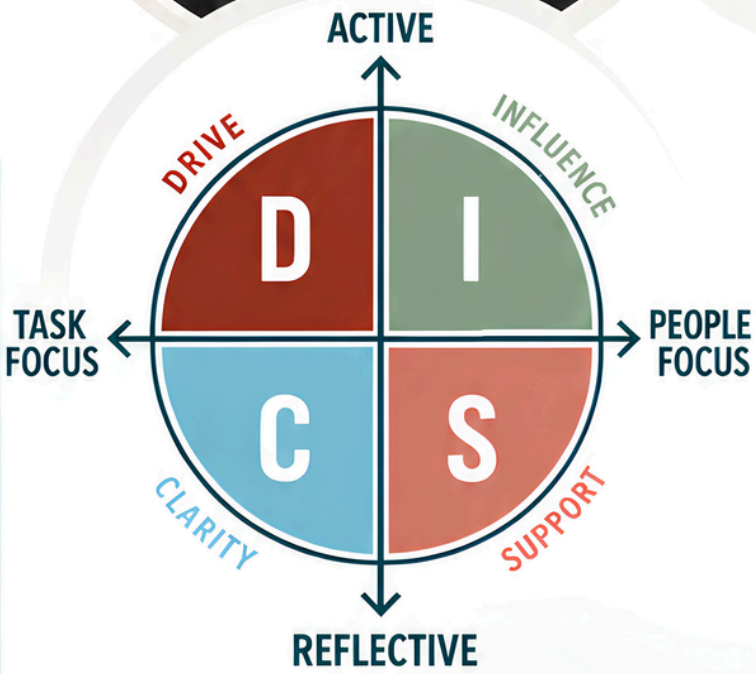
KW PREMIERE PROPERTIES
KELLERWILLIAMS

UNDERSTANDING DISC



COMMUNICATE, CONNECT & BUILD STRONGER RELATIONSHIPS

WITH CHERYL MCDONALD



YOU'LL LEARN HOW TO:

- Understand the four DISC personality styles
- Recognize communication and decision-making preferences
- Adapt your approach to buyers and sellers
- Navigate objections, negotiations, and challenging conversations
- Build stronger relationships through personalized communication

THURSDAY, NOVEMBER 12TH
1 PM
WHEATON TRAINING ROOM

SCAN TO REGISTER