ethical considerations, our dedicated support team is available to assist you. Please feel free to reach out to us for any clarifications or information related to our animal skins and hides collection.

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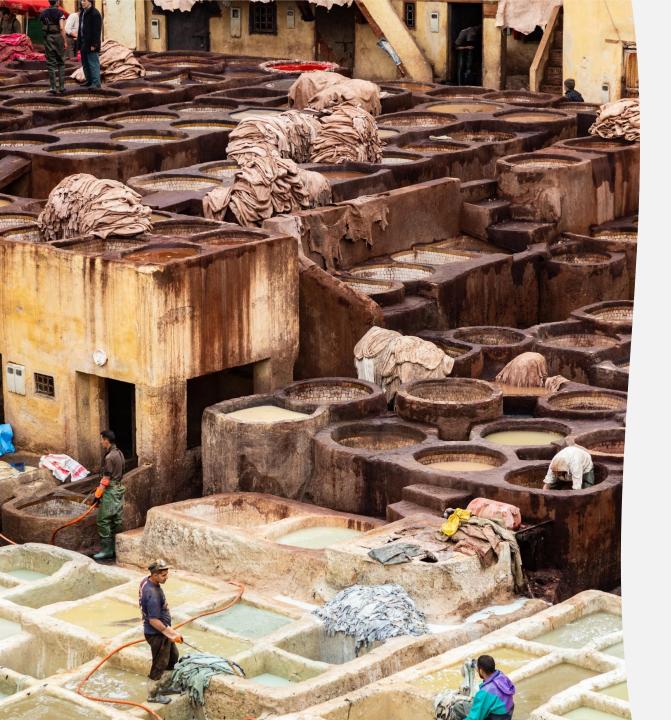
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# INTRODUCTION

#### ABOUT DM INTERNATIONALS

Welcome to DM Internationals' Animal Skins & Hides Product Guide. Established in 2021, DM International has emerged as a leading global trade company specializing in the procurement, supply, and distribution of premium building materials and commodities. We take immense pride in curating an exceptional collection of responsibly sourced and superior quality raw animal skins and hides.

With a relentless commitment to excellence and customer satisfaction, DM Internationals have rapidly gained prominence in the international trading arena. Our reputation for ethical practices, sustainability, and unwavering reliability has earned us the trust of clients worldwide, spanning various industries and markets.

#### ETHICAL SOURCING AND SUSTAINABILITY

At DM Internationals, ethical sourcing and sustainability form the core of our business philosophy. We firmly believe that respecting nature and wildlife is essential for a balanced and prosperous future. Our commitment to ethical practices ensures that every animal skin and hide in our collection is sourced responsibly, without causing harm to animals or their habitats.

We collaborate closely with reputable suppliers who share our values and adhere to strict ethical guidelines. This dedication to ethical sourcing contributes to the preservation of endangered species, supports responsible animal husbandry, and helps protect ecosystems for generations to come.

Moreover, we embrace sustainability in every aspect of our operations. From environmentally conscious logistics to energy-efficient offices, we strive to minimize our ecological footprint and promote eco-friendly practices. DM International is driven by a vision of creating sustainable and mutually beneficial partnerships, fostering growth and prosperity for all stakeholders involved.



# OUR COLLECTION

#### Premium Cowhides

Explore the epitome of luxury and sophistication with our premium cowhide collection. Each cowhide is handpicked for its distinctive patterns, textures, and natural beauty. From classic black-and-white designs to striking speckled and brindle patterns, our cowhides offer a captivating blend of elegance and individuality.

Our skilled artisans carefully process each cowhide, ensuring it meets our rigorous quality standards. The softness, durability, and hypoallergenic properties of cowhides make them ideal for various interior applications. Whether used as stunning area rugs or tasteful upholstery, our premium cowhides elevate any space with timeless charm.

#### Soft and Luxurious Sheepskins

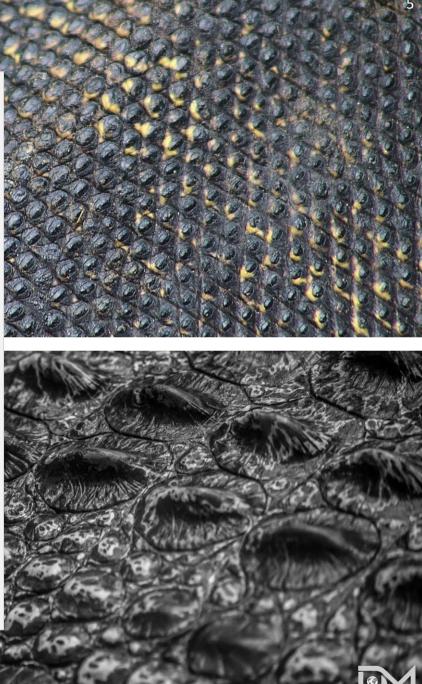
Indulge in the velvety softness of our luxurious sheepskins collection. Sourced from select regions known for producing the finest wool, our sheepskins boast unparalleled comfort and warmth. The natural crimp of sheepskin fibers provides exceptional resilience and ensures that each piece retains its plush texture for years to come.

Our sheepskins come in a variety of natural hues, from ivory to rich browns, allowing for seamless integration into diverse interior styles. These sumptuous hides are perfect for adding warmth to seating areas, bedrooms, or even as cozy throws during chilly evenings. Embrace the serenity of nature with our collection of soft and luxurious sheepskins.

#### Exotic Animal Skins

Uncover the allure of exotic animal skins in our exclusive collection. Showcasing the rare beauty of wildlife, these animal skins come from ethical sources that adhere to strict conservation efforts. Our range includes captivating zebra hides with their striking stripes, sleek and timeless leopard prints, and the intricate patterns of giraffe hides.

Our commitment to ethical sourcing ensures that these exotic animal skins are sourced responsibly, contributing to the preservation of these magnificent creatures. Embrace the untamed elegance of nature with our exotic animal skins, perfect for making bold statements in interior design and creative projects.



# OUR COLLECTION

At DM Internationals, we take pride in offering a wide and diverse range of high-quality animal hides and skins to meet all your unique needs. From luxurious cowhide to exquisite sheepskin varieties like Merino, Mongolian, Shearling, and Tibetan, we have it all. For a full range of our products, please contact us for more information.

- Cowhide
- Sheepskin (Merino, Mongolian, Sherling, Tibetan, etc.)
- Goatskin (long hair, short hair, etc.)
- Buffalo hide
- Pigskin
- Deer hide
- Elk hide
- Moose hide
- Reindeer hide
- Kangaroo hide
- Ostrich skin
- Crocodile skin
- Alligator skin
- Snake skin (python, cobra, rattlesnake, etc.)
- Lizard skin (monitor lizard, iguana, etc.)
- Stingray skin
- Zebra hide
- Giraffe hide
- Horsehide
- Calfskin
- Chamois leather
- Seal skin
- Beaver pelt
- Raccoon pelt
- Fox fur
- Mink fur
- Sable fur
- Chinchilla fur

- Rabbit fur
- Coyote pelt
- Donkeyskin
- Ox/Heifer Hides
- Nubuck Hide
- Springbok Hides
- Blesbok Hides
- Gemsbok Hides



# TYPES OF MANUFACTURING PROCESSES

Wet Salting: In this process, fresh animal skins or hides are treated with salt to prevent spoilage and preserve them for further processing. Wet salting helps remove excess moisture and inhibits bacterial growth, making it easier for transportation and storage.

**Tanning**: Tanning is a crucial step in the leather-making process, where the animal skins or hides undergo chemical treatment to convert them into durable, flexible, and long-lasting leather. Tanning involves the use of various tanning agents to stabilize the collagen fibers present in the skin, preventing it from decaying and improving its resistance to water and heat.

Wet-Blue Tanning: This is a specific type of chrome tanning process that produces "wet-blue" leather. In this process, chromium salts are used to tan the hides, resulting in a bluish hue on the leather. Wet-blue leather is ideal for further processing into a variety of finished leather products.

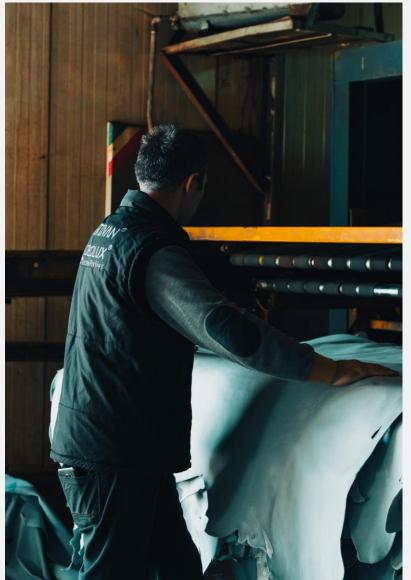
**Vegetable Tanning**: Unlike chrome tanning, vegetable tanning utilizes tannins from plant sources, such as tree bark, to tan the hides. This process results in a natural, environmentally friendly leather with unique aging properties, often used for premium and luxury products.

**Oil Tanning**: In oil tanning, the hides are treated with oils and fats to create soft and supple leather. Oil-tanned leather is commonly used for products like gloves and some types of apparel due to its pliability.

Aldehyde Tanning: Aldehyde tanning uses aldehyde-based agents to tan the hides, resulting in soft and light-colored leather suitable for applications like garment linings and suede.

**Brain Tanning**: An ancient method where animal brains are used as a natural tanning agent. This traditional process is often employed in crafting traditional and artisanal leather products.







# TANNING PROCESS

The tanning process involves several stages, which may vary depending on the type of tannery and the desired properties of the leather. Here's an overview of the general tanning process:

**Preparation**: The animal skins or hides are first cleaned to remove any dirt, hair, or flesh. They may undergo soaking in water to rehydrate the hides if they were dried or salted previously.

Liming: The hides are treated with lime or similar alkaline substances to remove hair, epidermis, and other unwanted proteins from the skin. This step also helps to swell the fibers and prepare them for tanning.

**Deliming and Bating**: After liming, the hides are "delimed" to neutralize the excess lime and then "bated" using enzymes to further soften and clean the hides.

Tanning Agent Application: The actual tanning process begins, where the tanning agent is applied to the hides. Different types of tanning agents, such as chrome salts or plant-derived tannins, are used depending on the desired characteristics of the leather.

**Neutralization**: The tanned hides are neutralized to stop the tanning process and ensure the proper pH level for further treatments.

**Finishing**: After tanning, the leather may undergo various finishing treatments, such as dyeing, re-tanning, fat-liquoring, and drying, to achieve the desired appearance and performance properties.



### **TANNING OPTIONS**

#### COMPREHENSICE FEATURES OFFERED

**Diverse Tanning Options**: DM Internationals offer a wide range of tanning options, including chrome, vegetable, and oil tanning, allowing customers to choose the best-suited leather for their specific projects.

Wet-Blue Leather: We specialize in wet-blue tanning, providing customers with highquality wet-blue leather that serves as an excellent base material for further processing into finished products.

**Premium Vegetable-Tanned Leather**: Our collection includes premium vegetable-tanned leather, known for its natural and environmentally friendly attributes, making it an excellent choice for eco-conscious projects.

**Customization**: We offer customization options for tanning processes, allowing clients to tailor the leather's properties to meet their unique design requirements.

Quality Assurance: DM Internationals ensure stringent quality control throughout the tanning process, resulting in consistent and reliable leather products.

**Ethical Sourcing**: We prioritize ethical sourcing practices and sustainable tanning processes, promoting responsible environmental stewardship and wildlife conservation.

**Expert Advice**: Our experienced team provides expert advice on the best tanning options for specific applications, ensuring clients make informed decisions for their projects.

The features offered can be tailored to the specific services and products DM Internationals provide, considering their unique offerings in the market.

### **COMMON GRADES**

The specific grading system and terminology may vary depending on the leather 80/20 GRADING SYSTEM industry and region, and DM International can provide their custom grading system to best suit their products.

Grade A: The highest quality grade, featuring minimal blemishes, even color distribution, and uniform texture. Suitable for luxury leather goods and high-end products.

Grade B: Good quality hides with slight imperfections, suitable for a wide range of applications such as upholstery, footwear, and accessories.

Grade C: Hides with more visible imperfections and natural marks, offering a rustic and characterful appearance. Ideal for casual leather products and artisanal items.

Grade D: Hides with noticeable flaws and irregularities, suitable for applications where aesthetics are less critical, such as industrial use or low-cost items.

Full Grain: The highest grade with the entire grain intact, showcasing the natural beauty and character of the animal skin. Ideal for premium leather goods.

Top Grain: A high-quality grade where the outermost layer of the grain is sanded to remove imperfections, resulting in a smooth and consistent surface.

Split Grain: The lower-grade section of the hide, often used for suede or split leather products due to its soft and napped surface.

Corrected Grain: Hides with imperfections that have been corrected through sanding or buffing, then embossed with an artificial grain pattern for a uniform appearance. Aniline: A premium grade of leather that retains its natural surface and showcases the unique markings of the animal, providing a luxurious and soft feel.

Semi-Aniline: A grade of leather that undergoes slight pigmentation to even out color and add protection while still preserving the natural look and feel.

80% Clear Surface: This refers to the percentage of the hide's surface that is clean, unblemished, and free from imperfections or visible marks. It indicates the portion of the hide that is suitable for higher-guality leather products.

20% Imperfections: This represents the remaining 20% of the hide's surface area that may have visible marks, scars, insect bites, wrinkles, or other natural blemishes. These imperfections do not necessarily affect the structural integrity of the leather, but they may impact the aesthetics of the final product.

#### IMPLICATIONS IN THE SELECTION PROCESS

The "80/20" grading system is used by tanners and leather manufacturers to classify hides based on their surface quality. Hides with an "80/20" grading are generally considered to be of higher quality compared to hides with a lower grading. Here's how it affects the selection process:

Product Quality: Hides with an "80/20" grading are often preferred for producing premium and high-end leather products. The larger proportion of clear surface area allows for the creation of luxurious and aesthetically pleasing leather goods. Usage: The grading can help determine the appropriate application for the hides. Hides with a higher "80% clear surface" ratio are typically chosen for applications where aesthetics are of paramount importance, such as luxury upholstery, high-fashion accessories, and high-end leather goods.

Cost: Hides with an "80/20" grading are generally more valuable than hides with a lower grading due to their higher quality and suitability for premium products. As a result, they may command a higher price in the market.

Customization: For clients seeking specific characteristics in their leather products, the "80/20" grading system allows for customization based on the desired level of imperfections and natural marks.



# **MPORTANCE OF YIELD**

**Cost Considerations**: Knowing the yield of a hide helps tanners and manufacturers determine the cost-effectiveness of producing leather from that hide. Hides with a higher yield are generally more efficient and economical, as they produce more usable leather per unit.

**Material Utilization**: Yield is crucial for optimizing material utilization in leather production. Higher-yield hides result in less wastage of material, reducing costs and supporting sustainable practices.

**Product Planning**: For leather manufacturers and designers, understanding the yield of hides aids in accurate product planning and material sourcing. It ensures they can estimate the amount of leather required for specific projects, reducing the risk of under- or over-ordering.

**Customization Possibilities**: Depending on the project's requirements, clients may prioritize hides with higher yields to maximize material usage or choose hides with unique characteristics and accept lower yields for more exclusive and customized products.

#### FACTORS AFFECTING YIELD

The yield of a hide can be influenced by various factors, including:

Hide Size: Larger hides generally have higher yields due to more usable surface area. Grading and Quality: Higher-grade hides with fewer imperfections often have better yields since they have more clear surface area suitable for high-quality leather.

Tanning Process: Different tanning methods and techniques may impact yield, as certain processes can result in more or less shrinkage or wastage.

Cutting and Trimming: The skill and precision of cutting and trimming during leather processing can affect the final yield.

#### YIELD ESTIMATION

Tanners typically have an estimation of the average yield for different types of hides they process, which can be shared with customers during the selection process. This information allows customers to make informed decisions based on their specific project needs and budget considerations.



### **MEASUREMENT**

The measurement of animal hides is an essential process in the leather industry to determine the size and dimensions of the hides accurately. Proper measurement ensures that tanners, manufacturers, and customers have a clear understanding of the hide's surface area and assists in estimating yield, planning production, and calculating costs. Here's how hides are typically measured:

**Square Footage (sq. ft.):** The most common unit of measurement for leather hides is the square foot. A square foot is a unit of area equal to a square with sides of one foot in length. To measure a hide in square feet, the length and width of the hide are measured, and the two values are multiplied together.

**Side Lengths**: The length and width of the hide are the primary dimensions used for measurement. The length refers to the longest side of the hide, typically measured from the neck to the tail. The width is measured across the widest part of the hide.

**Total Surface Area**: To calculate the total surface area of a hide, multiply the length by the width. For example, a hide with a length of 6 feet and a width of 4 feet would have a total surface area of 6 feet x 4 feet = 24 square feet.

**Trimming Allowance**: In some cases, hides may have irregular edges or excess parts that are trimmed off during processing. Tanners may include a trimming allowance to account for this, which is usually a small percentage of the total surface area.

**Grading and Yields**: The measurement of hides is often connected to grading and yield estimation. As mentioned earlier, the grading system may involve assessing the percentage of clear surface area (e.g., "80/20" grading). Yield estimation is critical for tanners to determine the amount of usable leather obtained from each hide.

**Digital Measurement Tools**: Modern tanneries may use advanced digital measurement tools, such as laser scanners or computer-aided design (CAD) systems, for precise and efficient hide measurement.

**Standard Units**: The square footage measurement is typically used universally in the leather industry. However, different regions may also use metric units, such as square meters, for measurement.

Accurate measurement is crucial to ensure transparency and consistency in the leather trade. When purchasing hides, customers can inquire about the measurement methods used by the supplier to ensure they receive the appropriate size and quantity of leather for their specific projects.







# **QUALITY ASSURANCE**

#### METICULOUS INSPECTION PROCESS

At DM Internationals, we understand the importance of delivering superior quality products to our valued clients. Our meticulous inspection process begins right from the sourcing stage, where each animal skin and hide is carefully examined for any imperfections or inconsistencies. Our team of experts assesses the texture, color, and overall appearance of each piece to ensure it meets our stringent standards.

Throughout the production process, our skilled artisans maintain a keen eye for detail, ensuring that every hide is handled with precision and care. From cleaning and tanning to cutting and finishing, we employ stringent quality control measures to guarantee that only the finest materials make it to our collection.

#### MEETING STRICT QUALITY STANDARDS

Quality is paramount to us, and we take pride in the reputation we've built for delivering exceptional animal skins and hides. Each product undergoes a series of quality checks to ensure it meets our high standards for softness, durability, and overall craftsmanship. Our commitment to quality assurance has earned us the trust and satisfaction of customers worldwide.

Rest assured, when you choose DM Internationals, you are selecting animal skins and hides of the highest quality, meticulously curated to elevate your designs and projects with elegance and finesse.





# **VERSATILITY IN DESIGN**

#### UPHOLSTERY APPLICATIONS

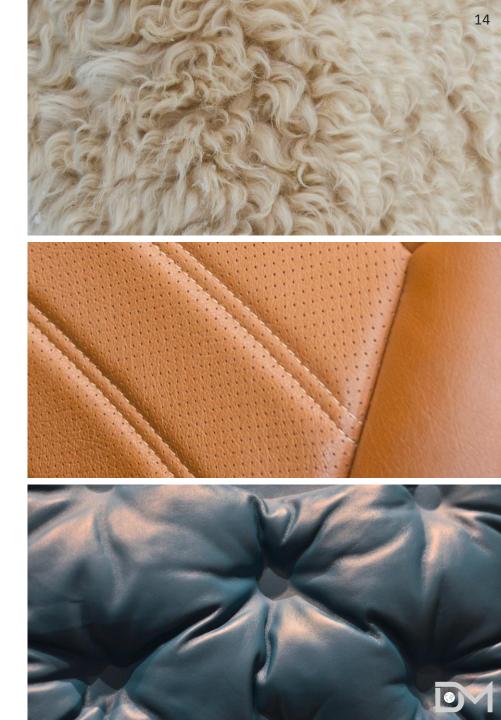
Our premium animal skins and hides are prized for their versatility, making them an excellent choice for upholstery applications. From opulent leather upholstery on furniture to stunning cowhide accents on cushions, our collection offers an array of choices to suit various design preferences.

The natural variations in texture and color of our animal skins add depth and character to furniture pieces, enhancing their visual appeal. Whether you seek a classic and timeless look or a more contemporary statement, our animal skins and hides are the perfect choice for elevating upholstery designs to new heights of sophistication.

#### **RUGS AND THROWS**

Embrace the warmth and luxury of our animal skins and hides as area rugs or stylish throws. The softness and durability of sheepskins make them ideal for creating cozy and inviting rug accents in living rooms, bedrooms, or study spaces. Their natural insulating properties provide warmth during colder months while offering a luxurious touch to your interiors year-round.

Cowhides, with their unique patterns and striking appeal, also make exceptional rugs that effortlessly anchor and define a room's decor. The natural irregularities of each hide add a touch of rustic charm, infusing your space with a sense of individuality and refinement.



# INTERIOR STYLING

#### INCORPORATING ANINAL SKINS AND HIDES

The beauty of animal skins and hides lies in their ability to seamlessly complement various interior styles. From rustic and bohemian to modern and eclectic, these natural materials effortlessly blend with diverse design aesthetics, adding a touch of organic elegance to any space.

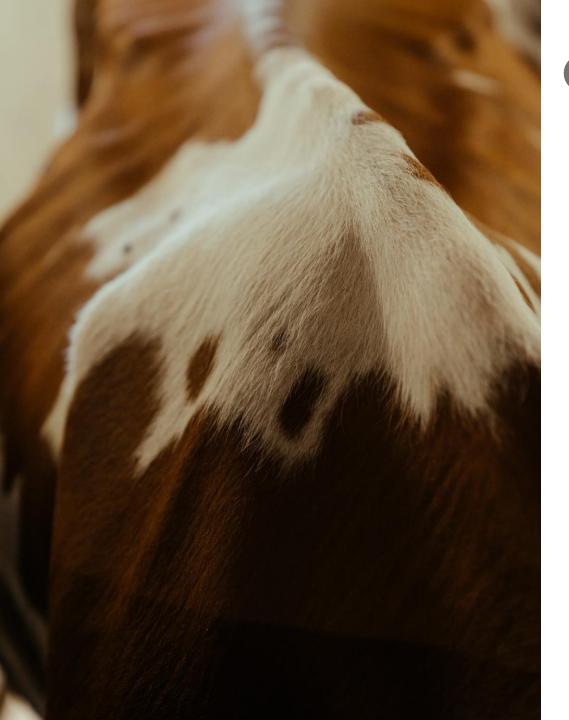
In contemporary interiors, animal skins and hides serve as statement pieces, infusing rooms with texture and visual interest. A zebra hide rug can become the focal point in a minimalist living room, while a cowhide ottoman can add an element of chic sophistication to a modern office.

#### **CREATING TIMELESS ELEGANCE**

When it comes to timeless elegance, animal skins and hides reign supreme. The natural patterns and textures exude a sense of sophistication that transcends trends and time. Whether adorning an armchair, draping over a chaise lounge, or layered on a bed, these luxurious materials instantly elevate the ambiance of any room.

Their versatility allows for easy integration into classic and traditional interiors, adding a touch of opulence to formal spaces. In combination with rich fabrics, classic furniture, and elegant lighting, animal skins and hides contribute to an atmosphere of refined luxury and grace.





# **CUSTOMIZATION OPTIONS**

#### TAILORED SOLUTIONS FOR YOUR PROJECTS

At DM Internationals, we understand that each project is unique, and customization is often necessary to meet specific design requirements. Our team of experts is wellequipped to cater to your individual needs, offering tailored solutions for your projects. Whether you need a particular size, shape, or pattern, we can accommodate your requests to ensure that our animal skins and hides seamlessly integrate with your vision.

#### UNIQUE CUTS AND SIZES

Our dedication to customer satisfaction extends to providing a wide range of cuts and sizes to suit various applications. Whether you require small accent pieces or large area rugs, we offer a diverse selection of dimensions to cater to different project requirements. With our unique cuts and sizes, you have the flexibility to craft distinct designs and bring your creative vision to life.





# CARE & MAINTENANCE

#### PROPER HANDLING AND CLEANGING

To preserve the beauty and integrity of our animal skins and hides, proper handling and cleaning are essential. Regular dusting and gentle spot cleaning are generally sufficient to maintain the natural allure of these materials. For more stubborn stains or spills, it is recommended to seek professional cleaning services to avoid damage.

When moving or storing animal skins and hides, be mindful of direct sunlight and excessive moisture, as these can impact the longevity and appearance of the hides. Proper care and maintenance not only extend the life of the materials but also ensure that they continue to enhance your interior spaces with timeless elegance.

#### **ENSURING LONGETIVITY**

With proper care, our animal skins and hides are designed to stand the test of time. The natural durability of cowhides and sheepskins ensures that they retain their beauty and softness for years, becoming cherished pieces that age gracefully with your interior decor.

By following simple care guidelines and handling our animal skins and hides with care, you can enjoy their timeless beauty and comfort for generations to come.





### **PROJECT SHOWCASE**

#### **REAL-LIFE APPLICATIONS**

Explore inspiring real-life applications of DM International's animal skins and hides in various interior projects. Discover how our cowhides bring warmth and sophistication to living rooms, how our sheepskins create cozy and inviting bedroom spaces, and how our exotic animal skins make bold statements in luxury residences.

Through our project showcase, you will gain insight into the versatility and transformative power of these natural materials, sparking your creativity and inspiring your own design ventures.

#### SUCCESS STORIES

Learn from the success stories of designers, architects, and homeowners who have integrated our animal skins and hides into their interior projects. Hear about their experiences, challenges, and triumphs as they incorporate these luxurious materials into their designs.

Our success stories highlight the seamless integration of our animal skins and hides into various interior styles, underscoring the enduring appeal and versatility of these exquisite materials.



# **GLOBAL SOURCING**

#### OUR ETHICAL PARTNERS

At DM Internationals, we take great pride in our network of ethical partners who share our commitment to responsible sourcing and wildlife preservation. We work closely with trusted suppliers from diverse regions, ensuring that every animal skin and hide in our collection is obtained through ethical practices and compliance with international regulations.

By forging strong relationships with our partners, we promote transparency and accountability throughout the supply chain, empowering our customers to make conscious choices while supporting sustainable and ethical trade practices.

#### CONNECTING CULTURES

Our global sourcing efforts not only enable us to offer a diverse selection of animal skins and hides but also foster connections between cultures. Each animal skin and hide in our collection carries the essence of its origin, representing the rich traditions and heritage of the regions they come from.

Through our global network, we celebrate the beauty of diversity and embrace the uniqueness of each culture, bridging continents and creating a global marketplace that encourages mutual understanding and appreciation.





# **INDUSTRY IMPACT**

#### ANIMAL CONSERVATION EFFORTS

At DM International, we recognize the significance of conservation efforts in safeguarding wildlife and natural ecosystems. We are deeply committed to contributing to the welfare and preservation of animals, and as part of our corporate social responsibility, we support reputable wildlife conservation organizations.

With every purchase from our animal skins and hides collection, you contribute to these conservation efforts, making a positive impact on the environment and the lives of the creatures we share this planet with.

#### CONTRIBUTION TO LOCAL COMMUNITIES

Our ethical sourcing practices extend beyond wildlife preservation to positively impacting the communities involved in the production of animal skins and hides. We prioritize working with suppliers who prioritize fair wages, safe working conditions, and sustainable livelihoods for their workers.

Through our partnerships, we aim to uplift local communities, fostering economic growth and prosperity while preserving traditional craftsmanship and skills passed down through generations.









# **SUSTAINABLE LUXURY**

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#### OUR COMMITMENT TO THE ENVIRONMENT

As a responsible global trade company, we embrace the principles of sustainability in all our endeavors. Our commitment to environmental stewardship drives us to adopt eco-friendly practices throughout our operations, reducing our ecological footprint and promoting a greener future.

From sustainable packaging materials to energy-efficient facilities, we strive to minimize waste and embrace renewable resources. By choosing DM Internationals' animal skins and hides, you can be assured that you are making an environmentally conscious choice for your projects.

#### **ECO-FRIENDLY INITIATIVES**

We continuously seek innovative ways to further our sustainable practices. From recycling initiatives to carbon offset programs, we are dedicated to implementing eco-friendly initiatives that positively impact the environment and promote a more sustainable future.



# **ARTISANS' EXPERTISE**

#### SKILLED CRAFTMANSHIP

At DM Internationals, we deeply value the artistry and expertise of our skilled craftsmen. With years of experience and a passion for their craft, our artisans meticulously work with each animal skin and hide, transforming them into exquisite pieces that reflect the natural beauty of the wildlife they originate from.

Their mastery of traditional techniques, combined with a keen eye for detail, ensures that every product in our collection upholds the highest standards of quality and craftsmanship. The dedication and skill of our artisans imbue each piece with a sense of artistry and individuality, making them truly exceptional additions to your interior designs.

#### TRADITIONS MEET INNOVATION

While we celebrate the time-honored techniques of our skilled artisans, we also embrace innovation in our production processes. By integrating cutting-edge technologies, we optimize efficiency and precision while maintaining the integrity and authenticity of our animal skins and hides.

The seamless fusion of tradition and innovation allows us to deliver products that are not only of exceptional quality but also meet the demands of modern design and production standards.







# SUPPLIER RELATIONSHIPS

#### LONG-TERM COLLABORATIONS

At DM Internationals, we believe in fostering long-term relationships with our suppliers, based on mutual trust and respect. These enduring collaborations enable us to consistently deliver premium quality products to our customers.

We value open communication and collaboration, ensuring that our suppliers share our commitment to ethical sourcing and sustainability. Together, we work towards the common goal of providing customers with ethically sourced, superior quality animal skins and hides.

#### **ENSURING RELIABLE SUPPLY**

Our strong supplier relationships translate to a steady and reliable supply of animal skins and hides. As we prioritize consistency in quality and availability, our customers can confidently rely on us to meet their project requirements with efficiency and professionalism.



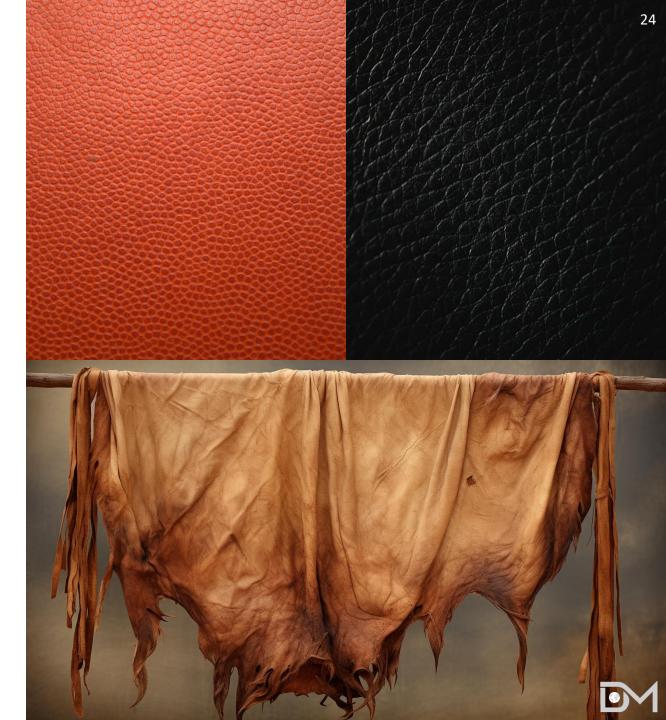
# CUSTOM PROJECTS & WHOLESALE

#### BULK ORDERS FOR BUSINESSES

For businesses and enterprises, DM Internationals offer the convenience of bulk orders. Whether you are a retailer, interior designer, or part of a commercial project, our bulk order options cater to your specific requirements. Benefit from competitive pricing and a streamlined ordering process for large quantities of our premium animal skins and hides.

#### **BESPOKE REQUESTS**

We understand that some projects demand distinctive and exclusive materials. At DM Internationals, our bespoke request service ensures that your unique design visions become a reality. Collaborate with our experts to create custom patterns, colors, and sizes that perfectly align with your project's aesthetic and functional needs.



# GLOBAL DISTRIBUTION & LOGISTICS

#### SEAMLESS DELIVERY WORLDWIDE

With a strong global distribution network, DM Internationals ensures seamless deliveries to clients around the world. No matter where you are located, our efficient logistics team works tirelessly to ensure timely and secure shipping of your orders.

#### OPTIMIZED SUPPLY CHAIN

Our optimized supply chain management allows us to maintain an extensive inventory of animal skins and hides, ensuring availability for immediate dispatch. This streamlined approach enables us to meet the demands of our clients promptly, even for large-scale projects.





#### SATISFIED CLIENTS SPEAK

Hear directly from our satisfied clients as they share their experiences with DM Internationals' exceptional products and services. Their testimonials reflect the unparalleled quality, reliability, and satisfaction they have experienced while working with our animal skins and hides.

#### REAL FEEDBACKS AND EXPERIENCES

Our customer testimonials provide genuine insights into the impact our premium materials have had on various design projects. From residential to commercial applications, our clients' feedback underscores the beauty, versatility, and durability of our animal skins and hides.



We take immense pride in the satisfaction and delight of our valued customers. Here are some testimonials from designers, architects, and homeowners who have experienced the exceptional quality and beauty of DM Internationals' animal skins and hides:

"Working with DM Internationals have been an absolute pleasure. Their collection of cowhides added the perfect touch of luxury to our client's living room. The quality and craftsmanship exceeded our expectations, and the unique patterns of each hide created a stunning visual impact. We look forward to collaborating with DM Internationals on future projects!" - Jane Thompson, Interior Designer (New York, USA)

"I recently purchased a beautiful sheepskin rug from DM Internationals, and I couldn't be happier with my choice. The rug is incredibly soft and adds a cozy touch to my bedroom. The natural color blends perfectly with my decor, and I love the ethical aspect of the sourcing process. Highly recommend DM International for their exceptional products and ethical practices!" - Sarah Lee, Homeowner (London, UK)

"As an architect, I strive to incorporate sustainable and ethically sourced materials into my designs. DM Internationals' exotic animal skins were the perfect addition to my recent project. The zebra hides and giraffe patterns added a sense of exotic allure to the interiors, and I appreciated the company's commitment to conservation efforts. Thank you, DM Internationals, for helping me create a unique and environmentally conscious space!" - Alejandro Martinez, Architect (Mexico City, Mexico)

### **CUSTOMER TESTIMONIALS**

# VISION FOR THE FUTURE

#### SUSTAINABILITY GOALS

As a responsible global trade company, DM Internationals are committed to advancing sustainability initiatives. Our vision for the future includes implementing eco-friendly practices throughout our operations to minimize our environmental footprint and promote ethical sourcing and wildlife conservation.

#### EXPANDING OUR COLLECTION

Driven by a passion for innovation and design, we are continually expanding our collection of animal skins and hides. By discovering new patterns, textures, and ethically sourced materials, we aim to inspire creativity and offer an even wider range of choices for our valued clients.





# **CONTACT US**

#### REACH OUT OUR TEAM

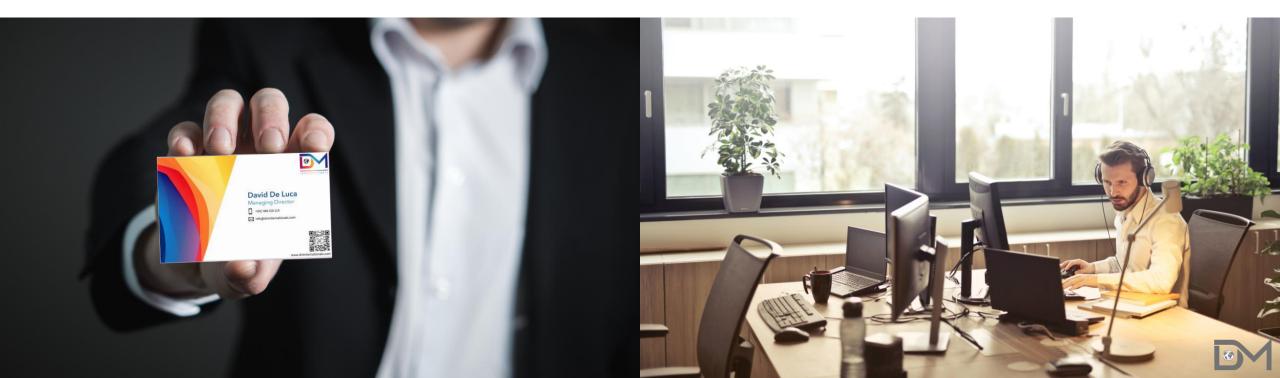
For any inquiries, product information, or personalized assistance, our dedicated support team is always ready to help. Feel free to reach out to us through our website, phone, or email, and we'll be delighted to provide prompt and reliable support.

#### ENQUIRE ABOUT PRODUCTS

Interested in a specific animal skin or hide for your project? Our team is here to assist you in finding the perfect match for your design needs. Let us know your requirements, and we'll guide you through our collection to ensure you make the best choice for your creative vision.



INTERNATIONALS





#### INTERNATIONALS

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