

LEARNING & DEVELOPMENT FOR SENIOR LEADERS & MANAGERS IN EDUCATION.

Language schools, academies, international schools, pedagogical directors

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VISION · VALUES · PEOPLE



What kind of leader are you?

Are you a multiplier or a diminisher?







Many individuals thrust into roles of responsibility often lack formal training in leadership and management. As a result, they rely on intuition and tend to operate reactively in response to daily demands. This situation often leads to varying levels of leadership effectiveness.

On the positive side, we find leaders who genuinely care and actively seek optimal solutions. On the negative side, we see a regime marked by the mistreatment of staff. Frequently, leaders and managers unintentionally undermine their teams' productivity, despite their sincere efforts to become the best managers possible. This highlights the critical need for comprehensive leadership training to improve overall effectiveness and create a positive workplace environment.



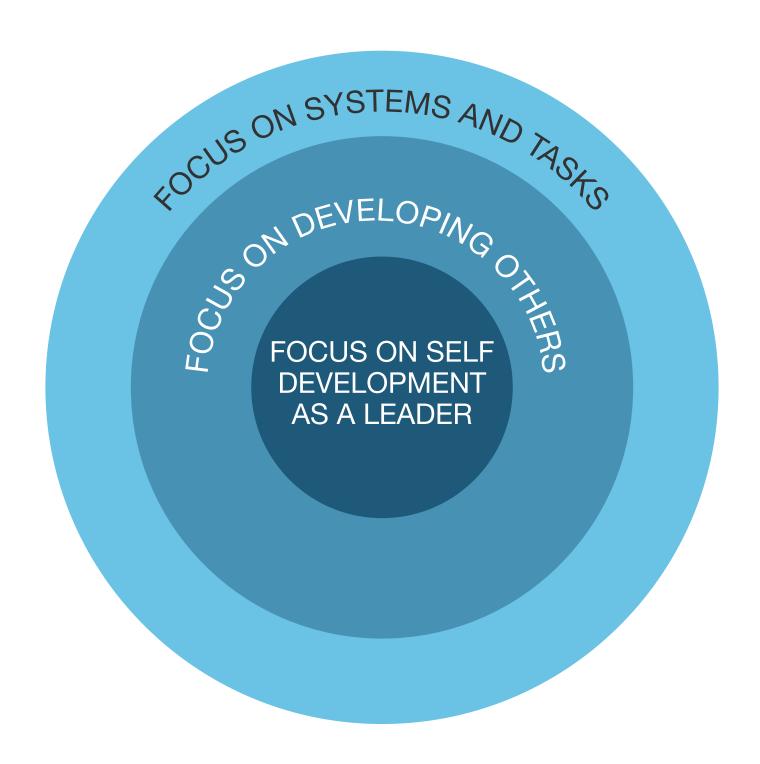
In the world of organisational dynamics, being a leader goes beyond just holding a position of authority. Though leadership and management have some areas of overlap, there are also significant differences between the two.

Both leaders and managers can gain valuable insights into enhancing their leadership skills and fully realising their potential in their roles. Committing to ongoing learning in the field of leadership can undoubtedly enhance their professional capabilities.

Leaders	Managers
Focus on People: Inspires and influences individuals or teams.	Focus on Systems: Emphasizes processes, tasks, and organizational structures.
Vision: Sets a future-oriented vision and aligns people toward common goals.	Planning: Emphasizes planning, organizing, and executing established plans.
Innovation and Change: Embraces innovation, encourages change, and deals with uncertainty.	Stability and Control: Prioritizes stability, control, and efficient execution of processes.
Inspiration: Motivates through emotional appeal, shared values, and a sense of purpose.	Coordination: Directs resources, assigns tasks, and ensures efficient operations.
Risk-Taking: Willingness to take calculated risks for the sake of growth and innovation.	Risk-Aversion: Tends to be more riskaverse, focusing on stability and minimizing uncertainties.
Long-Term Orientation: Focuses on long-term goals, navigating through changes and challenges.	Short-Term Orientation: Deals with day-to-day operations and immediate goals.
Relationships: Relies on influence, charisma, and strong interpersonal relationships.	Authority: Derives authority from a formal position in the organizational hierarchy.

Due to the daily challenges associated with managing a school, including administrative duties, scheduling, exam coordination, assessment, addressing parental inquiries, handling finances, and various other responsibilities, most school owners, directors, and senior educators become immersed in managerial tasks rather than actively being effective leaders. Regrettably, prioritizing systems over individuals may lead to negative outcomes for the overall results of the school.

The true task of a leader is to develop others who in turn take responsibility for the tasks and systems.







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