

Pacific Reliance
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CONFIDENTIAL BUSINESS PROFILE

Established Cardiac Equipment Distributor

SEMI-BSENTEE RUN



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Medical M&A Advisors
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Email: Info@PacificRB.com
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DRE# 02023864



All information contained within this document and in all other materials was furnished by either the buyer or seller of the business. Purchasing a business involves risk and all parties are advised to seek legal and financial advice. Pacific Reliance has not and will not verify the accuracy or completeness of this information.

COMPANY OVERVIEW

Founded in 1999, The Company is a family-owned medical equipment distributor that primarily services the cardiac care vertical. In addition to its extensive catalog of medical equipment and supplies. Doctors can rely on The Company's experience and expertise to guide their cardiac practice in the right direction.

The Company assists its clients in building a powerful cardiology practice founded on solid business practices. From new, state-of-the-art equipment to The Company's pre-owned equipment, the Company offers the right tools at the best prices for any cardiac professional looking to start or grow their practice. Boasting a comprehensive selection of new and used equipment, a myriad of general medical supplies, superior client service, experienced service technicians, and an adept support team, The Company has everything a client will need to run their cardiology practice or department.

EQUIPMENT & ACCESSORIES

Today's cardiology professionals rely on advanced technology to provide the very best of care to their patients. Finding the right equipment, at the right price, is key not only to the quality of care a client provides, but also to the profitability of a practice. The Company has been helping cardiology healthcare professionals for over 20 years, guiding them through a myriad of choices when it comes to cardiology equipment. The Company is available for its clients after the sale as well, with award-winning service and support.

Product categories include:

- Ultrasound Systems
- Cardiology PACS Software
- Ultrasound Transducers
- Cardiac Stress Test Monitors, Treadmills, and Ergometers
- EKG/ECG Machines
- Defibrillators & AEDs
- Patient & Vital Signs Monitors
- Vascular Dopplers
- Blood Pressure Monitors
- Cardiac Event Monitors
- Acquisition Modules
- Echo Scan Tables

SUPPLIES

The Company carries everything that healthcare professionals need to set up or restock cardiac medical supplies for hospitals, clinics, practices and more. The Company provides the highest quality electrodes, ECG Paper, and a variety of universal clips for ECG/EKG and Stress equipment. In addition, The Company's cleaning supplies are available to make sure medical equipment is sanitized and clean for every patient.

Rentals

The Company has various options on equipment rentals. Each item of equipment has a three-month minimum rental period.

- EKG/ECG Rentals
- Ultrasound Rentals
- Stress Test Rentals
- Holter Rentals

REVENUE HISTORY

Year	2022	2023	2024 through October
Gross Sales	\$ 4,083,551	\$ 4,760,407.22	\$4,316,200
Net profit including	\$ 1,108,575	\$1,269,103	\$1,211,478,218 for 10 months
			On track to net \$1,417,217 for year 2024 with revenues of \$4,974,300

** Data provided by owner via p&l. Buyer to hire CPA to verify all numbers

New product sales account for 60% of revenue and 40% for rental revenue.

FACILITIES

The office and warehouse is located in Dallas, Texas.

The monthly rent for the space is \$12,500 with lease expiring in December 2028.

OWNERSHIP & EMPLOYEES/PERSONNEL:

The owners, while semi-retired, are actively involved in different aspects of the business, handling administration, payroll, sales, inventory control, and general oversight. Owner also work remotely and in different states.

The owners are selling the business for retirement reasons.

For additional information, please contact Jerry Diza at Info@PacificRB.com or call (949) 427-0304