Your CliftonStrengths® 34 Results

You are uniquely powerful. Your distinct CliftonStrengths 34 profile sets you apart from everyone else. This is your talent DNA, shown in rank order based on your responses to the assessment.

Use this report to make the most of your strongest CliftonStrengths themes, navigate the rest and maximize your infinite potential:

- Read and reflect on your results to understand what you naturally do best.
- Learn how to apply your strongest CliftonStrengths every day.
- Share your results with others to create stronger relationships and improve teamwork.



STRENGTHEN

- 1. Belief
- 2. Achiever
- 3. Responsibility
- 4. Arranger
- 5. Positivity
- 6. Learner
- 7. Futuristic
- 8. Strategic
- Activator
- 10. Communication

NAVIGATE

- 11. Maximizer
- 12. Connectedness
- 13. Developer
- 14. Empathy
- 15. Individualization
- 16. Input
- 17. Self-Assurance
- 18. Intellection
- 19. Ideation
- 20. Woo
- 21. Competition
- 22. Focus
- 23. Includer
- 24. Restorative
- 25. Context
- 26. Relator
- 27. Discipline
- 28. Consistency
- 29. Analytical
- 30. Significance
- 31. Adaptability
- 32. Command
- 33. Deliberative
- 34. Harmony

You lead with **Executing** CliftonStrengths themes.

- **EXECUTING** themes help you make things happen.
- **INFLUENCING** themes help you take charge, speak up and make sure others are heard.
- RELATIONSHIP BUILDING

themes help you build strong relationships that hold a team together.

STRATEGIC THINKING

themes help you absorb and analyze information that informs better decisions.

READ "IDENTIFY YOUR UNIQUE CONTRIBUTION: THE CLIFTONSTRENGTHS DOMAINS" SECTION TO LEARN MORE

Unleash Your Infinite Potential: Your Strongest CliftonStrengths[®]



- 1. Belief
- 2. Achiever
- 3. Responsibility
- 4. Arranger
- 5. Positivity
- 6. Learner
- 7. Futuristic
 - 8. Strategic
 - 9. Activator
 - 10. Communication

The CliftonStrengths at the top of your profile are the most powerful.

These themes represent how you are uniquely talented. They are the starting point for living your strongest life possible.

Develop these CliftonStrengths to maximize your potential

Your greatest chance to succeed — at work or anywhere else — lies in strengthening what you naturally do best and doing more of it.

Start with your top five.

They are your most powerful natural talents.

- 1. Read everything about your top CliftonStrengths. To make the most of your talents, you first need to understand them and how to describe them to others.
- 2. Reflect on who you are. Think about your experiences, your motivations and how you see yourself. Then, consider how your CliftonStrengths shape you: what you do, how you do it and why.
- 3. **Use these CliftonStrengths every day**. Start with the suggestions in this report for applying your most powerful CliftonStrengths.
- 4. Watch out for blind spots. Sometimes how you exhibit your strongest CliftonStrengths can cause unintended negative misperceptions. Read the "What Is a Weakness?" section to learn more about preventing your strongest CliftonStrengths from getting in your way.

Then focus on your CliftonStrengths 6-10.

Apply the same strategies to make the most of your next five CliftonStrengths. You will excel and become the absolute best version of yourself when you take a strengths-based approach to your life. Do more of what you do best, and you'll feel more engaged, empowered and energized.



EXECUTING

1. Belief®

HOW YOU CAN THRIVE

You have certain core values that are unchanging. Out of these values emerges a defined purpose for your life.

WHY YOUR BELIEF IS UNIQUE

These Strengths Insights are personalized based on your CliftonStrengths results.

Because of your strengths, you regard the opportunity to understand everything you can about someone as a gift beyond price. Each insight into a human being brings you great joy. You want to know people on an up-close and personal basis. You probably refuse to think of anyone in terms of stereotypes. You rail against these oversimplified categories or labels. You often argue they deprive all humanity of a person's unique talents, knowledge, skills, and ideas.

Driven by your talents, you believe that you will never be lost if you have a robust system of values.

It's very likely that you have no doubts about being linked in some way with everything in the universe. This includes all creation and all humankind.

Instinctively, you usually come away refreshed after conversing with future-oriented thinkers. You probably inspire many of them with your passion for projects or causes that benefit humanity as well as the environment. You likely feel restless when your life lacks a noble purpose.

Chances are good that you want your contributions to be purposeful. You support others by focusing on their needs. You learn what they value so you can better help them.

WHY YOU SUCCEED USING BELIEF

Your core values guide you and give you purpose. You provide clarity, conviction and stability by living your values.

TAKE ACTION TO MAXIMIZE YOUR POTENTIAL

Honor your values; they keep you on course during tough times.

- Keep reminders of your personal mission around. In difficult situations, these reminders will help you focus on your objective and the valuable contribution you make.
- Have courage in your ability to select projects to work on. Ask about their intended outcomes and target audiences. When possible, get involved in ideas and projects that match your values.
- Try to keep an appropriate balance between your work and personal life. Both areas will benefit when you dedicate enough time and attention to each.
- Accept that others will have values different from yours. Having strong Belief is not the same as being judgmental.
- Don't be afraid to give voice to your values to help others know who you are and how to relate to you.

- Because you are passionate about your own beliefs, others might view you as stubborn or set in your ways. Keep in mind that everyone has a unique worldview, and often, it will not be the same as yours.
- Be careful not to pass judgment on others' principles and motivations. Their values and belief systems deserve your respect, even when you don't agree with them.



EXECUTING

2. Achiever®

HOW YOU CAN THRIVE

You work hard and possess a great deal of stamina. You take immense satisfaction in being busy and productive.

WHY YOUR ACHIEVER IS UNIQUE

These Strengths Insights are personalized based on your CliftonStrengths results.

Driven by your talents, you channel your energy into your work or studies. You seldom count the hours you work. Feeling fully engaged in what you do is a major source of satisfaction. You believe there is always something more challenging you can pursue. Given your ability to withstand hardship, adversity, and stress, it is no surprise you love what you do. You strive to do more and more of it each day.

Because of your strengths, you periodically make an effort to be friendly and talkative when the situation demands these behaviors. Even so, you might treasure your work or study time. Why? Perhaps you yearn to produce tangible results each day. Socializing, while important, might not provide outcomes you can point to or measure. As a result, you may resist devoting time to activities that impede progress, compromise productivity, or waste precious time.

Chances are good that you sometimes expend energy helping people embrace their accomplishments or revel in their successes. Perhaps you acknowledge their ability to attain wealth, be elevated to celebrity status, maintain health, win honors, earn bonuses, reach goals, or gain power.

It's very likely that you might work diligently to establish specific rules for everyone to follow. Perhaps making exceptions for one person strikes you as unjust. You might worry that chaos will reign when regulations or standard operating procedures are not uniformly enforced.

By nature, you might put forth considerable effort whenever you work or study. Even so, you occasionally question whether you could accomplish a little more than you currently are. Perhaps this restlessness to excel contributes to your daily productivity.

WHY YOU SUCCEED USING ACHIEVER

You love to complete tasks, and your accomplishments fulfill you. You have a strong inner drive — an innate source of intensity, energy and power that motivates you to work hard to get things done.

TAKE ACTION TO MAXIMIZE YOUR POTENTIAL

Bring intensity and effort to the most important areas of your life.

- Set challenging goals. Take advantage of your self-motivation with a more ambitious goal every time you finish a project.
- Take time to celebrate each success before moving on to your next item or task, even for
 just a few minutes.
- Limit your commitments to projects or assignments that align with your highest priorities as much as you can.
- Be sure to take regular breaks, even though you might be naturally equipped to work harder and longer than others.
- Make sure your to-do lists include tasks and responsibilities beyond work.

- You might get frustrated when others don't work as hard as you do, and they might see you
 as too demanding. Remember that not everyone has the same high expectations for
 themselves or is driven to work as hard as you are.
- Your pressing need to get things done might cause you to take on projects or agree to deadlines before you know everything that's involved. Before you commit to something, make sure you have the time and resources you need to do it right.



EXECUTING

3. Responsibility®

HOW YOU CAN THRIVE

You take psychological ownership of what you say you will do. You are committed to stable values such as honesty and loyalty.

WHY YOUR RESPONSIBILITY IS UNIQUE

These Strengths Insights are personalized based on your CliftonStrengths results.

Instinctively, you might do everything possible to fulfill obligations. Maybe you are thorough and devoted to doing what you promise. This partially explains why people describe you as reliable. To some extent, you have established a reputation for honoring your commitments. Perhaps this causes individuals to trust you more than they trust others.

By nature, you are motivated by your sense of obligation to finish what you start. You fight the impulse to delegate and procrastinate. You remind yourself that you are the one who is personally accountable.

Chances are good that you may meet your deadlines even though you check and double check some of your work. Why? Perhaps you want ensure particular details are correct. Maybe you want to verify that everything is in its proper place. Maybe you want to know that every step of the plan has been followed.

It's very likely that you might have a reputation for performing with precision and care. Your attention to detail may be noticeable in your financial records, personal appearance, study notes, home, and/or workplace. You may want to put things in their proper order or sequence. Perhaps you are impelled to do things right. When you are ultimately held accountable, your need for order and structure intensifies.

Because of your strengths, you have a reputation for being the team member who does whatever it takes — within the bounds of propriety and ethics, of course — to live up to your commitments.

WHY YOU SUCCEED USING RESPONSIBILITY

You have a deep sense of dedication and feel ownership for your commitments. You are a person of your word, and others know they can rely on and trust you.

TAKE ACTION TO MAXIMIZE YOUR POTENTIAL

Take ownership for the things that matter most to you.

- Always check your schedule and to-do list before taking on a new request. This will help
 you realistically meet all of your commitments without overworking yourself and
 demonstrate to others that you are serious about your responsibilities.
- Align yourself with those who share your sense of commitment. You will thrive when you are surrounded by others who take their responsibilities as seriously as you do.
- Be an ethical watchdog for your school, organization or community by taking action to eliminate and prevent any unethical behavior you see.
- Let your teacher or manager know that your natural sense of responsibility gives you an exceptional capacity to function independently.
- Be selective. Because you are instinctively responsible, it might be difficult for you to refuse requests from others. Sometimes you need to remind yourself to say no.

- Because you find it difficult to turn down others' requests, sometimes you overcommit. Try
 to manage your Responsibility talents by giving up something before you take on a new
 task.
- Too many obligations can keep you from spending time with the most important people in your life. Remember that sometimes, no is the best answer for the health of your relationships.



EXECUTING

4. Arranger®

HOW YOU CAN THRIVE

You can organize, but you also have a flexibility that complements this ability. You like to determine how all of the pieces and resources can be arranged for maximum productivity.

WHY YOUR ARRANGER IS UNIQUE

These Strengths Insights are personalized based on your CliftonStrengths results.

Driven by your talents, you are excited sometimes when things go a bit sideways. You enjoy the challenge of juggling competing demands. You are not likely to be intimidated when you need to modify a plan.

It's very likely that you exhibit a capacity for discovering the unique qualities of people. You routinely observe their strengths, limitations, likes, dislikes, interests, hopes, or emotional triggers. Armed with this information, you can mix and match the personalities and strengths of various individuals. When they cooperate, they usually reach their common goals more quickly, efficiently, or easily.

Instinctively, you feel upbeat when you spend more time using your talents than fixing your limitations. You probably have noticed you progress faster and accomplish more when you give yourself permission to do what you do well.

Chances are good that you may feel that the only constant in life is change. When things are chaotic, you are confident in your ability to manage the confusion.

By nature, you may be someone to whom people turn when a project needs to be started or finished. Before you accept an assignment, maybe you insist on examining how all the pieces, parts, or steps work in combination.

WHY YOU SUCCEED USING ARRANGER

You have a natural ability to coordinate people and resources for maximum effectiveness. Your creative flexibility in complex situations leads to greater efficiency.

TAKE ACTION TO MAXIMIZE YOUR POTENTIAL

Improve effectiveness and efficiency by reorganizing resources.

- Volunteer your talent to organize. You enjoy being part of a team, and you can keep a group
 project moving toward its goal when you make suggestions for improving your work
 environment.
- Look for opportunities where you can multitask. Because of your expertise at juggling schedules and people, you will enjoy managing all the moving parts.
- Explain to others that your flexibility doesn't mean your priorities are constantly changing. You are simply looking for better ways to implement them.
- Seek complex, dynamic work environments in which there are few routines.
- Challenge yourself to find ways to make even the most successful systems and arrangements better.

- Your tendency to continually reorganize tasks, projects and people might confuse others.
 Take time to explain your approach and how it can work better.
- People with dominant Arranger talents tend to claim responsibility for and take personal ownership of projects, processes and people. Be aware that when you assume control without asking, you might irritate others or discourage them from taking responsibility.



RELATIONSHIP BUILDING

5. Positivity®

HOW YOU CAN THRIVE

You have contagious enthusiasm. You are upbeat and can get others excited about what they are going to do.

WHY YOUR POSITIVITY IS UNIQUE

These Strengths Insights are personalized based on your CliftonStrengths results.

It's very likely that you enrich your own and others' lives by thoughtfully listening to what individuals say. You have experienced the wonder of someone understanding you as a unique human being. You probably want to give that same gift to the people in your life.

Because of your strengths, you sometimes enjoy socializing. Maybe you are stimulated by the company of particular individuals. Interestingly, you might be just as comfortable spending time alone thinking through things.

Chances are good that you are much more enthralled — that is, spellbound — with future possibilities than with past events. Keeping the two time frames separate probably allows you to invent entirely new ways of finding personal happiness or professional fulfillment.

By nature, you find that life is quite satisfying when you concentrate on using your dominant talents. You are likely to move much more quickly toward your goals when you practice doing what comes naturally.

Instinctively, you regularly apply yourself to scholarly pursuits. For hours, you think seriously about various issues or ideas. You feel very optimistic about life when you can dedicate yourself to your studies. You typically resist the temptation to quit when obstacles, interruptions, or difficulties momentarily break your concentration.

WHY YOU SUCCEED USING POSITIVITY

You have an infectious energy and enthusiasm. As someone who offers genuine encouragement and an optimistic outlook on life, you have the power to make people feel better when you are around.

TAKE ACTION TO MAXIMIZE YOUR POTENTIAL

Help others see the humor and positive side of life.

- Encourage others to keep their eyes on the positive by helping them see what's going well for them.
- Arm yourself with good stories, jokes and sayings to lighten the mood. Never
 underestimate the effect that you can have on others. Many people likely rely on your
 optimism to help them rise above their daily frustrations.
- Celebrate. Whether it's a holiday, an event or someone's success, be the one to plan the party. Turn small achievements into big events, or host regular celebrations that others can look forward to.
- Get involved in activities where you can inject drama, excitement and humor.
- Avoid negative people who bring you down. Instead, spend time with people who find the same humor in the world that you do. You will energize each other.

- Sometimes your optimism and generosity with praise might come off as superficial, naïve
 or insincere. Make sure your positivity and admiration are always genuine; you can do more
 damage with false praise than with criticism.
- Be careful not to point out the positive side of a bad situation before others have the chance to fully vent. Acknowledge that sometimes people are not ready to hear the bright side and just need you to listen.



STRATEGIC THINKING

6. Learner®

HOW YOU CAN THRIVE

You have a great desire to learn and want to continuously improve. The process of learning, rather than the outcome, excites you.

WHY YOU SUCCEED USING LEARNER

You love to learn, and you intuitively know how you learn best. Your natural ability to pick up and absorb information quickly and to challenge yourself to continually learn more keeps you on the cutting edge.

TAKE ACTION TO MAXIMIZE YOUR POTENTIAL

Use your passion for learning to add value to your own and others' lives.

- Become an early adopter of new technology, and keep your coworkers, friends and family informed. You learn quickly, and others will appreciate when you share and explain cuttingedge developments to them.
- Respect your desire to learn. Take advantage of educational opportunities in your community or at work. Discipline yourself to sign up for at least one new course or class each year.
- Find opportunities to expand your knowledge. Take on increasingly difficult topics, courses
 or projects. You love the challenge of a steep learning curve, so beware of learning
 plateaus.

- You place a high value on learning and studying, and you may tend to impose this value on others. Be sure to respect others' motivations, and resist pushing them toward learning for learning's sake.
- You love the process of learning so much that the outcome might not matter to you. Be careful not to let the process of knowledge acquisition get in the way of your results and productivity.



STRATEGIC THINKING

7. Futuristic[®]

HOW YOU CAN THRIVE

You are inspired by the future and what could be. You energize others with your visions of the future.

WHY YOU SUCCEED USING FUTURISTIC

You are a visionary. Your powerful anticipation and detailed visualization of a better future can turn aspirations into reality. Your vision of tomorrow can inspire and push others to new heights.

TAKE ACTION TO MAXIMIZE YOUR POTENTIAL

Share your visions of a better future.

- Use as much detail as possible when you describe what you see on the horizon. Not everyone can naturally fill in the gaps between the present and future like you can.
- Choose roles that allow you to contribute your ideas about the future. For example, you might excel in entrepreneurial or startup situations.
- Help those who are struggling imagine their future. You naturally foresee a better tomorrow, and that motivates you to overlook today's pain and problems.

- Because you live in the future, you may find it difficult to enjoy the present moment. While it
 will always be important for you to have things to look forward to, don't overlook
 opportunities to experience and appreciate where you are now.
- Some people may dismiss your visions because they can't see the future like you do.
 Accept that you must address real issues today to get to a better tomorrow.



STRATEGIC THINKING

8. Strategic[®]

HOW YOU CAN THRIVE

You create alternative ways to proceed. Faced with any given scenario, you can quickly spot the relevant patterns and issues.

WHY YOU SUCCEED USING STRATEGIC

You quickly weigh alternative paths and determine the best one. Your natural ability to anticipate, play out different scenarios and plan ahead makes you an agile decision-maker.

TAKE ACTION TO MAXIMIZE YOUR POTENTIAL

Always have at least three options in mind so you can adapt if circumstances change.

- Strengthen the groups you belong to by using your talent to discover the best path to success. Because you can do this quickly, it may look as if you are "winging it," so explain yourself along the way to help others understand what you see.
- Schedule time each day to think about your goals and strategies. Time alone might be the
 best way for you to evaluate all your options and to find the right course of action for each
 goal.
- Trust your insights. Because you consider options so naturally and easily, you might not
 realize how you came up with a strategy. But because of your exceptional talents, it will likely
 be successful.

- When working with others, sometimes they may misinterpret your strong Strategic talents as criticism. Be mindful of what is already working well and what others have accomplished.
- Because you evaluate patterns and pathways so quickly, others might find it difficult to
 follow or understand your thought process. Be aware that sometimes, you might have to
 backtrack to explain how you got to where you are.



INFLUENCING

9. Activator®

HOW YOU CAN THRIVE

You can make things happen by turning thoughts into action. You want to do things now, rather than simply talk about them.

WHY YOU SUCCEED USING ACTIVATOR

You are a catalyst. You naturally know how to turn ideas into action, and you make things happen. Your energy can be contagious and engaging.

TAKE ACTION TO MAXIMIZE YOUR POTENTIAL

Be the catalyst. When others are stuck, make a decision and get going.

- Record your insights or revelations when you have them so you can act on them later.
- Take responsibility for your intensity. Your drive to make things happen can be the push that people and groups need to move from discussion to action.
- Put yourself in situations where you can make things happen. Your energy and tempo will
 engage you and the people you work with.

- Sometimes you might charge ahead and act without a solid plan. Before making a major decision, think about challenging yourself to consider alternatives and weigh options first.
- The force of your urging people to take action might make them feel overwhelmed and
 pressured to act before they are comfortable. Remember that others may not feel that
 same urgency, and some people will need more time to think before they act.



INFLUENCING

10. Communication®

HOW YOU CAN THRIVE

You generally find it easy to put your thoughts into words. You are a good conversationalist and presenter.

WHY YOU SUCCEED USING COMMUNICATION

You are good at capturing people's attention by what you say and how you say it. Your ability to find words for your own and others' thoughts and feelings highlights important messages and helps you make meaningful connections.

TAKE ACTION TO MAXIMIZE YOUR POTENTIAL

Use your gift for stimulating conversation to connect with and inspire others.

- Monitor your audience. Carefully watch how they react to what you say and what engages them. Identify the words and phrases that caught their attention. Refine your upcoming presentations, conversations and speeches to focus on these highlights.
- Keep getting smarter about the words you use. They are a critical currency for you. Spend them wisely, and monitor their impact.
- Take your Communication talents to the level of strength by developing your knowledge and expertise in specific areas. You can be highly effective and influential when your message has substance.

- Because you are naturally verbal and instinctively share your thoughts, you may not realize when you are monopolizing a discussion. Try to be mindful of when other people have something to say, and consider pausing so they can say it.
- Remember that your words are not always enough to motivate others. Take time to listen
 and pay attention to what others are saying and not saying.

Navigate the Rest of Your CliftonStrengths®



- 11. Maximizer
- 12. Connectedness
- 13. Developer
- 14. Empathy
- 15. Individualization
- 16. Input
- 17. Self-Assurance
- 18. Intellection
- 19. Ideation
- 20. Woo
- 21. Competition
- 22. Focus
- 23. Includer
- 24. Restorative
 - 25. Context
- Relator
- 27. Discipline
- 28. Consistency
 - 29. Analytical
- 30. Significance
- 31. Adaptability
- 32. Command
- 33. Deliberative
- 34. Harmony

Your greatest opportunity to reach your full potential is developing and using your strongest CliftonStrengths. But it is also important to understand all 34 of your CliftonStrengths themes.

Your unique CliftonStrengths 34 profile

The themes toward the top of your CliftonStrengths 34 profile might show up regularly in your life, and the ones closer to the bottom might not show up at all.

To fully understand your talent DNA, consider how all your CliftonStrengths themes, separately or in combination, influence your work and personal life. In addition to concentrating on your top 10 themes:

- Navigate the middle. You might notice these CliftonStrengths themes in your behaviors from time to time. And you may need to rely on them in certain situations. Think of these themes as a support system you can use when you need to.
- Manage the bottom. Just as your top CliftonStrengths show you
 who you are, those at the bottom may tell you who you are not. They
 aren't necessarily weaknesses, but they are your least powerful
 themes. If you don't manage them properly, they could prevent you
 from maximizing your potential.
- Identify weaknesses. To determine if any themes are getting in your way, review the "What Is a Weakness?" section on the next page, and find out how to overcome potential obstacles to your success.

To learn more about your entire CliftonStrengths profile, see the "Your CliftonStrengths 34 Theme Sequence" section at the end of the report.

What Is a Weakness?



- Belief
- 2. Achiever
- 3. Responsibility
- 4. Arranger
- 5. Positivity
 - 6. Learner
- 7. Futuristic
- 8. Strategic
- 9. Activator
- 10. Communication
- 11. Maximizer
- 12. Connectedness
- 13. Developer
- 14. Empathy
- 15. Individualization
- 16. Input
- 17. Self-Assurance
- 18. Intellection
- 19. Ideation
- 20. Woo
- 21. Competition
- 22. Focus
- 23. Includer
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- 25. Context
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- 32. Command
- 33. Deliberative
- 34. Harmony

Focusing on your CliftonStrengths doesn't mean you can ignore your weaknesses.

Gallup defines a weakness as anything that gets in the way of your success.

While the CliftonStrengths assessment does not mathematically quantify weaknesses, you can use your profile to understand how *any* of your CliftonStrengths themes might prevent you from maximizing your potential.

Your strongest CliftonStrengths are your best opportunity for success. But in some situations and with some people, these same themes can hinder your effectiveness and become blind spots.

The themes at the bottom of your profile can also get in the way of your success. They aren't necessarily weaknesses, but they likely do not come naturally to you.

To identify potential weaknesses, ask yourself:

- Does this theme ever undermine my success?
- Have I ever received negative feedback related to this theme?
- Does my role require me to use this theme, but I feel drained when I do?

If you answered yes to any of these questions, you may be discovering areas of weakness. Don't ignore your weaknesses. Instead, focus on your strengths, and work to manage the areas that get in your way.

How do I manage my weaknesses?

- Claim them: Know your weaknesses and how they get in your way
- Collaborate: Ask partners for support
- Apply a strength: Use a different theme to achieve a better outcome
- Just do it: Lean in and do your best

Identify Your Unique Contribution: The CliftonStrengths® Domains

While your CliftonStrengths 34 profile helps you understand who you are, there is also power in knowing how you make things happen, influence others, build relationships and process information. The framework of the four CliftonStrengths domains — Executing, Influencing, Relationship Building and Strategic Thinking — is another way to think about your CliftonStrengths and how you contribute when you join, create or lead a team.

The best teams are made up of individuals who understand their own — and others' — unique contribution to the team. This awareness and appreciation empowers the team to be more cohesive, versatile, productive and engaged.

However, be careful not to let the four domains limit your thinking. If you don't have any top themes in a particular domain, don't worry. That doesn't mean you can't think strategically or build relationships, for example. Everyone accomplishes tasks, influences others, builds relationships and processes information. You just use your stronger themes in different domains to get to the same outcome.

The next page shows you how your unique CliftonStrengths profile sorts into the four domains. Knowing which domain you lead with can help you understand your most powerful contribution.

The CliftonStrengths Domains

EXECUTING

People with dominant Executing themes make things happen.

People with dominant Influencing themes take charge, speak up and make sure others are heard.

RELATIONSHIP BUILDING

People with dominant **Relationship Building themes** build strong relationships that hold a team together and make it greater than the sum of its parts.

STRATEGIC THINKING

INFLUENCING

People with dominant Strategic Thinking themes absorb and analyze information that informs better decisions.

You lead with **Executing** CliftonStrengths[®] themes.

You know how to "catch" an idea and make it a reality.



This chart shows the relative distribution of your unique CliftonStrengths 34 results across the four domains. These categories are a good starting point for you to examine where you have the most potential to perform with excellence and how you can best contribute to a team.

See chart below for more detail about your CliftonStrengths by domain.

Your CliftonStrengths by Domain

EXECUTING		INFLUENCING		RELATIONSHIP BUILDING		STRATEGIC THINKING	
2	27	9	11	31	23	29	16
Achiever	Discipline	Activator	Maximizer	Adaptability	Includer	Analytical	Input
4	22	32	17	12	15	25	18
Arranger	Focus	Command	Self-Assurance	Connectedness	Individualization	Context	Intellection
T	3	10	30	13	5	7	6
Belief	Responsibility	Communication	Significance	Developer	Positivity	Futuristic	Learner
28	24	21	20	14	26	19	8
Consistency	Restorative	Competition	Woo	Empathy	Relator	Ideation	Strategic
33 Deliberative				34 Harmony			

Take Action

Discovering your CliftonStrengths is only the beginning. Achieving excellence depends on your ability to develop and apply your CliftonStrengths and maximize your potential.

Now, take the next steps:

- Share your CliftonStrengths with others. Conversations with those closest to you can accelerate your CliftonStrengths development.
- Find a Gallup-Certified Strengths Coach. A coach can help you learn to productively apply your CliftonStrengths regardless of the situation.
- Apply your strongest CliftonStrengths every day. Read the suggestions in your report, and use the following statements to guide you.

HOW YOU CAN THRIVE WITH YOUR TOP CLIFTONSTRENGTHS

Belief°

Honor your values; they keep you on course during tough times.

Achiever*

Bring intensity and effort to the most important areas of your life.

Responsibility®

Take ownership for the things that matter most to you.

Arranger[®]

Improve effectiveness and efficiency by reorganizing resources.

Positivity*

Help others see the humor and positive side of life.

Learner

Use your passion for learning to add value to your own and others' lives.

Futuristic*

Share your visions of a better future.

Strategic[®]

Always have at least three options in mind so you can adapt if circumstances change.

Activator°

Be the catalyst. When others are stuck, make a decision and get going.

Communication[®]

Use your gift for stimulating conversation to connect with and inspire others.

Your CliftonStrengths® 34 Theme Sequence

1. Belief®

EXECUTING

People exceptionally talented in the Belief theme have certain core values that are unchanging. Out of these values emerges a defined purpose for their lives.

2. Achiever®

EXECUTING

People exceptionally talented in the Achiever theme work hard and possess a great deal of stamina. They take immense satisfaction in being busy and productive.

3. Responsibility

EXECUTING

People exceptionally talented in the Responsibility theme take psychological ownership of what they say they will do. They are committed to stable values such as honesty and loyalty.

4. Arranger®

EXECUTING

People exceptionally talented in the Arranger theme can organize, but they also have a flexibility that complements this ability. They like to determine how all of the pieces and resources can be arranged for maximum productivity.

5. Positivity

RELATIONSHIP BUILDING

People exceptionally talented in the Positivity theme have contagious enthusiasm. They are upbeat and can get others excited about what they are going to do.

6. Learner®

STRATEGIC THINKING

People exceptionally talented in the Learner theme have a great desire to learn and want to continuously improve. The process of learning, rather than the outcome, excites them.

7. Futuristic*

STRATEGIC THINKING

People exceptionally talented in the Futuristic theme are inspired by the future and what could be. They energize others with their visions of the future.

8. Strategic*

STRATEGIC THINKING

People exceptionally talented in the Strategic theme create alternative ways to proceed. Faced with any given scenario, they can quickly spot the relevant patterns and issues.

Activator[®]

INFLUENCING

People exceptionally talented in the Activator theme can make things happen by turning thoughts into action. They want to do things now, rather than simply talk about them.

10. Communication°

INFLUENCING

People exceptionally talented in the Communication theme generally find it easy to put their thoughts into words. They are good conversationalists and presenters.

11. Maximizer[®]

INFLUENCING

People exceptionally talented in the Maximizer theme focus on strengths as a way to stimulate personal and group excellence. They seek to transform something strong into something superb.

12. Connectedness®

RELATIONSHIP BUILDING

People exceptionally talented in the Connectedness theme have faith in the links among all things. They believe there are few coincidences and that almost every event has meaning.

13. Developer°

RELATIONSHIP BUILDING

People exceptionally talented in the Developer theme recognize and cultivate the potential in others. They spot the signs of each small improvement and derive satisfaction from evidence of progress.

14. Empathy

RELATIONSHIP BUILDING

People exceptionally talented in the Empathy theme can sense other people's feelings by imagining themselves in others' lives or situations.

15. Individualization°

RELATIONSHIP BUILDING

People exceptionally talented in the Individualization theme are intrigued with the unique qualities of each person. They have a gift for figuring out how different people can work together productively.

16. Input°

STRATEGIC THINKING

People exceptionally talented in the Input theme have a need to collect and archive. They may accumulate information, ideas, artifacts or even relationships.

17. Self-Assurance[®]

INFLUENCING

People exceptionally talented in the Self-Assurance theme feel confident in their ability to take risks and manage their own lives. They have an inner compass that gives them certainty in their decisions.

18. Intellection®

STRATEGIC THINKING

People exceptionally talented in the Intellection theme are characterized by their intellectual activity. They are introspective and appreciate intellectual discussions.

19. Ideation®

STRATEGIC THINKING

People exceptionally talented in the Ideation theme are fascinated by ideas. They are able to find connections between seemingly disparate phenomena.

20. Woo*

INFLUENCING

People exceptionally talented in the Woo theme love the challenge of meeting new people and winning them over. They derive satisfaction from breaking the ice and making a connection with someone.

21. Competition°

INFLUENCING

People exceptionally talented in the Competition theme measure their progress against the performance of others. They strive to win first place and revel in contests.

22. Focus°

EXECUTING

People exceptionally talented in the Focus theme can take a direction, follow through and make the corrections necessary to stay on track. They prioritize, then act.

23. Includer°

RELATIONSHIP BUILDING

People exceptionally talented in the Includer theme accept others. They show awareness of those who feel left out and make an effort to include them.

24. Restorative™

EXECUTING

People exceptionally talented in the Restorative theme are adept at dealing with problems. They are good at figuring out what is wrong and resolving it.

25. Context®

STRATEGIC THINKING

People exceptionally talented in the Context theme enjoy thinking about the past. They understand the present by researching its history.

26. Relator®

RELATIONSHIP BUILDING

People exceptionally talented in the Relator theme enjoy close relationships with others. They find deep satisfaction in working hard with friends to achieve a goal.

27. Discipline

EXECUTING

People exceptionally talented in the Discipline theme enjoy routine and structure. Their world is best described by the order they create.

28. Consistency

EXECUTING

People exceptionally talented in the Consistency theme are keenly aware of the need to treat people the same. They crave stable routines and clear rules and procedures that everyone can follow.

29. Analytical°

STRATEGIC THINKING

People exceptionally talented in the Analytical theme search for reasons and causes. They have the ability to think about all of the factors that might affect a situation.

30. Significance

INFLUENCING

People exceptionally talented in the Significance theme want to make a big impact. They are independent and prioritize projects based on how much influence they will have on their organization or people around them.

31. Adaptability[®]

RELATIONSHIP BUILDING

People exceptionally talented in the Adaptability theme prefer to go with the flow. They tend to be "now" people who take things as they come and discover the future one day at a time.

32. Command®

INFLUENCING

People exceptionally talented in the Command theme have presence. They can take control of a situation and make decisions.

33. Deliberative®

EXECUTING

People exceptionally talented in the Deliberative theme are best described by the serious care they take in making decisions or choices. They anticipate obstacles.

34. Harmony®

RELATIONSHIP BUILDING

People exceptionally talented in the Harmony theme look for consensus. They don't enjoy conflict; rather, they seek areas of agreement.

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