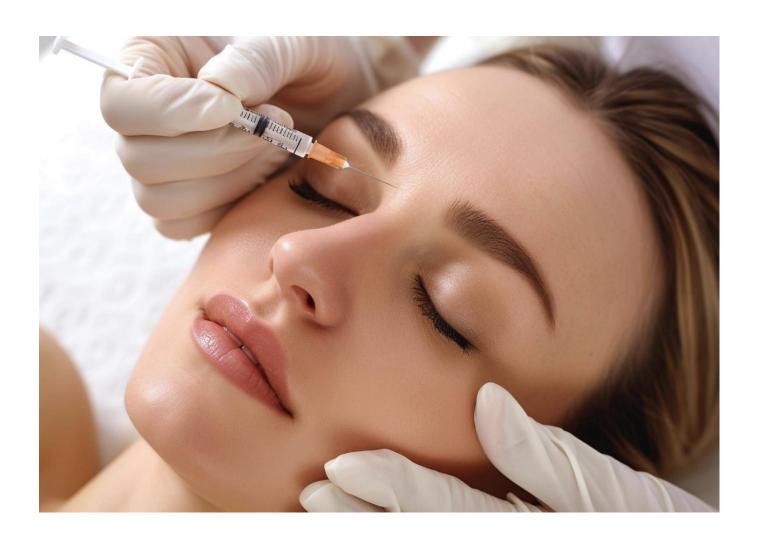
CONFIDENTIAL BUSINESS PROFILE

Pacific Reliance Medical M&A Advisors (949) 229-2464 Email: Info@PacificRB.com www.PacificRB.com DRE# 02023864



Renowned Chicago Suburb Med Spa



Presented by: Pacific Reliance Medical M&A Advisors

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Description of Business:

Established in 2015, this med spa franchise is dedicated to being a beauty and wellness destination by utilizing revolutionary technologies and proprietary therapies. This med spa is a premier Integrative clinic that provides patients with unparalleled individualized skin & body treatments.

The company has created a team of medical, aesthetic & cosmetic specialists that deliver the highest quality in non-surgical cosmetic treatments. From laser removal of unwanted hair to body shaping, cellulite reduction, Non-invasive lipo, skin tightening & wrinkle reduction, their laser will sculpt the patients body & leave the skin as soft as silk and as smooth as marble.

This med spa is part of a prominent network of sister spas throughout Chicago and its surrounding areas. Recognized with numerous accolades, including being ranked as top 10 med spas in Chicago for 2024 as well as named Med Spa Stars' Top Illinois Med Spa, it is situated in an affluent, high-income suburb of Chicago.

Their expert team provides a comprehensive range of services, including injectables, laser hair removal, laser tattoo removal, non-invasive body contouring, medical weight loss, and various cosmetic and wellness treatments, all utilizing state-of-the-art medical equipment and cutting-edge therapies.

The current owner, a dynamic entrepreneur, is expanding into new business ventures. The business is absentee run, and the owner spends less than 10 hours per week overseeing the business.

Highlights

Absentee run business Oversight- less than 1 hour per day Trusted Name & Reputation Stable long-term patient base

Staff

2 Nurse Practitioners2 Estheticians1 CoordinatorMarketing Agency

Facilities

2500 sq ft Reception 1 Office space

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Services offered:

- -Injectables (toxin/ Filler)
- -Kybella
- -Micro-needling w/ Radio-Frequency
- -vampire Facial
- -Laser Hair Removal
- -IPL
- -Trusculpt ID
- -HydraFacial
- -Microderm Facial

Revenues:

2024 revenues through August: \$718,772

EBITDA through August: \$324,459

2023 revenues: \$1,109,473 EBITDA: \$451,558

** Buyer to verify all financials.

See attached p&l's provided by the seller.

Chicago Med Spa

Profit and Loss (P&L) Statement

January - August 2024

	Full Year		
Revenue	718,772.0		
Total Net Revenue	718,772.0		
	7 10,77 = 10		
Cost of Goods Sold	-		
Gross Profit	718,772.0		
		\$ 89,846.50	Avg monthly revenues
Expenses		\$ 1,078,157.94	Projected 2024 revenues
Advertising & Promotion	24,640.5		
Bank Service Charges:			
Credit Card Processing Fees	2,208.6		
Bank Service Charges - Others	1,296.3		
Business Licenses and Permits	1,394.6		
Computer and Internet Expenses	1,967.2		
Contractor Expense	125,164.7		
Donation	15,000.0		
Dues and Subscriptions	679.0		
Franchise Fees	23,360.8		
Depreciation & Amortization	· -		
Insurance Expense Liability Insurance	1,693.5		
Insurance Expense - Others	5,099.4		
Medical Director Fees	25,666.7		
Office Expense	· -		
Security Expense	312.5		
Office Expense - Others	415.4		
Office Supplies	87.6		
Professional Fees	4,666.7		
Rent	33,936.0		
Repairs and Maintenance	3,698.1		
Salon Products	51,607.4		
Salon Supplies	40,443.3		
Salaries, Benefits & Wages	-		
Telephone Expense	2,032.0		
Travel	-		
Utilities	417.1		
Utilities - Others	5,396.1		
Other Expense 1 - Personal	6,010.3		
Other Expense 2	-		
Total Expenses	377,193.7		
Earnings Before Interest & Taxes	341,578.3		
	3 , 5 . 6 . 5		
Interest Expense	17,118.4		
Earnings Before Taxes	324,459.8		
-			
Income Taxes	-		
Net Earnings	324,459.8		

January through December 2023

Chicago Med Spa 2023 P&L

Full Year 1,109,473.3		2023	
Total Net Revenue 1,109,473.3 Cost of Goods Sold Gross Profit - Expenses 42,140.7 Advertising & Promot Bank Service Charges:	_	Full Year	-
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Advertising & Promot Bank Service Charges:	Gross Profit	1,109,473.3	-
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