

 **STEVENA**  **PORT OF UUSIKAUPUNKI LTD**

Finland





Markku Mäkipere  
CEO  
Stevena

### Markku Mäkipere

- CEO of Stevena Oy and Moonway Oy
- KWH Logistics Marketing Manager
  - Since 1997 at KWH Logistics
  - MsC Economics, Logistics



Teemu Vaahtera  
Managing Director  
Port of Uusikaupunki



### Teemu Vaahtera

- Managing Director of the port of Uusikaupunki since 2019
- Background: Worked in international transport companies 15 years before current role.



# PORT OF UUSIKAUPUNKI LTD

Located: South-Western Finland

Port Size: 20 hectares

Yearly Volume: 1 000 000 tons

Main products: RoRo-lines to Germany, Raw material for animal feed,  
Steel, Soda ash, Ready made cars, heavy machinery



# Stevena Oy



- **Port operator** and logistics provider
- Medium sized and **independent** actor
- **Uusikaupunki, Naantali, Hanko, Turku**
- **Stevedoring**, warehousing, value added logistics services and industrial logistics
- 1.000 – 1.300 shipcalls annually
- Established 1982 in Naantali, Finland
- Since 1997 **Part of KWH LOGISTICS** –business group

# Intelligence Hunt 2022 - Topic

Customer Service Requirements and Strategic Partnership -  
Port Profile in 2030



**PORT OF UUSIKAUPUNKI LTD**



# STEVENA

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# PORT OF UUSIKAUPUNKI LTD

Worked together  
since 1998

Very close  
cooperation  
and co-working

Joint projects  
and investments

Common goals  
& targets

Mutual values and  
business attitude



## Intelligence Hunt 2022

# Customer Service Requirements and Strategic Partnership - Port Profile in 2030

Looking ahead to year 2030 and next 25-years co-operation

### Right ingredients:

- ❖ Excellent port facilities
- ❖ Professional people
- ❖ Strong and solid actors
- ❖ Belief in sustainable future



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