

## Overview

The Insight group provides convenient, secure migration solutions for software companies and their clients. We immediately complement any corporate practice, including low level media or system conversion, intermediate file population and turn-key migration solutions.

## I-Migration

## Legacy Insight

## I-DBA

## I-Development

## I-Reporting

## M-Team Training

# The Insight Group Enables Software Organizations to Migrate and Implement Data Securely and Rapidly While Cutting Costs

The Insight Group provides solutions that enable software companies to significantly reduce the cost of converting and implementing client data. Using proprietary tools and leveraging the portability of applications running on the Internet The Insight Group's clients migrate critical business data securely, rapidly and with assured quality. In a world where global business is conducted in real time, the ability to migrate data efficiently, accurately and deploy software on schedule translates into tangible bottom-line benefits.

## Realizing Significant Savings

The Insight Groups customers achieve significant reductions in the cost and impact of converting and implementing client data - savings that can reduce IT and Implementation budgets by up to 30 percent. The Insight Group provides a cost-effective alternative to managing in-house solutions that impact your development team, effect implementation quality and customer satisfaction, reduce the effectiveness of software trainers and increase the overhead of the organization in terms of hardware, software and staff.

Compared to resource-intensive in-house solutions, the high-cost of outsourced consultants and the frustrations passing the requirements to the client, The Insight Group can save companies time and money. The Insight solutions automate quality processes, ensure resources adequate to cover peak implementation cycles and reduce overhead while trainers and end users to focus on tough client issues through leveraging the product you know best - Yours.

Because deployment of the solution cost nothing and takes less than two weeks - rather than the several months required some in-house solutions - companies are able to get up and running quickly. The impact is immediate: organizations shrink cycle times in implementation and development, increase market potential in sales and increase customer quality and satisfaction.

## Key Benefits

- Lower IT costs related to conversion by almost 100%
- Reduce the need to purchase additional Hardware or Software to retrieve legacy data
- Smaller lead times to Implementation
- Reduced impact on your Development team
- More time for Implementation team to solve customer issues means less post migration support and increased customer satisfaction

## Winning the Legacy Data Battle

The amount of data on private corporate and public networks is doubling every eight months. The size and number of data files is increasing more than 120 percent. At the same time, the cost of obtaining legacy data is as rapidly as the resources to provide this data are diminishing. Adding to these challenges the number of media and legacy data formats, managing the job of legacy connectivity is costly and time-consuming.

The Insight Group solves these problems. By specializing in converting and migrating data we have acquired vast resources in hardware, software and expertise in connecting to and converting legacy data. Not only do The Insight Groups solutions deliver immediate ROI, they put the control back into the hands of your Implementation team and make it easy to migrate data files of any size or type that are generated from any kind of application on any platform.



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