

A ACCREDITED B BUYER R REPRESENTATIVE IN-PERSON



Carrie Little

CarMarc Realty Group Broker Owner
2021 Women's Council State Liaison
author of "The New Real Estate Agent's Journal"
new adjunct professor for NAR's New under graduate program

The newly-enhanced 2024 course has:

Specifics on conducting a buyer counseling session and signing buyer-clients to a written agreement. The latest information on compensation issues and creating your value proposition with your buyer.

Updates on negotiating – both strategies to make buyers offers stronger and knowledge of the rules so you can be the best of the best. Methods, tools and techniques to provide the support and services that buyers want

SEP 30 & OCT 02 | **8:30 AM TO 4:30 PM**

 218 W. Willow, Wheaton, IL 60187



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