



## **CONFIDENTIAL BUSINESS PROFILE**

### **PROPRIETARY AND CONFIDENTIAL INFORMATION**

## **Highly Rated Med Spa Servicing the greater San Diego Area**

### **Business Description**

#### **Great opportunity for either a Doctor or MSO**

A top ranked and well-established medical spa with high end clientele in an affluent area of San Diego. This Med Spa performs limited invasive procedures making it a great opportunity for either a licensed doctor owner/operator. With over 25 years of experience in medical aesthetics and skin care, this medical spa staff is considered three experts to turn to when considering the latest state of the art aesthetic procedures. In 2017 the med spa opened up its first location in downtown San Diego. Strategically relocating in March 2020 with a unique modern black & white décor; with an appeal of a future franchise brand. The spa has a secluded outdoor area to host private events and bachelorette Botox parties.

This fully equipped and entirely staffed aesthetic medical practice has been a San Diego destination favorite for beautiful skin since 2020. Featuring advanced laser treatments, dermal fillers, facials, peels, and body sculpting, this spa provides clients with a sophisticated and caring level of service. Strong physician involvement and oversight is essential to high patient care satisfaction of the practice. This has been reinforced by an exceptional team to handle all of the day-to-day operations.

This reputable practice provides new owners with a strong platform to take advantage of this flourishing market. The next owners can also explore the introduction of additional laser treatments, IV Therapy, Vitamin Injections, Weight loss programs, Regenerative Medicine, Injectables, as well as new products and ancillary services. Supplementary new programs will appeal to the practice's existing client base, bring new clients in the door, and strengthen the practice's recurring revenue. The growth of the medical aesthetic industry is being driven by proliferation of the non-invasive procedures with minimal downtime, an aging population, and increases in disposable income. Globally, this sector is projected to expand at a rate of 12% Compound Annual Growth Rate over the next several years. In parallel with growth there has been a steady improvement with technical innovation in the field.









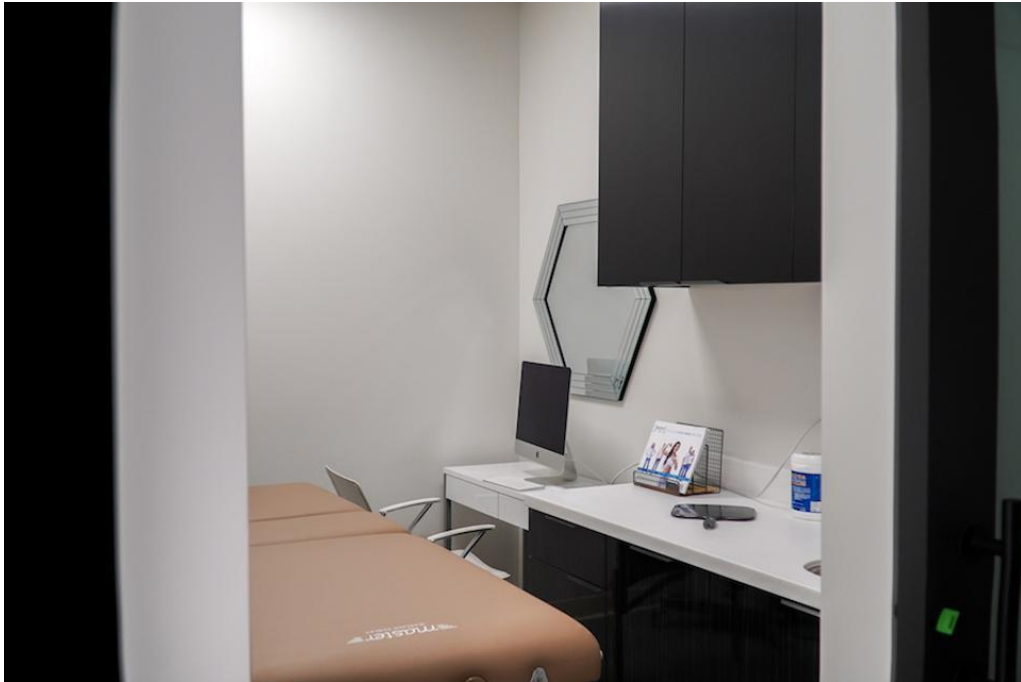
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