PACIFIC RELIANCE (949) 229-2464

Email: Info@PacificRB.com

www.PacificRB.com DRE# 02023864



CONFIDENTIAL BUSINESS OFFERING

TOP RANKING TWO-UNIT FRANCHISED MED SPAS

Milwaukee, WI

Description of business

This is your chance to own 2 up and running franchised med spas. Why go through the headaches of opening 2 locations when all the hard work has already been done? This franchise started in 2014 launching the first location in Texas. Since then, there are currently 14 locations and growing. Be part of this strong network of franchisees. Full training and support provided.

Initially, the focus was on recovery treatments and IV therapy. Since then, they have expanded to offer a comprehensive range of wellness services, including cryotherapy, infrared sauna, Exosome IV Therapy, and more. The business has built a strong reputation, boasting over 4,000 five-star reviews and delivering more than 200,000 freeze sessions and 100,000 shots and IV treatments.

From the start, the owners played a key role in developing recovery and IV therapy protocols, which laid the foundation for the services now offered across the franchise. The practice caters to athletes, individuals with chronic pain, autoimmune or neurodegenerative conditions, and those seeking enhanced physical performance or anti-aging benefits.

Ownership info

The owners are a husband and wife team. The wife is a nurse practitioner.

The owners welcomed a child, later in their professional careers. Three years ago, the husband transitioned into a medical related sales role, while the wife faced a challenging pregnancy and chose to prioritize motherhood.

At present, neither owner is actively involved in the day-to-day operations of the business.

They are available to remain during the transition and training period, and the marketing campaign can be reactivated during this time.

Training is provided by the franchisor and is on site for a week in the amount of \$2,500.

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Products & Services:

Product/Service	Description	Sales %
Whole Body Cryotherapy	3 Minute Cryotherapy with multiple benefits	10%
IV Therapy	The fastest, most efficient way to restore hydration and wellness. At bioworX, you can select from our signature IV formulas or create a custom blend tailored to your health goals.	30%
Compression Boots		3%
Infrared Sauna with Red Light	Infrared light and red light to help detox and push out toxins	5%
Exosome Therapy	Cellular messenger that supports repair and recovery	10%
NAD+	Coenzyme essential to energy brain function and longevity	10%
IV Injectables	Absorption of vitamins & supplements without losing any efficacy in digestion	20%
Ozone Therapy	Promotes healing and detoxification from the inside out	10%
Salt Room	For Respiratory conditions and skin conditions	2%

Employee/personnel/payroll:

The business is fully staffed with 4 nurses and 2 technicians that work at both locations.

The owner manages the business remotely due to child rearing. The business is absentee run, but will greatly benefit with a strong manager running the business.

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Title/Position	Salary
NP/owner	\$65K/year
Tech-sales Manager	\$25/hr
Nurse	\$30/hr

Billings/collection/revenue sources

This is an all cash business. Insurance is not accepted.

They accept multiple forms of payment, including cash, credit cards, CareCredit, Cherry, Vagaro, and HSA cards.

EMR used: Practice Fusion and Vagaro.

Revenue and Profit:

BUYER TO CONFIRM ALL NUMBERS AND ADVISED TO HIRE CPA TO REVIEW ALL FINANCIALS. INFORMATION TAKEN FROM SELLER PROVIDED TAX RETURNS AND DOCUMENTS. PRBB DOES NOT WARRANTY THE INFORMATION PROVIDED, BUT MERELY SHARES INFORMATION RECEIVED FROM SELLER.

	Year to Date June 2025	2024	2023	2022
Gross Revenue	345,993	\$ 1,052,129	\$ 965,364	\$1,174,624
Net Profit		\$ 89,140	\$ 249,830	\$ 331,199

Profit dropped in 2024 due to owner stepping away from business to attend to newborn baby full time. The business was not managed properly with labor and cost of goods not being monitored well.

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Equipment

Cryo machine 2017 Cryo machine 2022 Infrared Sauna 2017 Infrared Sauna 2020 Halo Machine 2022

Approximate Wholesale Value of Inventory is at \$20,000

Marketing:

RRB2 is used for the marketing campaign, which costs \$2,000 annually. They were, by far, the fastest-growing and highest-volume franchise among other locations. However, challenges arose on the human resource side, which ultimately impacted operations.

Franchise:

The franchise has a transfer fee of \$15,000. Royalties are 7%, with 1% allocated to marketing, and are due bimonthly. There are no additional fees associated with the franchise at this time, and there are no expected increases in royalties in the near future.

Facilities: hours of operation, location, size, rent, terms of lease

Hours of operation are Open from Monday through Friday from 9:00 AM to 6:00 PM, and Saturday from 10:00 AM to 4:00 PM.

Real Estate

Location 1 occupies 2,000 sq ft at a monthly rent of \$4,600, with the potential to expand by 15%. Lease expires in 2029 and is renewable.

Location 2 also covers 2,000 sq ft, with a monthly rent of \$4,560 and a 30% expansion potential. Lease expires in 2027 and is renewable.

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www.PacificRB.com DRE# 02023864



CONFIDENTIAL BUSINESS OFFERING

Areas of opportunity:

The business is absentee run due to family commitments. The business is lacking focus and direction from it's owners due to outside commitments.

An active owner can bring the profits to prior year 25% -30% profit margin.

Don't miss this opportunity to step in a high income producing 2 unit franchised business.

For more information on this business, contact us at Info@pacificrb.com or call (949) 229-2464.

Profit and Loss by Month



January 1-July 8, 2025

TOTAL	JUL 1 - JUL 8 2025	JUNE 2025	MAY 2025	APRIL 2025	MARCH 2025	FEBRUARY 2025	JANUARY 2025	DISTRIBUTION ACCOUNT
								Income
	10,002.09	38,410.94	39,851.65	51,626.59	93,927.91	62,265.55	59,913.89	302 Services
\$355,998.62	10,002.09	38,410.94	39,851.65	51,626.59	93,927.91	62,265.55	59,913.89	Total for Income
								Cost of Goods Sold
-329.65			-329.65					402 Medical Supplies
	1,807.48	9,103.48	11,007.38	16,976.74	30,182.97	13,794.43	16,098.32	403 Vaccines and Medicines
13,209.46		1,109.64	2,597.73	2,246.67	5,502.54	1,147.44	605.44	404 Nitrogen
\$111,850.61	1,807.48	10,213.12	13,275.46	19,223.41	35,685.51	14,941.87	16,703.76	Total for Cost of Goods Sold
\$244,148.01	8,194.61	28,197.82	26,576.19	32,403.18	58,242.40	47,323.68	43,210.13	Gross Profit
								Expenses
136.67		28.57	55.91			52.19		512 Postage & Shipping
65,119.26	9,402.20	9,282.56	9,282.56	9,282.56	9,281.17	9,307.04	9,281.17	520 Rent Expense
5,306.69			1,155.14	113.26	2,329.18	857.41	851.70	526 Utilities
1,000.00					1,000.00			528 Computer Expenses
4,959.89	200.00	769.48	805.94	813.18	778.14	788.34	804.81	529 Telephone Expense
312.00		51.00	51.00	51.00	51.00	51.00	57.00	531 Janitorial Expense
138.40	69.20	69.20						532 Waste Removal
18,491.97		2,462.04	2,767.08	3,718.98	4,362.07	2,050.30	3,131.50	534 Advertising and Promotion
3,825.58	210.80	207.65	326.65	1,227.33	326.65	763.25	763.25	535 Insurance Expense
383.75		59.83		123.35	41.47		159.10	539 Meals (50%)
0								540 Payroll Expenses
32,230.82			5,769.24	6,269.24	5,769.24	5,769.24	8,653.86	541 Payroll Wages-Officers
	4,596.25	11,379.25	15,033.54	18,581.20	14,396.00	13,293.50	27,433.08	542 Payroll Wages-Staff
	383.29	996.06	1,811.38	2,224.05	1,813.41	1,901.64	3,719.90	545 Payroll Taxes
	4,979.54	12,375.31	22,614.16	27,074.49	21,978.65	20,964.38	39,806.84	Total for 540 Payroll Expenses
61.00	,	,	,-	10.00	,	51.00	,	548 Business Licenses and Permits
		764.54	764.54		775 50		764.54	
4,598.22		764.54	764.54	764.54	775.52	764.54	764.54	552 Automobile Expense
0		000.00	000.00	000.00	0.000.00	4 400 00	000.00	564 Professional Fees
6,626.00		900.00	900.00	900.00	2,000.00	1,126.00	800.00	564.1 Accounting Fees
7 - 7	0	900.00	900.00	900.00	2,000.00	1,126.00	800.00	Total for 564 Professional Fees
	227.30	323.30	624.00	1,601.64	1,736.21	1,523.40	2,481.46	566 Office Supplies
	991.55	2,783.45	4,229.78	5,364.27	4,487.81	5,088.74	5,963.54	571 Royalties
7,992.23	324.00	1,481.22	1,412.90	813.67	1,389.78	1,429.71	1,140.95	580 Dues & subscriptions
412.00			412.00					581 Uniforms
5.25							5.25	Recruitment Exp
\$306,588.73	16,404.59	31,558.15	45,401.66	51,858.27	50,537.65	44,817.30	66,011.11	Total for Expenses
-\$62,440.72	-8,209.98	-3,360.33	-18,825.47	-19,455.09	7,704.75	2,506.38	-22,800.98	Net Operating Income
								Other Income
0.39				0.07	0.09	0.08	0.15	Interest Earned
\$0.39	0	0	0	0.07	0.09	80.0	0.15	Total for Other Income
								Other Expenses
	124.79	222.00	522.25	1,068.00	80.00	87.00	10.00	905 Bank Service Charges
	781.10	583.80	915.48	2,465.01	1,977.72	1,765.95	2,699.70	907 Merchant Fees
28.00		28.00						909 Late Fees
	446.75	1,414.34	1,269.52	890.09	992.11	854.59	587.91	950 Interest Expense
\$19,786.11	1,352.64	2,248.14	2,707.25	4,423.10	3,049.83	2,707.54	3,297.61	Total for Other Expenses
-\$19,785.72	-1,352.64	-2,248.14	-2,707.25	-4,423.03	-3,049.74	-2,707.46	-3,297.46	Net Other Income
	-9,562.62	-5,608.47	-21,532.72	-23,878.12	4,655.01	-201.08	-26,098.44	Net Income

1120-S

Department of the Treasury Internal Revenue Service

U.S. Income Tax Return for an S Corporation

Do not file this form unless the corporation has filed or is attaching Form 2553 to elect to be an S corporation.

2024

OMB No. 1545-0123

Go to www.irs.gov/Form1120S for instructions and the latest information. For calendar year 2024 or tax year beginning 2024, ending D Employer identification number A S election effective date 01/01/2022 TYPE Number, street, and room or suite no. If a P.O. box, see instructions. B Business activity code E Date incorporated OR number (see instructions) 01/25/2017 PRINT City or town, state or province, country, and ZIP or foreign postal code F Total assets (see instructions) 144,817. New Berlin, WI 53151 C Check if Sch. M-3 attached Is the corporation electing to be an S corporation beginning with this tax year? See instructions. Yes X No G Check if: (1) Final return (2) Name change (3) Address change (4) Amended return (5) Selection termination Check if corporation: (1) Aggregated activities for section 465 at-risk purposes (2) Grouped activities for section 469 passive activity purposes Caution: Include only trade or business income and expenses on lines 1a through 22. See the instructions for more information. 1,052,129. 1 a Gross receipts or sales 1,052,129.b Less returns and allowances 287,776. 2 2 ncome 764,353. 3 3 4 4 Net gain (loss) from Form 4797, Part II, line 17 (attach Form 4797) 5 5 764.355. 6 Total income (loss). Add lines 3 through 5......... 6 76,708. 275,353. Compensation of officers (see instructions - attach Form 1125-E) 7 8 8 (see instructions for limitations) 2,210. 9 9 10 10 120,197. 11 11 30,582. 12 15,048. 13 10,520. Depreciation from Form 4562 not claimed on Form 1125-A or elsewhere on return (attach Form 4562) 14 15 15 83,845. 16 16 17 17 18 18 Deductions 19 Energy efficient commercial buildings deduction (attach Form 7205) 19 183,619 20 20 798,082 21 -33,727 22 Ordinary business income (loss). Subtract line 21 from line 6. Excess net passive income or LIFO recapture tax (see instructions) 23a 23b Tax from Schedule D (Form 1120-S)......... 0. Add lines 23a and 23b (see instructions for additional taxes) 23c 24 a Current year's estimated tax payments and preceding year's overpayment 24a credited to the current year and Payments 24b 24c Credit for federal tax paid on fuels (attach Form 4136) Elective payment election amount from Form 3800 24z Estimated tax penalty (see instructions). Check if Form 2220 is attached. 25 25 <u>o</u>. 26 Amount owed. If line 24z is smaller than the total of lines 23c and 25, enter amount owed. 26 27 Overpayment. If line 24z is larger than the total of lines 23c and 25, enter amount overpaid 27 0. 28 Enter amount from line 27: Credited to 2025 estimated tax 28 Under penalties of periury. I declare that I have examined this return, including accompanying schedules and statements, and to the best of May the IRS discuss this return my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than taxpayer) is based on all information of which with the preparer shown below? preparer has any knowledge. Sign See instructions. Here Title Signature of officer Date PTIN Print/Type preparer's name Date Preparer's signature Check Paid self-employed Preparer Firm's EIN Firm's name Firm's address \$\overline{598W13766}\$ Jay Dr , Muskego, WI 53150 Use Only Phone no.

2024 Other Deductions - Supporting Details for Form 1120-S, Line 20

e(s) shown on return		Employer identifying numbe		
Accounting fees	1	11,70		
Accounting lees Amortization	- 1 2	2 24		
	3	3,34		
Bank fees		12		
Credit card convenience fees	- 4	29,43		
Insurance	5	10,38		
<u>Janitorial</u>	6	75		
Postage	7	1,00		
Professional dues and subscriptions	8	11,60		
Supplies	9	12,91		
Telephone	10	9,31		
Utilities	_	10,32		
Vehicle expense	12	5,63		
Royalties	13	76,58		
Computer Expenses	14	24		
Business Licenses and Permits	15	10		
Recruitment Exp	16	13		
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Form **1120-S**

Department of the Treasury Internal Revenue Service

U.S. Income Tax Return for an S Corporation

Do not file this form unless the corporation has filed or is attaching Form 2553 to elect to be an S corporation.

Go to www.irs.gov/Form1120S for instructions and the latest information.

2023

OMB No. 1545-0123

For	<u>calend</u>	ar year 2023 or tax	k year beg	jinning	, 2023	, ending			, 20	
A S	electio	n effective date		Name				D En	nployer i	dentification number
_	.	1 /0000								
_0	1/0	1/2022	TYPE		b			E		
_		s activity code (see instructions)	OR	Number, street,	, and room or suite no. If a P.O. box,	see instructions.		_	ate incorp	
	iuiiibei ((see instructions)	PRINT	-				-	25/2	
_		5		1	ate or province, country, and ZIP or	oreign postal cod	de	FTo		s (see instructions)
		Sch. M-3 attached			lin, WI 53151			\$	1	.40,528.
					peginning with this tax year? Se			_		
		—			ge (3) Address change	—	, , _			_
			_		holders during any part of the t	- —			_	2
					s for section 465 at-risk purpose					sive activity purpose
Cau					expenses on lines 1a through 2					065 064
		Gross receipts or			64.b Less Returns and allowand				1c	965,364
me	2	-	•						2	149,815
Income	3	· ·							3	815,549
=	4				ttach Form 4797)				4	0 001
	5	•	, ,		ach statement)				5	9,281
	6				h 5				6	824,830
	7		,		- attach Form 1125-E)				7	101,524
<u> </u>	8				dits)				8	254,590
ous	9	Repairs and main	ntenance						9	3,012
itati	10								10	
<u>Е</u>	11	Rents		Add book 2	0k	L			11	108,195
for	12	Taxes and licens	ses	Add back 3	· · · · · · · · · · · · · · · · · · ·	T T.			12	35,592
instructions for limitations)	13	Interest (see inst	ructions)	. <u></u>					13	21,116
ncţi	14				on Form 1125-A or elsewhere				14	12,847
ıstrı	15				letion.)				15	
ē.	16								16	41,102
ees)	17	Pension, profit-sh	naring, etc	o., plans				<i>.</i>	17	
	18	Employee benefi	it program	s					18	
ous	19	Energy efficient of	commercia	al buildings dedi	uction (attach Form 7205)				19	
Ē	20	Other deductions	s (attach s	tatement)					20	174,962
Deductions	21	Total deductions	s. Add li	nes 7 through 2	0				21	75 <u>2,940</u>
<u> </u>	22	Ordinary busine	s incom	e (loss). Subt	ract line 21 from line 6	<u> </u>	<u> </u>		22	71,890
	23 a	Excess net passi	ive incom	e or L I FO recapt	ture tax (see instructions)	23	Ba			\$244,238
	b	Tax from Schedu	ıle D (Forı	n 1120-S)		23	Bb			
	С	Add lines 23a an	d 23b (se	e instructions fo	r additional taxes)				23c	0.
	24 a	Current year's es	stimated ta	ax payments an	d preceding year's overpaymer	t				
		credited to the cu	ırrent yea	r		24	la			
ints	b	Tax deposited wi	ith Form 7	004		24	lb			
and Payments	С	Credit for federal	tax paid	on fuels (attach	Form 4136)	24	lc			
Ра	d	Elective payment	t election	amount from Fo	orm 3800	24	d			
pu	z		•					<u>.</u> .	24z	
Тах а	25	Estimated tax pe	nalty (see	instructions). C	check if Form 2220 is attached.				25	
ř	26	Amount owed.	If line 24z	is smaller than	the total of lines 23c and 25, en	ter amount ow	ed		26	0
	27	Overpayment. I	If line 24z	is larger than th	e total of lines 23c and 25, ente	r amount over	paid		27	
	28	Enter amount fro	m line 27:	Credited to 20	24 estimated tax		Refunded	<u>. </u>	28	0
					ed this return, including accompanying sc			May	the IRS d	iscuss this return
Sig	n	preparer has any know		correct, and complet	te. Declaration of preparer (other than tax	ayer) is based on a	ill information of which	with	the prepa	rer shown below?
He						1		See	instruction	ns. X Yes No
	. 🗸									
		Signature of officer				Date	Title			
		Print/Type prepare	er's name		Preparer's signature		Date	Check	if	PTIN
Pai	d							self-en	nployed	48
Pre	epare	Firm's name					Firm's	EIN T		
Use	e Onl	y Firm's address			, Muskego,	WI 5315	Phone	e no.		

2023 Other Deductions - Supporting Details for Form 1120-S, Line 20

me(s) shown on return	Employer	Employer identifying number		
Accounting fees	1	9,58		
Amortization	- 2	4,41		
Bank fees	3	1,15		
Credit card convenience fees	- 4	21,19		
Insurance	- 5	11,23		
Janitorial	- 6	2,07		
Legal and professional fees	- 7	3,97		
Postage	- 7	13		
Professional dues and subscriptions	- 9	15,15		
Supplies	10	9,46		
Telephone	- 10 11	9,20		
Deductible non-entertainment meals exp. subject to limits	12	<u> </u>		
Travel and non-entertainment meals expense not subject to limits	13	1,74		
Utilities	14	10,15		
Royalties	15	68,46		
Education/Referance Materials	- 15 16	<u>68,46</u> 78		
Computer Expenses	17			
Business Licenses and Permits	18	<u>83</u>		
	_ ——			
Uniforms	19	48		
Recruitment Exp	20	1,05		
Mileage Reimbursement	21	1,02		
Store Supplies		2,06		
	23	2004		
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