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## COMPANY PRESENTATION

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**Solutions for  
corrugated products**

# E-commerce revolution NEW PERSPECTIVE

Changes in society, culture, economy and especially “web and digital technologies” are generating new outlooks in various market sectors.

The corrugated packaging market, in particular, is growing quickly, helped by the explosion of **e-commerce** and developments in digital printing technologies. E-commerce retail sales are continuing to rocket, with estimates of around 37% annual growth in e-commerce trade in Europe.

Emerging trends including sustainable packaging and aesthetic packaging will continue to promote the development of the **corrugated packaging industry**.

This will have a profound impact on packaging demand, especially in the corrugated industry as it represents 80% of demand in e-commerce.

We dedicate to this approach in our style of manufacturing, in our unique converting solutions, in order to **supply superior packaging solutions that are innovative, sustainable and user-friendly**.



## WHO WE ARE

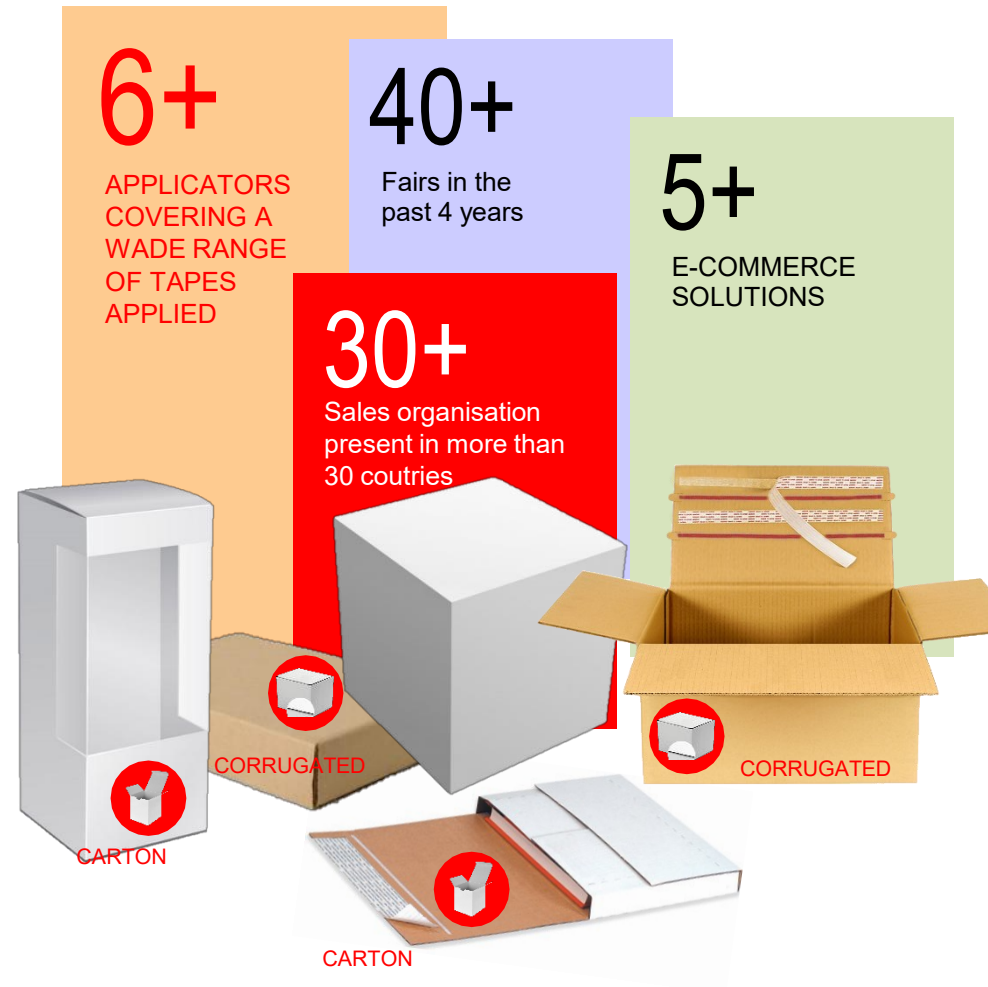
**APR Solutions** is a fast-growing company established in 2015, by its founders with more than 20 years experience in finishing equipment.

**APR Solutions has concentrated on developing and manufacturing machines** specialized for the corrugated packaging industry, as its one of the fastest growing market sectors, with a special focus on the **e-commerce** products.

Our global headquarter located in Rondissone, **Italy** incorporates advanced engineering and research departments, in addition to a sophisticated machine shop for the production and assembly of our equipment and accessories,

With our own design and manufacturing capabilities we are also able to tailor machines specifically to a customer's requirements.

## ELEVATING PERFORMANCE



# EXPANSION OF WORLDWIDE SALES NETWORK

With its sales organization present in more than 30 countries, either directly or through a network of specialized agent companies, **APR Solutions** provides machinery, solutions and technical expertise to its customers.

APR Solutions has representative offices for sales and services on 4 countries :

- **Turin - Italy**
- **Chicago - USA**
- **Mosco - Russia**
- **Stuttgart - Germany**



# INSPIRING PERSPECTIVES

## HIGHLIGHTS AND MILESTONES

	<p>10<sup>th</sup> - 12<sup>th</sup> March, 2015 Grafische Vakbeurs Gorinchem Holland <i>Launching of the first generation of Athos Plus DST machine.</i></p>	<p>24<sup>th</sup> - 27<sup>th</sup> March, 2015 Graphispag Barcelona Spain. <i>Launching of the first generation of Compactfolding and gluingmachine.</i></p>	<p>19<sup>th</sup> – 23<sup>rd</sup> May, 2015 Converflex Milan, Italy</p>	<p>8<sup>th</sup> - 11<sup>th</sup> September, 2015 Print&amp;Sign, Bucharest, Romania</p>	<p>30<sup>th</sup> – 2<sup>nd</sup> October, 2015 Copi's Sofia, Bulgaria</p>	<p>9<sup>th</sup> – 12<sup>th</sup> December, 2015 Pamex Goregaon, Mumbai –India <i>First international Exhibition</i></p>
	<p>17<sup>th</sup> - 19<sup>th</sup> February, 2016 Embax Print Brno, Czech Republic</p>	<p>31<sup>st</sup> May - 10<sup>th</sup> June, 2016 Drupa Düsseldorf, Germany <i>APR presented its full range of solutions.</i></p>	<p>27<sup>th</sup> - 30<sup>th</sup> September, 2016 Pack Expo Bucharest, Romania</p>	<p>11<sup>th</sup> - 13<sup>th</sup> October , 2016 The Print Show Nec Birmingham , UK</p>		
	<p>7<sup>th</sup> - 9<sup>th</sup> March, 2017 PTAK Warsaw Expo Warsaw, Poland</p>	<p>26<sup>th</sup> - 29<sup>th</sup> March, 2017 Gulf Print Pack Dubai World Trade Center</p>	<p>27<sup>th</sup> - 30<sup>th</sup> April, 2017 Cairo International Convention Center Cairo, Egypt</p>	<p>4<sup>th</sup> - 10<sup>th</sup> May, 2017 Interpack Düsseldorf, Germany</p>	<p>17<sup>th</sup> - 20<sup>th</sup> May, 2017 Expo Grafica Guadalajara, Mexico</p>	<p>20<sup>th</sup> – 23<sup>rd</sup> June, 2017 International Exhibition for the Packaging Industry Crocus Expo IEC, Moscow – Russia</p>
	<p>10<sup>th</sup> - 14<sup>th</sup> September, 2017 PRINT2017 McCormick Place, Chicago L USA</p>	<p>26<sup>th</sup> - 29<sup>th</sup> September, 2017 Print&amp;Sign Bucharest, Romania</p>	<p>2<sup>nd</sup> - 4<sup>th</sup> October, 2017 Copi's Sofia, Bulgaria</p>	<p>3<sup>rd</sup> - 6<sup>th</sup> October, 2017 Japan International Packaging Tokyo International Exhibition Center Tokyo, Japan</p>		

# INSPIRING PERSPECTIVES

## HIGHLIGHTS AND MILESTONES

2018

**paperworld**



27<sup>th</sup> - 30<sup>th</sup> January, 2018  
Paperworld  
Frankfurt, Germany

27<sup>th</sup> February – 1<sup>st</sup> March, 2018  
Ptak Warsaw Expo  
Warsaw, Poland

27<sup>th</sup> - 29<sup>th</sup> February, 2018  
Page 2018  
Japan

20<sup>th</sup> - 24<sup>th</sup> March, 2018  
ExpoPrint Latin America  
Expo Center Norte  
São Paulo, Brazil

29<sup>th</sup> May – 1<sup>st</sup> June, 2018  
Print4All  
Rho Milano, Italy



26<sup>th</sup> - 31<sup>st</sup> July, 2018  
IGAS2018  
Tokyo, Japan

20<sup>th</sup> – 23<sup>rd</sup> September, 2018  
Tigax 2018  
Taipei, Taiwan

25<sup>th</sup> - 27<sup>th</sup> September, 2018  
FachPack 2018  
Nurnberg, Germany

26<sup>th</sup> - 27<sup>th</sup> September, 2018  
Plockmatic 2018  
Riga, Latvia

2<sup>nd</sup> - 4<sup>th</sup> October, 2018  
Copis  
Sofia, Bulgaria

2019



5<sup>th</sup> - 7<sup>th</sup> March, 2019  
Warsaw Pack  
Warsaw, Poland

5<sup>th</sup> - 8<sup>th</sup> March, 2019  
ExpoGráfica  
Mexico City, Mexico

12<sup>th</sup> - 14<sup>th</sup> March, 2019  
CCE International  
Munich, Germany

22<sup>nd</sup> – 23<sup>rd</sup> March, 2019  
Assemblea CIS  
Corte Franca, Italy

26<sup>th</sup> - 29<sup>th</sup> March, 2019  
Graphispag  
Barcelona -Spain



9<sup>th</sup> - 11<sup>th</sup> April, 2019  
PPD Expo -  
Budapest, Hungary

18<sup>th</sup> - 21<sup>st</sup> June 2019  
RosUpack  
Moscow, Russia

17<sup>th</sup> - 19<sup>th</sup> September 2019  
The Print Show  
Birmingham, UK

25<sup>th</sup> - 27<sup>th</sup> September 2019  
Copis  
Sofia, Bulgaria

25<sup>th</sup> - 28<sup>th</sup> September 2019  
Grafima  
Belgrad, Serbia

9<sup>th</sup> - 12<sup>th</sup> October 2019  
Print&Sign  
Bucharest, Romania

# INSPIRING PERSPECTIVES

## HIGHLIGHTS AND MILESTONES

2020

COVID-19

2021

COVID-19

2022



15<sup>th</sup> - 17<sup>th</sup> March 2022  
CCE International  
Munich, Germany



7<sup>th</sup> - 9<sup>th</sup> April 2022  
Expo Portugal Print  
Lisbon, Portugal



3<sup>rd</sup> - 6<sup>th</sup> May 2022  
Print4All  
Milan, Italy



17<sup>th</sup> - 20<sup>th</sup> May 2022  
AUSPACK  
Melbourne, Australia



28<sup>th</sup> June - 1<sup>st</sup> July 2022  
PackPrin  
Melbourne, Australia

2023



14<sup>th</sup> March - 16<sup>th</sup> March 2023  
CCE International  
Munich, Germany



27<sup>th</sup> September - 30<sup>th</sup> September 2023  
Taropak  
Poznan, Poland

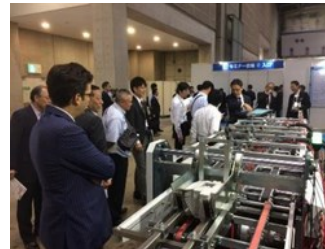
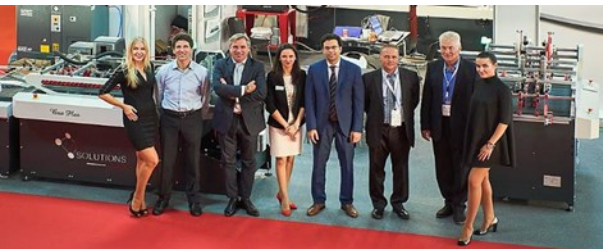


4<sup>th</sup> October - 7<sup>th</sup> October 2023  
All2printshow  
Bucaresti, Romania

2024



28<sup>th</sup> May - 7<sup>th</sup> June 2024  
DRUPA  
Duesseldorf, Germany



# SOLUTIONS for the CORRUGATED MARKET

The quality of finishing work has a decisive impact on the final product's quality.

Entering a new era of end-products with our modern and cost-effective compact size folder gluer and tape application machines for small and medium run, specially designed for the corrugated materials.

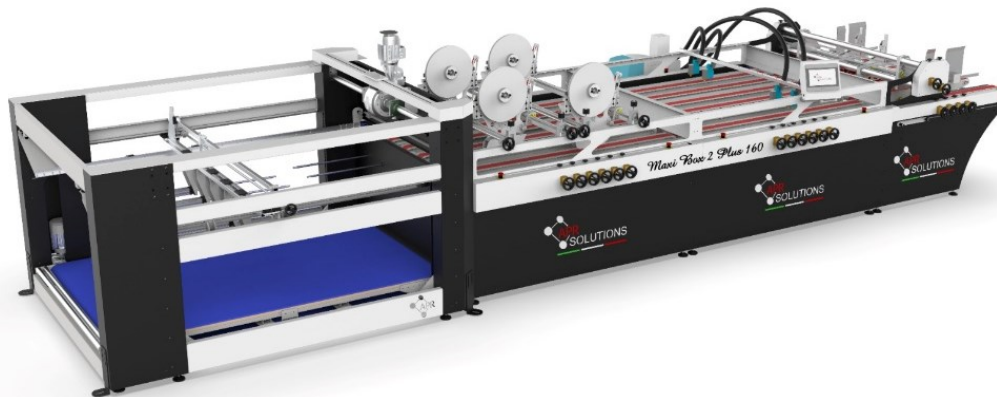
**Card Board:**  
Single Wall C Flute Kraft (Corrugated)



**Card Board:**  
Single Wall E Flute White (Corrugated)



**Card Board:**  
Single Wall E Flute Kraft (Corrugated)





E-Commerce

# OUR SOLUTIONS

FOR YOUR INDUSTRY



APR Solutions offers a range of solutions offered, designed for this sector, innovative solutions for the creation of packaging dedicated to the world of e-commerce.

With the continuous development and expansion of the world of online sales, packaging suitable for this sector becomes a primary need to be satisfied.

### Siliconized tape, double-sided and tear-tape application



### Fold and glue

Tape applications

# OUR SOLUTIONS

FOR YOUR INDUSTRY

The APR Solutions provides **complete solutions for the application of several types of double side tape and tear strips**, in a full automatic way, including:

- Tissue tape
- PVC tape
- Banner tape
- Acrylic tape
- Transfer tape
- Foam tape up to 3mm
- VHB tape (automotive)

Our highly productive machinery can apply tape on a wide range of supports, with regular and irregular shapes, such as:

- Paper
- corrugated cardboard (flute type E, B, C, A, BC)
- Carton
- Acrylic
- PVC, plastic, polypropylene,
- wood
- aluminum



## Sheets and Posters



## Carton and cardboard boxes



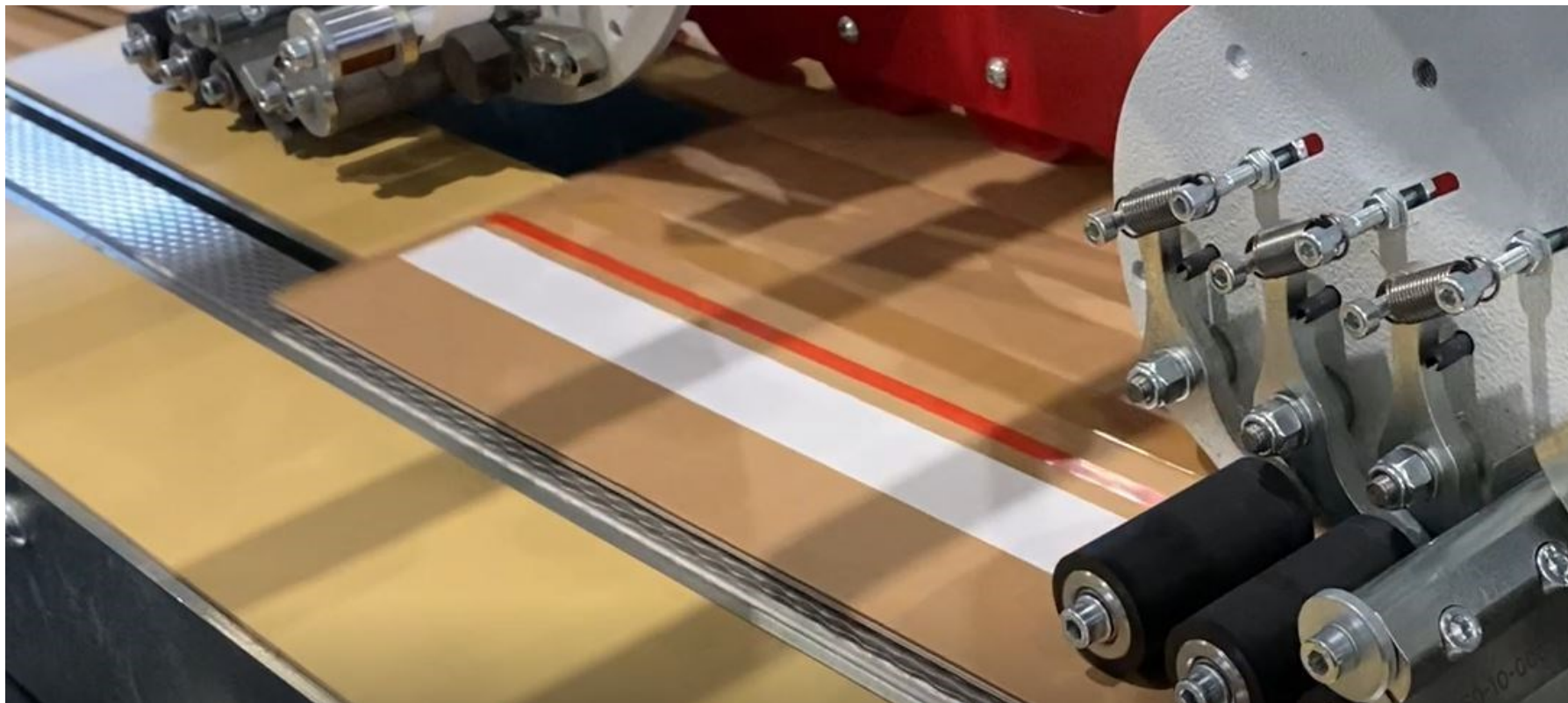
## Envelopes

## Expositors

# OUR PRODUCTS

The **APR SOLUTIONS equipment range** encompasses solutions from stand alone machines to fully integrated, tailor-made lines, each offering the exacting quality and high performance that manufacturers needs.

The machines we offer are 100% made in Italy, guaranteeing a high-quality product as a result of intense study of design, high quality production procedures and accurate quality control.



# LINEA MAXI BOX

INTRODUCTION TO OUR MACHINES

E-commerce machines

Semi-automatic feeder



Maxi Box 160



Maxi Box 220

Automatic feeder



Maxi Box Plus 160



Maxi Box Plus 220

Full automatic for double production



Maxi Box Plus 2 - 160

# LINEA MAXI ATHOS

INTRODUCING OUR MACHINES

Tape  
applicator  
machines

Semi-automatic  
feeder



Maxi Athos 160



Maxi Athos 220

Automatic  
feeder



Maxi Athos Plus 160



Maxi Athos Plus 220

Tape  
applicators  
for

# OUR TAPE APPLICATORS

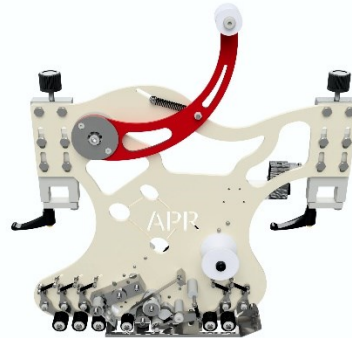
INTRODUCING OUR MACHINES

Double-sided tape



RAP 25 / 50 / 100 for the application of TNT, PVC, Banner, Acrylic, Transfer, Foam, VHB tape for automotive

Tear tape &  
spooling system

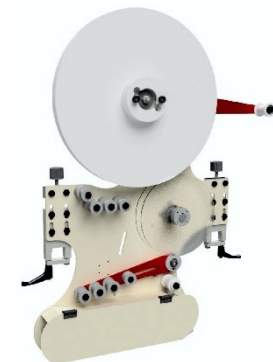


RAP STRIP for the application of tear tape

Silicon liner &  
Magnetic tape



RAP SIL for the application of siliconized liner  
(sold with hot melt gluing system)



RAP MAG for the application of  
magnetic tape

# The market, your products, our machinery

The pressure on time to market will increase drastically in every step of the packaging production process.

At the same time, the enormous performance of the machines/production lines meets the increasingly complex customer requests **for modern and cost-effective compact size gluing and tape machine for silicon tape and other types of tape application in the E-commerce field.**

Knowledge and experience of qualified staff, in combination with latest designing tools, assembling procedures and modern, highly-specialized mechanical department, enables us to **create innovative machines with simple operation, short set-up times, high quality standards and modern design.**

By delivering support close to its customers, in their language and with respect to their customs, APR helps customers achieve higher quality, improved productivity and reduced operating costs.

By constantly reviewing every element of every machine at APR Solutions, we are able to hone performance further and further through retrofit upgrades and new, more productive versions of existing products and constantly advancing what can be achieved using this inline process.

