D'Ray Public Speaking & More, LP

Company Data: Ceo Raphaela Ray/President Dexter Ray Address: 600 Church Street Unit 633, Norfolk, VA 23501

Contact Number: 757-673-0226

Company Email: contactus@draypublicspeaking.com

Set-Asides: EDWOSB, WOSB, SB UEI: CXBHHTLFXA95 Cage Code: 9PC16

- · We accept Government Credit and Purchase Cards
- Small Business Concern (***Soon to be WOSB and EDWOSB Certified

ABOUT US

D'Ray Public Speaking & More, LP delivers an experienced business staff with the ability to execute Federal Government Contracts according to instructions. Our core focus areas include sourcing, motivational speaking, and commercial trucking. CEO R. Ray and Pres. D. Ray previously co-founded a 501 (c)3 Non-Profit Organization, "I'm Train Ready, Inc," (Feb. 2019-Jan. 2023) which provided food to thousands of underprivileged people in Hampton Roads before closing business due to pandemic (see. www.draypublicspeaking.com).

NAICS Codes: 711510 236220 238230 238330 323111 327320 238210 238220 484110 484121 484220 541350 561720 561730 561740 562111 713930 812320

Core Competencies: Event Organizers, Trucking, IT, Volunteer Management, Business Management

<u>Past Performance:</u> Partnered with and or received monetary grant funding and food products (Parent Teacher Association for Portsmouth City Public Schools, Walmart, Operation Blessing, Food Lion, GSA Surplus, Kroger and Harris Teeter)

Differentiators:

- CEO Raphaela C. Ray graduated from Virginia State Univ. (B.S. in Business Mgmt. May 2011)
- Univ. of Maryland Eastern Shore (Master of Ed. in Counselor Ed., May 2018);
- Employed as a Substitute teacher at Accomack County Public School 2012-2013;
- Employed as a Day Treatment Counselor at Therapeutic Interventions 2014;
- Employed as a Scale Operator for Accomack County Public Works 2011-2017;
- Co-Founder Executive Directors of 501c3 nonprofit organization "I'm Train Ready, Inc. 2019-2023;
- CEO of D'Ray Public Speaking & More, LP;
- President Dexter J. Ray graduated from Florida College (AA Degree May 1986);
- Motivational/Inspirational Speaker, Artist, and IndieP Author of personal growth books;
- Graduated from Advanced Technology Institute (ATI) with Class A Commercial Driver License 2012;
- Employed as Commercial Truck Driver for TFC, MDV, and GFL for more than 10 years servicing Hampton Roads Virginia from 2012 to present;
- Co-Founder Executive Directors of 501c3 nonprofit organization "I'm Train Ready, Inc. 2019-2023;
- Pres. of D'Ray Public Speaking & More, LP;

*Bonus: (Go to www.draypublicspeaking.com)

- Received award from Park Place School in Norfolk, Va. for providing food products to underprivileged students and families (I'm Train Ready Non-Profit Organization 2020)
- ·Was featured on television channel 13NewsNow for providing food products to underprivileged communities (I'm Train Ready Non-Profit Organization 2020)
- D. Ray was featured in ATI television trucking commercial
- ·D. Ray was featured in ATI newsletter for artwork and hard work ethic
- ·D. Ray was featured in TFC newsletter for artwork and hard work ethic
- ·D. Ray received motivational/inspirational speech certificate from Chesapeake Juvenile Services 2012

