

Pacific Reliance Medical M&A Advisors  
(949) 229-2464  
Email: [Info@PacificRB.com](mailto:Info@PacificRB.com)  
[www.PacificRB.com](http://www.PacificRB.com)  
DRE# 02023864



## Renowned Chicago Suburb Med Spa



Presented by: Pacific Reliance Medical M&A Advisors

## Description of Business:

Established in 2015, this med spa franchise is dedicated to being a beauty and wellness destination by utilizing revolutionary technologies and proprietary therapies. This med spa is a premier Integrative clinic that provides patients with unparalleled individualized skin & body treatments.

The company has created a team of medical, aesthetic & cosmetic specialists that deliver the highest quality in non-surgical cosmetic treatments. From laser removal of unwanted hair to body shaping, cellulite reduction, Non-invasive lipo, skin tightening & wrinkle reduction, their laser will sculpt the patients body & leave the skin as soft as silk and as smooth as marble.

This med spa is part of a prominent network of sister spas throughout Chicago and its surrounding areas. Recognized with numerous accolades, including being ranked as top 10 med spas in Chicago for 2024 as well as named Med Spa Stars' Top Illinois Med Spa, it is situated in an affluent, high-income suburb of Chicago.

Their expert team provides a comprehensive range of services, including injectables, laser hair removal, laser tattoo removal, non-invasive body contouring, medical weight loss, and various cosmetic and wellness treatments, all utilizing state-of-the-art medical equipment and cutting-edge therapies.

The current owner, a dynamic entrepreneur, is expanding into new business ventures. The business is absentee run, and the owner spends less than 10 hours per week overseeing the business.

## Highlights

Absentee run business  
Oversight- less than 1 hour per day  
Trusted Name & Reputation  
Stable long-term patient base

## Staff

2 Nurse Practitioners  
2 Estheticians  
1 Coordinator  
Marketing Agency

## Facilities

2500 sq ft  
Reception  
1 Office space

Services offered:

- Injectables (toxin/ Filler)
- Kybella
- Micro-needling w/ Radio-Frequency
- vampire Facial
- Laser Hair Removal
- IPL
- Trusculpt ID
- HydraFacial
- Microderm Facial

Revenues:

2024 revenues through August: \$718,772  
EBITDA through August: \$324,459

2023 revenues:     \$1,109,473  
EBITDA:             \$451,558

\*\* Buyer to verify all financials.  
See attached p&l's provided by the seller.

## Chicago Med Spa

### Profit and Loss (P&L) Statement

January - August 2024

	Full Year	
Revenue	718,772.0	
<b>Total Net Revenue</b>	<b>718,772.0</b>	
Cost of Goods Sold	-	
<b>Gross Profit</b>	<b>718,772.0</b>	
		\$ 89,846.50 Avg monthly revenues
		\$ 1,078,157.94 Projected 2024 revenues
<b>Expenses</b>		
Advertising & Promotion	24,640.5	
Bank Service Charges:		
Credit Card Processing Fees	2,208.6	
Bank Service Charges - Others	1,296.3	
Business Licenses and Permits	1,394.6	
Computer and Internet Expenses	1,967.2	
Contractor Expense	125,164.7	
Donation	15,000.0	
Dues and Subscriptions	679.0	
Franchise Fees	23,360.8	
Depreciation & Amortization	-	
Insurance Expense Liability Insurance	1,693.5	
Insurance Expense - Others	5,099.4	
Medical Director Fees	25,666.7	
Office Expense	-	
Security Expense	312.5	
Office Expense - Others	415.4	
Office Supplies	87.6	
Professional Fees	4,666.7	
Rent	33,936.0	
Repairs and Maintenance	3,698.1	
Salon Products	51,607.4	
Salon Supplies	40,443.3	
Salaries, Benefits & Wages	-	
Telephone Expense	2,032.0	
Travel	-	
Utilities	417.1	
Utilities - Others	5,396.1	
Other Expense 1 - Personal	6,010.3	
Other Expense 2	-	
Total Expenses	377,193.7	
<b>Earnings Before Interest &amp; Taxes</b>	<b>341,578.3</b>	
Interest Expense	17,118.4	
<b>Earnings Before Taxes</b>	<b>324,459.8</b>	
Income Taxes	-	
<b>Net Earnings</b>	<b>324,459.8</b>	

January through December 2023  
**Chicago Med Spa 2023 P&L**

	2023	
	Full Year	
Revenue	1,109,473.3	
<b>Total Net Revenue</b>	<b>1,109,473.3</b>	
Cost of Goods Sold	-	
<b>Gross Profit</b>	<b>1,109,473.3</b>	
<b>Expenses</b>		
Advertising & Promot	42,140.7	
Bank Service Charges:		
Credit Card Proce	3,804.5	
Bank Service Cha	2,208.8	
Business Licenses an	1,394.6	
Computer and Intern	3,372.4	
Contractor Expense	208,077.0	Labor
Donation	16,001.0	
Dues and Subscriptio	1,164.0	
Franchise Fees	40,047.0	
Depreciation & Amort	-	
Insurance Expense Li	2,903.2	
Insurance Expense - C	5,099.4	
Medical Director Fees	44,000.0	
Office Expense	-	
Security Expense	212.0	
Office Expense - C	412.6	
Office Supplies	144.6	
Professional Fees	8,000.0	
Rent	58,176.0	
Repairs and Maintena	6,083.7	
Salon Products	100,880.9	COGS
Salon Supplies	61,065.5	161,946.35
Salaries, Benefits & W	-	Combined supplies
Telephone Expense	3,441.2	
Travel	-	
Utilities	700.0	
Utilities - Others	9,171.5	
Other Expense 1 - Pe	10,068.5	
Other Expense 2	-	
Total Expenses	628,569.0	
<b>Earnings Before Inte</b>	<b>480,904.3</b>	
Interest Expense	29,345.9	
<b>Earnings Before Tax</b>	<b>451,558.4</b>	
Income Taxes	-	
<b>Net Earnings</b>	<b>451,558.4</b>	