

Newsletter

November 2023

Meet the Team of Volunteers

American SkiBike Association Board

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Ron Dailey, Intermountain
Anne Fields, SkiBob Association
Don Fulton, Utah
Monte Hand, CA/Nevada
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Leif Larson, Pacific NW States
Geoffrey Manes, Arizona
Kris Klockenteger, Colorado
Wayne Peterson, Colorado/NM
Mike Sparkman, Western States
Jim Weiland, Adaptive
Don Koski, USA Ambassador

International Ambassadors Gregor Schuster, President European SkiBike Association Jason Buckley, New Zealand, 3-Ski

Racing's Major Re-boot in 2023

The ASA made a renewed commitment to racing last season and was able to organize two great races. Our manufacturers, along with the help of many of our members and ASA reps created events at Nordic Valley, UT and Purgatory, CO. Our ASA volunteers put in some brutal hours to make these happen! For the first time we had prize money which attracted the most racers in recent memory. The results included some new faces. Thanks to all that helped.

Both Utah and Colorado's races are set for 2024 with more prize money and more sponsors getting n the bandwagon. Come join us! January 20th in Utah and February in Colorado.



Nordic Valley, UT Inaugural SkiBikerX Race



Nordic Valley Open Class

1st Alden Miller
2nd Matt Beringer
3rd Jason Lindstrom

Amateur Class

1st Scott Carr 2nd Kevin Alves

3rd Brandis Smith / Eric Eierdam

A huge shout out to the management team at Nordic Valley in Utah for their above and beyond efforts to host a successful first year event They rolled out the red carpet working with Ron Dailey, ASA's Utah Rep at their mountain. Ron's efforts resulted in over 70 participants that raced in the amateur and open classes. Not a bad turnout for the inaugural race. With the support of Devin Lenz's team of volunteers to set up and tear down the course, we were able to initiate Utah to it's first new SkiBike Race event with the new SkiBiker X format that launches 4 riders at the

More important, it showed a new ski area how we could collaborate to produce a professional event. SkiByk's Chris Schuler summed it up,

"Home run! Let's do it again in 2024!"

Durango SkiBike Festival a 20 year Tradition



2023 was a great year for a new format of racing developed by ASA board members Devin Lenz and Chris Schuler. We hope to standardize with an International format compatible with the European SkiBike Association

Purgatory Open Class Winners

1st Rob Nichols 2nd Trent Paulin 3rd Jason Lindstom

Amateur Class

1st Vance Conner 2nd Jason Lininger 3rd Alix Korkishko

SkiBike Friendly Ski Areas Continue to Grow

The ski area outreach we do each season continues to pay off. We hope this continues to be one of the main benefits of your \$25 membership donation each year

NATIONAL SKI AREAS ASSOCIATION N S A A

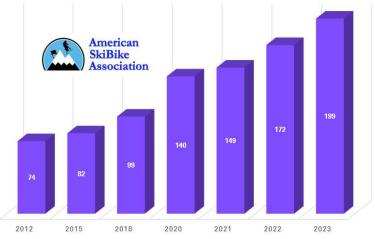
Member

"We have not seen an explosion like Snowboarding in the 1990s, but our growth has been steady more than doubling SkiBike friendly ski areas from 74 in 2012 to 199 in 2023." This was accomplished by an incredible effort by our volunteers. We send out information, follow-up with calls to our resort managers, and conduct face to face meetings.

Our phone Ninja and vice president, Jeff Butcher, is making calls all winter long following up with resorts to get firm commitments. Then he is busy getting this info maintaining the resort information on the ASA website.



SKI AREA SKIBIKE FRIENDLY GROWTH



As a result we increased our group of SkiBike friendly resorts to 199 in North America. We are seeing steady growth in Europe too.

We realize that these efforts have sometimes seemed excruciatingly slow as we enlighten the industry of the benefits of our sport. Each ski area has their own unique concern. The common theme is always safety. Our Education and "Best Practices" have served as a great set of guidelines to help a ski area implement a program.

We have not seen an explosion, like Snow-boarding, in the 1990s, but our growth has been steady more than doubling from 74 in 2012 to 199 in 2023. This has resulted in strong bike brands growing their sales and establishing their market share with our riders. Gone are the days of new companies going out of business within a few years.

Thanks to everyone's long term dedication to making SkiBiking a part of any ski resort's offerings. We are growing our sport one ski area and one rider at a time!

A shout of thanks for the support from our ASA Business Members













SkiBikes on ABCs Shark Tank

TNGNT SkiBikes was featured on ABC's Shark Tank TV Show last spring exposing the sport to millions of viewers.

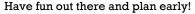
TNGNT's Scott Carr said, "We threw the dice and busted our butts to get accepted as a candidate on this show. My business partner, Bill Pierce, and I are proud that we made the cut. The response to the episode was awesome and really helped our sales. Unfortunately, the deal fell through this summer when we couldn't agree on some details. Regardless of the outcome we knew it would be great exposure for our brand and the sport!"



You have to be Kidding Me ... \$299.00 Lift tickets?

You have to be sh#ting me! When they announced the latest ticket prices at some of the largest ski areas for the coming season, many of us were blown away. The new paradigm for lift ticket pricing absolutely discourages walk up window day pass prices. Season passes are the norm now. Not a bad deal if you are a full time rider. Some are even cheaper than they were 20 years ago, but this doesn't help us introduce a new rider to SkiBiking. Growing our sport by introducing fresh SkiBikers does present some challenges, but there are ways to cushion the blow with some planning.

The best way to save is simple: plan ahead. The most expensive resorts have day passes you can buy in advance at a discount. They also have multi day packages and even "buddy passes" to help a bit. Some of the medium sized resorts offer "dynamic" pricing based on the pricing model borrowed from the airline industry. Committing early saves you significantly. Avoiding the holiday peak days will always help you get lower prices. Also, there are websites that scour the best lift ticket deals for you such as: ski.com/lift tickets.







SkiByk's Chris Schuler worked his marketing magic at the Utah Race events by getting the local ABC affiliate in Salt Lake City to cover the festivities.

If you have anything SkiBike related that could use some marketing help from the SkiBike Association, reach out to Chris Schuler. Our sport is always a fun and a very interesting story for any type of media to cover.

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5 Dunwood Place Sacramento, CA 95835

We are always looking for committed riders with a passion to grow the sport through education and outreach. Interested in increasing the number of ski areas that will allow us to ride? If you have any leads or want to get involved with the Association, please contact Jim Cameron at:

801-792-0150 or info@americanskibike.com



Americanskibike.com

RACE SCHEDULE 2024

SkiBikerX Races USA

January 20

Powder Mountain /Nordic Valley SkiBikerX Racing Eden, UT

February 24/25

Purgatory SkiBike Festival and SkiBikerX Racing Durango, CO

April 8-13

NASTAR National SkiBiking Championships Aspen Snowmass, CO



Mountain Capital Partners Support

EuroCup 4X Races

January 20

EUSA Race Hochkeil, Austria

January 27

EUSA Race Platak, Croatia

March 3

EUSA Race Krvavec, Slovenia

March 9

For more info go to: www.europeanskibike.com



Purgatory Resort celebrated 20 years of hosting the Annual SkiBike Festival. Mountain Capital Partners' James Coleman, owner of Purgatory, has been a huge supporter of our sport of SkiBiking.

EUSA Race Passo San Pellegrino, IT All of the MCP owned ski resorts allow SkiBiking with two hosting our racing events. Their management team are home to some of the best industry pros that run their great customer friendly programs. They discovered years ago that SkiBiking brings them welcomed business and customers. For a list of their resorts in AZ, CO, NM, NV, & UT visit:

www.mcp.ski/mountains



MCP's James Coleman accepts our 20 year appreciation from ASA Chairman Patrick Neelan at the 2023 Purgatory Festival



Here are a few new items that are either brand new or back in stock for the 2022/2023 season:

<u>Snow Fun Bike Powder Ski Bike Skis</u> – brand new for the 2022/2023 season – Only \$299 for a pair The skis are sandwich design, wood core, 98 cm, and designed with a beautiful mountain backdrop.



We received a shipment of 15 Stalmach Cayman Rangers. These bikes are normally \$1,699-\$1,899; pick one up for \$1,499 (shipping and taxes where applicable) with the mention of this ad.







There is so much more that we can do make your snow biking season just that much better. Call me at <u>303-249-2631 (Kris)</u> if you have any questions or visit <u>SnowFunBikes.com</u> or <u>BuildASkiBike.com</u> for our full array of bikes and accessories from Stalmach, Brenter, and Company Branded items.







2024 Rally/ Group Events USA

January 6

Northstar Group Ride

10 AM Big Springs Lodge

January 21

Woodward, Park City

(10 AM Front of Main Parking)

February 19

Sierra at Tahoe Rally

10 AM Solstice Lodge

March 16

Kirkwood Rally

10AM Bottom of the Snowkirk Chairlift

Visit ASA events page for latest info and future events

americanskibike.com/calendar-ofevents

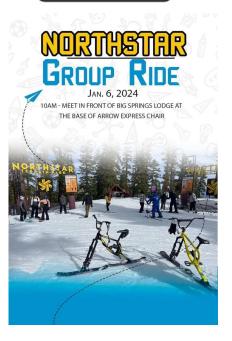
2024 Rally/ Group Events Europe

March 3

Davos, Switzerland

March 9

Fichtelberg, Austria





What's the latest in the world of Type III SkiBikes?

The elephant in the room with efforts to grow our sport is the Utah based SkiBike company SnoGo. They have chosen not to be a part of the collaboration of manufacturers in the ASA, but their riders are joining us in greater numbers each season. What started 7 years ago with a Kickstarter campaign, has grown into possibly the largest and most successful producer of SkiBikes...in their case SkiTrikes... in America. While they don't share their sales figures, we can see their efforts have paid off. They are allowed at most ski areas that allow regular ski bikes. There are even a few resorts that only allow Sno-Gos. Their impressive growth in rental programs in the USA is fueling SkiBiking of all styles. A few years ago they partnered with the Professional Ski Instructors of America to introduce the first tutorial program with a really good educational video series.

Their strategy has been to forge out their own programs to grow the sport on their own. The fierce competition of the SkiBike brands is always a challenge. We hope to continue to try to work together to create a rising tide.

Our hats are off to their efforts! We hope to see more Type III riders participate in more ASA gatherings and races during the coming season.



NASTAR National Championships

Last year's National Championships, held April 4-9, 2023 in Snowmass, saw over 500 racers compete to be the best within their age and ability group. While most participants were skiers and snowboarders, a small but impactful contingent of skibob riders left their mark. I had the privilege of joining Chris Marriott, Mike Sparkman, and Patrick Neelan for an exhilarating week filled with races, celebrations, movies, and tons of swag.

Patrick and Mike competed in the slalom championships on opening day. Throughout the week, we each took on the giant slalom course. Everyone in their respective divisions emerged victorious. The event's grand finale was the Race of Champions for the Platinum division, where the overall top 32 raced for the podium in dual, head-to-head challenges. Chris Marriott and I placed 4th and 2nd respectively; for two of us to make the top five was really sweet!

We encourage you to contribute to the growth of our sport by joining the NASTAR program with your friends and family. Anyone can compete on any SkiBike style

To learn more and to get started, visit www.nastar.com and register for a free profile. Be sure to select "Snowbike" for the Racer Discipline field. Then, check out the NASTAR website for a wealth of information to explore and get you excited for this upcoming winter season. If you'd like to take things a step further, contact the U.S. Skibob Association skbobusa@gmail.com or 970-508-4089 for info about joining our new national team for riders 18 and over. We look forward to hearing from you and building a community together. Let's hit the slopes and race!

Anne Fields, President, U.S. Skibob Association







