

PACIFIC RELIANCE BUSINESS BROKERS  
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[www.PacificRB.com](http://www.PacificRB.com)  
DRE# 02023864



## CONFIDENTIAL BUSINESS OFFERING

### PARTNERSHIP OPPORTUNITY

Regenerative Medicine & Aesthetics Medical Spa  
Serving Newport Beach, California

### PROPRIETARY AND CONFIDENTIAL INFORMATION



**Proudly offered by**

**PACIFIC RELIANCE BUSINESS BROKERS**

**2901 W. Coast Hwy Suite 200, Newport Beach CA 92663**

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All information contained within this document and in all other materials was furnished by either the buyer or seller of the business. Purchasing a business involves risk and all parties are advised to seek legal and financial advice. Pacific Reliance Business Brokers has not and will not verify the accuracy or completeness of this information.



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### Description of business:

**GREAT OPPORTUNITY TO GET IN ON THE GROUND FLOOR OF AN UP AND COMING MEDICAL SPA.**

A premier medical & aesthetics spa location along the luxurious and prestigious coast of Newport Beach, California. Newport Beach known for sandy vacation beaches and for being the wealthiest city in Southern California. Newport Beach's world-famous accommodations and breathtaking panoramic views is a premier tourist attraction for its extravagance and natural aesthetics. This practice is among destinations ranging from fine dining, world class five-star golf resorts, to ultra-premium designer boutiques, and purveyors of luxury goods.

This pristine cosmetic practice of regenerative medicine & aesthetics is a premier decorative care facility located along the gorgeous beachfront town. With a highly skilled medical staff catering to its sophisticated clientele of all ages with a wide range of cosmetics desires. Regenerative medicine offers several health and aesthetic benefits to clients and is considered a natural remedy.

The well accomplished owner/MD has an experienced team which utilizes revolutionary techniques to improve the quality of patient skin, face, body, hair, and overall wellness. With treatments that utilize individual growth factors or donor tissues (like stem cells and exosomes) to improve patient health and minimize risk for numerous conditions, including Alzheimer's, strokes, weight gain, and diabetes.

This **recently established** practice is a great opportunity for a unique partnership venture, equity investor, franchisor expanding, or a medical professional looking to capitalize on a medical & aesthetics practice in an affluent area of Orange County. The owner invested over \$300,000 in building out and establishing the practice along with state of art equipment.

Revenues have been increasing. Revenues as of January, 2021 is \$56,249 ( on track to do over \$800k based on December \$67,633 and January revenues). Great opportunity to enter the med spa space at a fraction of opening on your own!

### Operations:

A pristine medical spa providing clients with a sophisticated and caring level of service. The physician operated practice has a clientele base of over 1,000 dedicated patients. Along with a magnificent team to assist with the day-to-day operations. With an experienced medical staff recognized as

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innovator in aesthetic procedures and cutting-edge medicine is essential to high client satisfaction of the practice.

### Products & Services breakdown:

Med Spas have over 1000 active loyal clients. Regenerative therapy is a diverse area of medicine that focuses on replacing existing cells that have been damaged by disease or other types of damage. The breakdown of services is as follows:

PRP (platelet-rich plasma) therapy | Exosomes Therapy | Stem Cell Therapy | IV Nutrient Therapy | DNA Based Nutrition | Bio Hacking | Testosterone Treatments | Acne Treatments | RF Skin Tightening | Botox | Facial Rejuvenation | Chemical Peel | Microneedling | Hair Restoration | Laser Hair Removal | Juvederm | Kybella | Restylane | Liquid Facelift | Neck lift | Vaginal Rejuvenation | Body Sculpting | Gynecology |

The Spas has an opportunity for growth through expansion of products and services, including adding subscriptions services. Expanding the hours of operations to opening on weekends to increase clientele and revenue growth.

### Facility: hours of operation, location, size, rent, terms of lease

The facility is shared with a doctor of gynecology. Facility is 1,100 sq.ft. front office area, waiting room area, with 2 procedure rooms, 1 IV area, 1 back office room, with a total Rent of \$4,200. A 5-year lease with options | Lease ends 2025.

Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
10am – 5Pm	10am – 5Pm	10am – 5Pm	10am – 5Pm	10am – 4Pm	10am – 4Pm	Closed

### Marketing:

Currently marketing of the Medical Spas are mainly through social media platforms: Instagram, Facebook, Google SEO, Email Blast and Yelp. The loyal clientele base is through referrals and word of mouth.

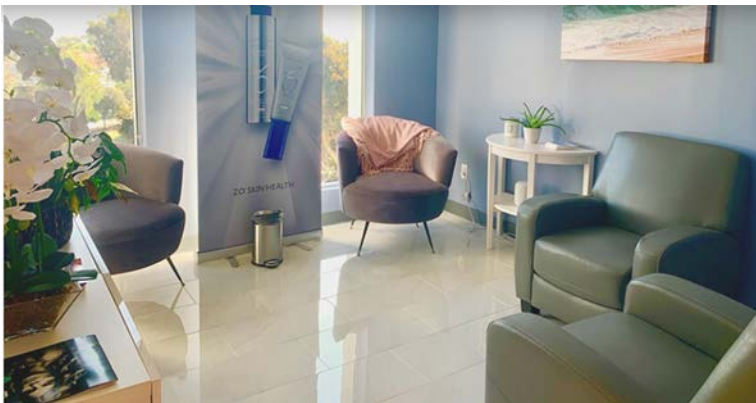
**Buyer to confirm all numbers and advised to hire CPA to review all financials.**

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# Billings Summary Report

December 1, 2020 to December 31, 2020

## Sales Breakdown

Item	% Invoiced	Invoiced	Applied
AGE MANAGEMENT	7.69%	\$5,052.18	\$5,122.18
Back Bar	0.00%	\$0.00	\$0.00
ED (Erectile Dysfunction)	0.00%	\$0.00	\$0.00
Hormones	19.95%	\$13,098.66	\$14,096.66
Injectables	36.61%	\$24,036.75	\$24,008.75
IV Services	0.75%	\$495.00	\$495.00
Labs	1.79%	\$1,178.29	\$1,178.29
Laser/Phototherapy	7.23%	\$4,750.00	\$5,100.00
Medical Supplies	1.81%	\$1,190.00	\$1,190.00
NO INCOME	0.00%	\$0.00	\$0.00
PEPTIDES	4.62%	\$3,032.60	\$3,408.60
Product Income	8.38%	\$5,500.00	\$5,500.00
Radio Frequency RF and Microneedling	4.07%	\$2,673.50	\$2,873.50
Shipping pass-thru	1.03%	\$676.00	\$716.00
Skin Care Products	1.54%	\$1,009.92	\$974.60
Supplements	1.82%	\$1,193.40	\$1,193.40
Surgical	0.67%	\$440.00	\$440.00
Treatment Income	1.79%	\$1,172.50	\$1,172.50
Weight Loss	0.25%	\$164.00	\$164.00
<b>Total inclusive of taxes</b>		<b>\$65,662.80</b>	<b>\$67,633.48</b>

## Gift Cards

Item	Increase	Decrease
Gift Cards Loaded	\$0.00	
Gift Cards Redeemed		\$0.00

## Income

Income Source	Invoiced	Applied
Patient	\$65,662.80	\$67,633.48
<b>Total inclusive of taxes</b>	<b>\$65,662.80</b>	<b>\$67,633.48</b>

## Tips

Staff Member	Amount
No Tips	
<b>Total</b>	<b>\$0.00</b>

Tax	Invoiced	Applied
CA Sales tax	\$34.32	
<b>Total Tax</b>	<b>\$34.32</b>	<b>\$0.00</b>

Transactions

Method	Amount
Beyond Payments AMEX	\$3,897.20
Beyond Payments MasterCard	\$11,693.06
Beyond Payments VISA	\$27,793.74
Cash	\$4,762.00
Check	\$1,868.00
Jane Payments MasterCard	\$285.30
SQUARE	\$14,442.95
<b>Total</b>	<b>\$64,742.25</b>

Credit

Item	Increase	Decrease
New Payments with Balance Remaining (as of Today)	\$45.00	
New Credit Memos	\$782.50	
Past Payments Applied		\$203.50
Past Credit Memos Applied		\$76.00

Refunds

Item	Amount
Refunds	\$0.00

