



## Kimberley Jurens Woodwind Repairs Inc. Instrument Rental Program

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Kimberley Jurens Woodwind Repairs Inc. is committed to helping flute players thrive!

The needs of flute players, especially young players, can change rapidly in the first few years of playing. While most players start on a basic closed hole student flute, within a few years many decide they want to upgrade to a "step up" or intermediate flute that is better suited to their needs as they advance as players.

The Instrument Rental Program at KJWR Inc. is specifically designed to allow players to start on a student rental instrument and accumulate KJWR Inc. credit towards the purchase of a step up, intermediate or professional flute from KJWR Inc. when they are ready.

Rental instruments are also able to be purchased off rent at any time.

When a player is ready to upgrade from a student instrument, KJWR Inc. works with them to answer questions about different makes, models and options, then helps connect them with an instrument that matches their situation and goals.

As a flute player and Professional Flute Technician, Kim loves helping players learn more about how to care for and maintain their instruments and welcomes any questions about flute repair.

### RENTAL INSTRUMENTS ARE:

- **Trevor James 10X straight headjoint student flutes**
- **Pearl 505 straight & curved headjoint student flutes**
- **Jupiter Waveline headjoint student flutes**

### 2022 STUDENT FLUTE RENTAL RATES (Taxes not included)

PLAN TYPE	TREVOR JAMES 10X FLUTE	PEARL or JUPITER CURVED /WAVELINE FLUTES
<b>Monthly Rent Plan</b> minimum 3 months	\$22.00 / month	\$30.00 / month
<b>Annual Rent Plan</b> 12 consecutive months	\$175.00 / year (prepaid)	\$250.00 / year (prepaid)

It is possible to switch from monthly rental to annual rental at any time. All accumulated rental credit is transferable.

### PURCHASE CREDIT OPTIONS

#### Option A – Purchasing your rental instrument

100% of your consecutive rent goes directly to purchasing your rental.

#### Option B – Purchasing a different instrument

100% of the first 12 months then 60% of any additional consecutive months will be transferable to the purchase of a different instrument through KJWR Inc. up to a maximum of \$400.00 credit.

### OPTION B PURCHASE CREDIT GUIDE

Duration	Monthly Rent Plan Credits
<b>Year 1</b>	100% of the consecutive Year 1 monthly payments
<b>Years 2-3</b>	100% of Year 1, plus 60% of subsequent consecutive monthly rent to a maximum of \$400 total transferable credit

Duration	Annual Rent Plan Credits
<b>Year 1</b>	100% of Year 1
<b>Year 2 -3</b>	100% of Year 1 + 60% of Year 2-3 (up to \$400)

To keep service fees down and keep prices accessible KJWR Inc. requests that whenever possible e-transfer is used for rental payments.

*Taxes not included in any listed prices. Prices and policies subject to change without notice. Rental rates are valid for 2021/2022 only. Rental instruments at all times are the legal property of KJWR Inc. and may not be lent, rented, pawned or sold by anyone other than KJWR Inc. at any time.*

## REPAIRS AND PREVENTATIVE MAINTENANCE

KJWR Inc is different than standard rental options. In addition to any necessary repairs, an annual COA, or "Clean, Oil & Adjust" appointment is included with all rentals. COAs take 2 days and can be scheduled for weekends and some holidays. COAs make sure the instrument is always playing its best and the player isn't compensating for minor leaks or adjustment issues. COAs are a critical part of both player and instrument care. KJWR Inc. helps develop these healthy habits from day one so that by the time you're purchasing an instrument they're part of your routine.

## INSURANCE INFORMATION & INSTRUMENT CARE

Insurance (valued at \$1/month) is incorporated into the cost of all rentals. In the event of loss, theft or vandalism, a police report must be given to Kimberley Jurens Woodwind Repairs Inc. In the event of wilful damage or obvious neglect, KJWR Inc reserves the right to terminate the contract immediately without refund.

## RETURNING RENTAL INSTRUMENTS (without transitioning to a purchase)

### Annual Rentals

If returned early the rental is recalculated at the monthly rate and if applicable a refund issued. Renewal notifications will be sent via email 30 days prior to the renewal date. Instruments overdue by more than 5 days will automatically be charged for the next year.

### Monthly Rentals

Rentals returned prior to the minimum 3 month rental period will be charged 3 months rental. If an instrument is returned within 7 days of the initial rental date, 1 month rent will be charged. Monthly Rentals returned more than 5 days into the next month (without prior arrangements in writing) will be charged for that month.

**If an instrument is returned early as part of an instrument purchase, all applicable paid rent transfers to the purchase.**

## STEP UP & INTERMEDIATE FLUTES FOR PURCHASE INCLUDE

### Trevor James

Privilege	PF-HDOSLR	Starting at \$1,500.00	+ taxes
Chanson	CV-HRO	Starting at \$2,250.00	+ taxes
Virtuoso	VV-HRO	Starting at \$3,600.00	+ taxes

### Altus & Azumi

Azumi	AZ2000	Starting at \$2,100.00	+ taxes
Azumi	AZ3000	Starting at \$3,000.00	+ taxes
Altus	A807	Starting at \$3,700.00	+ taxes

### Pearl

PF-665	Starting at \$1,725.00	+ taxes
PF-695	Starting at \$2,450.00	+ taxes
PF-765	Starting at \$3,200.00	+ taxes

### Powell Sonaré

Sonaré 505	Starting at \$2,250.00	+ taxes
Sonaré 601	Starting at \$2,950.00	+ taxes
Sonaré 705	Starting at \$3,450.00	+ taxes

### KJWR Inc. carries the full line of flutes and piccolos from:

Altus	Guo	Pearl	Sankyo
Azumi	Hammig	Powell	Sonaré
Burkart	Miyazawa	Resona	Trevor James
Di Zhao	Muramatsu		

**10% discount on accessories while renting from KJWR.**

Learn more at [www.fluterepairs.ca](http://www.fluterepairs.ca)

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