

# Intro to Small Unmanned Aircraft Systems & Recreational Drones





## Business and Community Education



**Mondays & Thursdays**

**March 2<sup>nd</sup> to 12<sup>th</sup>.**



"If you give me a good grade,  
I'll give you a good evaluation!"



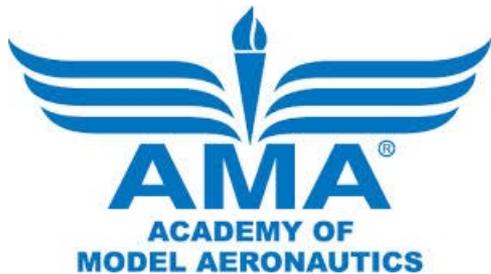
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# Class Introduction

- What is your Name?
- Do you own a drone?
- What do you want to get out of this class?
- Anything you want to share with the class?



# Class Objectives

By the end of this class, you will know:

How to register as  
a Recreational  
Drone Pilot with  
the FAA

How to pass The  
Recreational UAS  
Safety Test

Where you can and  
cannot fly

The FAA Rules for  
drone operation

What you can do  
with a drone

What to look for  
when buying a  
drone

What's on the Part  
107 commercial  
drone pilot test

FAA Airspace

Drone Photography



Which of these  
fit the FAA  
definition of a  
Drone?





# What is a Drone?

A drone is an aircraft that operates without a human pilot on board. The FAA refers to these as:

Unmanned Aircraft Systems (UAS), or  
small Unmanned Aircraft Systems (sUAS)

which consist of:

- *The unmanned aircraft or drone*
- *A ground-based controller or transmitter*
- *The communication system linking the two*

Drones can function with varying levels of autonomy, ranging from complete remote control by a human operator to fully autonomous operation through an onboard computer.

# What is a Drone?

The following terms have also been used to describe drones:

- Quadcopter, Multi-Copter
- Model Aircraft, R/C Aircraft, R/C Airplane, R/C Helicopter
- Remotely Piloted Vehicle (RPV)
- Remotely Piloted Aircraft (RPA)
- Remotely Operated Aircraft (ROA)





# Types of Drones

- **Fixed Wing** – airplanes or model airplane
- **Multi-Rotor** – quadcopter or multi-copter
- **Rotary Wing** – helicopter



# What can you do with a Drone?

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## Recreational drone activities

- Aerial Photography – Photos & Videos
  - Scenery & Sunsets
  - Vacation Photos
  - Home Movies
  - Social Media – Facebook, YouTube, WhatsApp, Instagram, TikTok, Snapchat, Pinterest & Reddit
  - Selfies
  - Outdoor Sports – hiking, camping, cycling, canoeing, kayaking, rafting, rock climbing, running, sailing, skiing, sky diving, surfing.
- Fly for Fun
- Technical Challenge
- FPV (First Person View) Flying
- Drone Racing

# What can you do with a Drone?

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## Commercial drone activities

- Education & Research
- Aerial Photography
  - Weddings
  - Video & Movies
  - Sports Filming
- Environmental Studies
  - 3D Mapping & Modeling of Surface Topography
- Real Estate Sales
  - Photographs
  - Land Surveys
- Marketing
  - Aerial Advertising
- Construction
  - Civil Engineering
  - Aerial Inspection of Bridges, Buildings, Windmills
  - Mining Exploration
  - Power Line Inspection
  - Oil & Gas Surveys & Inspections
- Precision Agricultural
  - Seeding & Fertilizer
  - Monitor Crop Conditions
- News & Information

# What can you do with a Drone?

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## Public Safety Activities

### Police, Fire & First Responders

#### Drone as First Responder (DFR)

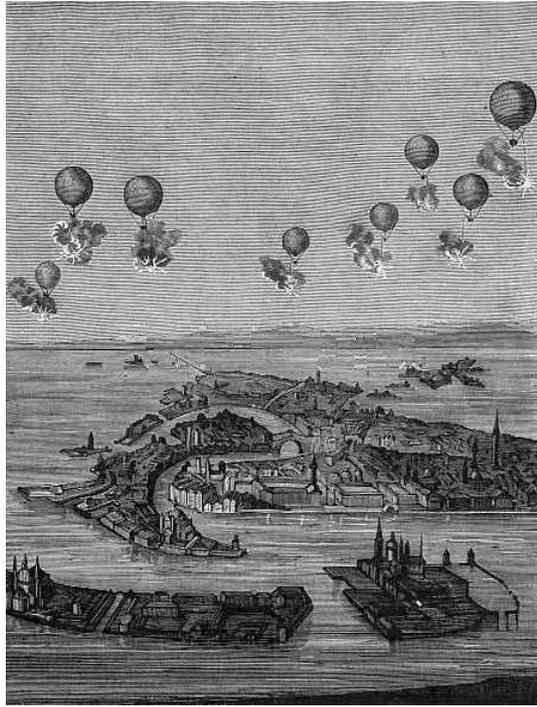
- Search & Rescue
- Thermal Imaging

#### Real-Time Crime Center (RTCC)

- Surveillance
- Traffic Flow

#### Government

- Street Mapping
- GIS Surveying (Geographic Information System)



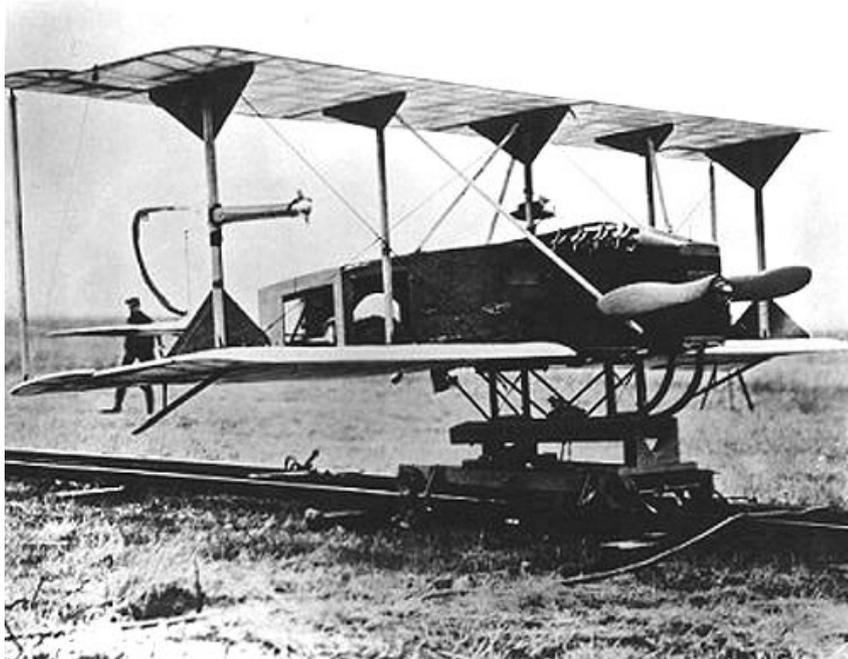
# History of Drones

In 1848, the city of Venice revolted against Austrian domination. The Austrians besieged the city by sea. During the siege, they conducted the first recorded air raids in history, using unmanned balloons to drop bombs over Venice.



# History of Drones

## World War I



**Hewitt-Sperry  
Automatic Airplane**



**Kettering  
Bug**

# First Radio Controlled Model Aircraft



**Walt and Bill Good with the Guff (1938)**



# Radio Controlled Target Drones



**OQ-3 Radioplane Target Drones built during WWII**

# MQ-1 “Predator” drone



**July 1995 – Enters service for the USAF – Cost \$4,030,000**



# Drone Swarms





The radio controlled Parrot AR Drone was revealed at the International CES 2010 in Las Vegas. Price \$359.

First “Toy” Drone

# DJI Phantom I



**2013 – First ready-to-fly Personal Drone – Price \$679  
(Camera not included)**

# DJI Phantom 4



**2016 – AI and integrated camera allowed it to avoid obstacles instead of just following a GPS signal – It could autonomously follow people and animals – Price \$1399**

# Varities of Drones

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**Toy Drones** – inexpensive

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**Micro Drones** – small size – fly indoors

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**Hobby or DIY Drones** – wide variety in cost and features

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**Racing Drone** – fly fast indoors or outdoors

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**Photo Drone** – high quality camera

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**Professional & Special Purpose Drones** – large, \$2000 and up

# Toy Drones

- Most are sold in retail stores
- \$20 to \$250
- Most are from China
- Usually not a “brand name” product
- No service and limited replacement parts
- FAA registration usually not needed



# Micro Drones aka “Tiny Whoop”

- FAA registration not required
- 5 Minute Flight Times
- Camera is Optional
- Fly Indoors or in Calm Wind Outside
- Too Light to Cause Damage
- Indoor Racing



# Hobby or DIY Drones

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- FAA registration usually required
- Buy or 3D Print parts
- Buy motors, controller, batteries & camera
- Only limited by imagination and budget
- Extensive knowledge required
- Must comply with applicable FAA Rules



# Racing Drones

- FAA registration required for outdoor racing
- 10 Minute Flight Times
- Includes a Fixed Camera & Goggles – First Person View (FPV)
- Fly in all wind conditions



# Photography Drones

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- \$1500 & up
- FAA registration required
- 20+ Minute Flight Times
- High-Quality Camera
- Fly Outside on “Breezy Days”
- Advanced Features & GPS

# Professional Drones

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- Cost – \$3,000 & up
- FAA registration required
- 30+ Minute Flight Times
- Heavy Payloads
- Redundancy with 8 Rotors
- Fly Outside even on windy days
- Advanced Features & Highly Accurate GPS
- May use a Ground Station

# Agricultural Drones



**Aeroseeder** is based at Elmwood Farm in Garnavillo Iowa. U50 model has 14.5-gallon liquid or 77 pounds dry capacity – 40 acres/hour. 80 pounds empty takeoff weight.

Drone, Spreader, 2 Chargers and 5 Batteries is \$25,270

# Agricultural Drones



**Biosphere** is based Dyersville Iowa. DJI Agras T40 model has 14.5-gallon liquid or 88 pounds dry capacity. 110 pounds empty takeoff weight.

Drone, Spreader, 1 Chargers and 1 Battery is \$16,999

\*Payloads decrease 7 pounds for every 1000 feet altitude increase.

# Personal Transport Drones



**Jetson ONE - \$128,000** – 477 units delivered or on order – taking orders for 2027 delivery  
Maximum flight time – 20 minutes  
Maximum pilot weight – 210 pounds

# Personal Transport Drones



**SkyDrive (\$1.5M)**

Production in 2026

Partnership with Suzuki Motors



# Joby Aviation





## Consumer Drone Market Today

The market is rapidly changing driven by technological and regulatory change

# Drone Market Today

DJI has about 80% market share in the USA



# DJI Consumer Drones

- **Flip**
- **Mini**
- **Air**
- **Mavic**
- **Avata**
- **FPV**
- **Phantom**



# DJI Drone Lineup

## Camera

- NEO
- Flip
- Mini 3
- Mini 4 Pro
- Air 3S
- Mavic 3 Pro



## Immersive flight

- FPV
- Avata
- Avata 2



## Commercial

- Enterprise
- Cinematic
- Agriculture
- Delivery

# DJI NEO



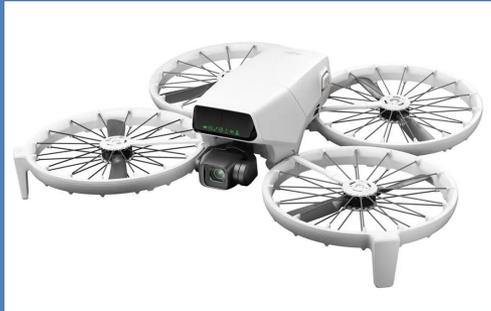
**NEO** – newest model – \$199

Recommended for VLOG  
weighs 135 grams (0.29 lbs.)

12 to 30-minute flight time

Maximum range – 4.3 miles

# DJI Flip



**Flip – \$439**

weighs less than 249 grams (0.55 lbs.)

31-minute maximum flight time

Maximum range – 8 miles

# DJI Mini



- **Mini 2 SE** – 6.2-mile range – \$280
- **Mini 4K** – 6.2-mile range – \$300
- **Mini 3** – 3.7-mile range – \$419
- **Mini 4 Pro** – 12.5-mile range – improved camera – \$759
- **Mini 5 Pro\*\*** – \$1200

Minis weigh 249 grams (0.55 lbs.)

\*Optional extended flight time battery or propeller guards increase the weight

\*\* The Mini 5 Pro reportedly weights 251 grams

# DJI AIR

**Air 3S** – 12-mile range – 724 grams (1.6 lbs.) – Upgraded Dual camera – \$1099

**Air 3** – 12-mile range – 720 grams (1.6 lbs.) – Dual camera – \$1099





# DJI Mavic

**Mavic 3 Classic** – 9-mile range –  
958 grams (2.11 lbs.) – Hasselblad  
camera – \$1275

**Mavic 3 Pro Cine**– Telephoto lens  
– 963 grams (2.12 lbs.) – \$2199



# DJI Avata

**Avata 2** – New Model – 410 grams (0.9 lbs) – 6.2-mile range – includes goggles and motion controller – \$1000



# DJI FPV



**FPV** – designed for drone racing. –  
combo package includes  
everything you need: the drone,  
batteries, flight controller,  
goggles, cables and spare parts –  
795 grams (1.8 lbs.) –  
Price \$999

**DJI  
Phantom  
(No longer  
in  
production)**

**Phantom 4 Pro V2.0** – for professional or enterprise users – 6.2-mile range – 1375 grams (3 lbs.)

**Phantom 4 Pro+ V2.0** – enhancements including improved resolution for on-controller live-view streaming, enhanced connectivity





# DJI Phantom (2013 – 2025)

- Phantom 1
- Phantom FC40
- Phantom 2
- Phantom 2 Vision
- Phantom 2 Vision+
- Phantom 3
- Phantom 3 Advanced
- Phantom 3 Pro
- Phantom 3 SE
- Phantom 4K
- Phantom 4
- Phantom 4 Advanced
- Phantom 4 Pro
- Phantom 4 Pro V2.0
- Phantom 4 Pro+ V2.0



# Specialized DJI Drones

- **Video** – Inspire 3 (\$16,499)
- **Enterprise** – Matrice & Mavic 3
- **Agriculture** – Agras T30 (\$15,999)
- **Mission Planning** – Terra (\$29,000) & Mavic 3M (\$5800)



# DJI FlyCart 30

**Weight** – 143# with two batteries  
plus 66# cargo

**Max Flight Distance** – 10 miles  
(66# cargo, dual battery mode) and  
5 miles (88# cargo, single battery  
mode)

**Price** – \$42,000





## DJI News

Frank Wang is founder and CEO of DJI. Wang founded DJI in 2006 and ran it out of his dorm room at Hong Kong University of Science & Technology.

DJI is headquartered in Shenzhen, China.



# DJI Cybersecurity Concerns

The US Military has banned all purchases of Chinese manufactured drones due to cybersecurity concerns.

A report issued by the Pentagon said it didn't find any malicious code when it analyzed DJI drones.

The Department of Homeland Security ran tests on the DJI Mavic Pro and Matrice 600 Pro and didn't find evidence of data being sent overseas.



In 2020, the U.S. Treasury Department banned Americans from trading public securities in eight Chinese technology firms including DJI because of their alleged involvement in surveillance of Uyghur Muslims in the People's Republic.

The Commerce Department placed DJI on the "entity" list in 2020. This barred U.S. companies from exporting products to DJI, which has been deemed a national security threat by the Defense Department.

*“All DJI products are designed for civilian purposes and cannot meet the requirements of military specifications. We do not support applications for military purposes.” – DJI statement*

However, DJI drones have been used by both side in the Ukrainian conflict.



# Chinese Drone Ban



The **2024 National Defense Authorization Act (NDAA)** requires a US national security agency to complete a formal security review of Chinese drones by December 23, 2025. If no agency does the audit, Chinese drones will be automatically added to the **FCC Covered List**, which would effectively ban new drones from being imported or sold in the US. The ban could cause problems for firmware updates, warranty and getting replacement parts.

# FCC Drone Ban



This ban doesn't just apply to drones. According to the Public Notice released by the FCC, if a drone uses Chinese-made parts, it can be scrutinized by the FCC and blocked from being released in the USA.

These parts can be anything: batteries, propellers, cameras, sensors and electronics.

The FCC can also retroactively ban devices that were previously approved for sale if their manufacturers are later added to the FCC's Covered List.

# What's Happened



Drones added to the FCC Covered List prior to December 23, 2025, can still be legally flown in the USA.

Drones that were registered with and authorized by the FCC before the ban, can still be imported and sold in the American market.

The FCC has also exempted drones specifically designed for first responders, government agencies and task forces, search and rescue teams, and surveillance teams until January 1, 2027.

# What's Happened



On January 21, 2026, the FCC Office of Engineering and Technology (OET) issued a statement that it had reversed a decision to stop existing Chinese-made drones from receiving critical software and firmware updates.

Chinese-made drones — including those from DJI — will continue receiving firmware/software updates as well as security patches, at least until January 1, 2027.



# What's Happened

DJI has filed a lawsuit against the FAA, alleging that the FAA has violated their 5<sup>th</sup> Amendment Rights to Due Process.

The FCC has exempted other foreign-made drones and critical components from Europe, Japan (Sony and Panasonic) and South Korea (Samsung). The FCC hasn't exempted any drones or drone parts made in China.

DJI requested that the US government audit its devices multiple times before the FAA issued the import ban.

# What May Happen

If the FCC acts to “delist” DJI drones, it will not affect their operation on the 2.4 GHz and 5.8 GHz frequencies. It cannot remotely disable Chinese drones, nor can it block the operating frequencies.



Users may not be able to obtain air clearances or waivers for DJI drones, which will limit their commercial use.

# What May Happen

DJI may sell their drones under different brand names. The National Defense Authorization Act ban listed Chinese companies by name, so “new” companies are not immediately banned.

In 2025, Skyrover was founded in Hong Kong by a team of engineers from DJI. Skyrover models appear to be identical to some DJI models.



# Other Drone Makers

There are other  
drone manufacturers

No one has the  
variety that DJI offers

DJI tends to set the  
market price

**Skydio and Parrot exited the  
consumer drone market in 2023.**

# Drone News

- Amazon, Alphabet (Wing), Intel Corp, AT&T and Uber are developing drones inhouse.
- Amazon and Google have received FAA permission to conduct limited drone deliveries
- Amazon “Prime Air” drone can carry up to a 5-pound payload





# FAA Registered Drone Pilots

As of July 2025

- 1,121,891 recreational sUAS pilots
- 400,000+ recreational drones
- 460,375 commercial sUAS pilots (there were 160,000 in 2019)
- 433,407 commercial drones

# Drone Pilot Income

- 70% earn less than \$50,000 per year
- 13% earn between \$50,000 to \$100,000 per year
- 17% earn more than \$100,000 per year
- Hourly rates range from \$150 to \$200 per hour



# Just flying a drone is not enough

## Specialized Skills

- Mapping
- Thermography
- 3D Modeling
- Data Analysis
- Editing

**A Drone  
is just a  
Tool!**

## Industries

- Real Estate & Events – Low Rates, Easy Entry
- Construction & Infrastructure – Recurring, Higher Contracts
- Agriculture – Multispectral Imaging
- Film & TV – High Risk, High Reward
- Utilities & Energy – High Pay, High Responsibility

**Deliver insight to decision makers**



# The Future

- **Recreational Drone** sales have plateaued
- **Commercial Drone** sales are growing
- **Top markets** are Photography, Surveying, Construction, Agriculture, Emergency Response & Electrical Energy
- **More Regulation** – Public Distrust & Privacy
- **Beyond Visual Line of Sight (BVLOS)** rules are under development

# **You Are Responsible**

**The drone pilot is ultimately responsible for all aspects of the flight, including where it flies, how high it flies, and that all rules and regulations are followed.**





Any

Questions

