

May 20, 2025

City Council approval of traffic cameras, some of these cameras will also service a third purpose of reading license plates.

<https://brokenarrow.legistar.com/LegislationDetail.aspx?ID=7404611&GUID=EDEEA78E-95B6-4769-B20E-DF9F01BC6C55>



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File #:

25-702

Name:

Type:

Consent Item

Status:

Agenda Ready

File created:

5/12/2025

In control:

[Broken Arrow City Council](#)

On agenda:

5/20/2025

Final action:

Title:

Approval of and authorization to purchase Video Cameras for the police department from Orion Security Solutions, pursuant to Oklahoma Statewide Security Equipment Contract # 0900000569

Attachments:

1. [FY25 Video Surveillance Equipment Bid Tab](#)

History (0)Fact Sheet

Broken Arrow City Council
Meeting of: 05-20-2025

Title:
title

Approval of and authorization to purchase Video Cameras for the police department from Orion Security Solutions, pursuant to Oklahoma Statewide Security Equipment Contract # 0900000569

End

Background:
Law enforcement agencies throughout the State of Oklahoma are able to purchase equipment at the state contract price, which is advantageous to the political subdivisions by allowing them to make purchases at lower prices. The Police Department is seeking to purchase Hanwha video cameras for the coverage of thirty major intersections throughout the city. Hanwha is a South Korean company formerly Samsung security and is a global leader in video hardware and technology with a large footprint in all levels of the American government sector. In addition to high quality durable video capability these cameras are equipped with advanced traffic analytics capability including on board servers. This will provide the street department with a wide array of options to include traffic counts, in real time as well as historic. This purchase will be the first camera purchase to directly benefit two departments in the city. Some of these cameras will also serve a third purpose of reading license plates in lieu of dedicated license plate readers which results in cost savings.
Orion Security Solutions state bid for this equipment was \$271,209.00
Funds have been appropriated and are available in the Police Department's portion of the Public Safety Sales Tax Fund and the Street Department's portion of Sales Tax Capital Improvement Fund.

Cost: \$271,209.00

Funding Source: Public Safety Sales Tax Projects 2530080, TS25080

Requested By: Lance Arnold, Chief of Police

Approved By: City Manager's Office

Attachments: Video Surveillance Equipment Bid Tab

Recommendation:
recommend
Approve of and authorize the purchase of Video Cameras for the police department from Orion Security Solutions, pursuant to the Oklahoma Statewide Security Equipment Contract #0900000569.
end

Purchasing Contract Formlet C2020-2

- V. 25-702** Approval of and authorization to purchase Video Cameras for the Police Department from Orion Security Solutions, pursuant to Oklahoma Statewide Security Equipment Contract # 0900000569
- W. 25-684** Approval of and authorization to purchase the Commvault Enterprise Solution through SHI, pursuant to the Oklahoma State Master Agreement
- X. 25-727** Approval of and authorization to execute Resolution No. 1657, a Resolution authorizing acceptance of a General Warranty Deed for Parcel 5.0, consisting of 12,516 square feet of permanent Right-of-Way and one Drainage Easement consisting of 1,340 square feet, generally located near the northwest corner of 9th Street and Washington Street in Broken Arrow, Oklahoma, in the Southeast Quarter of Section 14, Township 18 North, Range 14 East, Tulsa County, Oklahoma, from Gerardo Yanez and Elizabeth Yanez, and authorization of payment in the amount of \$57,740.00 for the 9th Street widening from Houston Street to Washington Street, Parcel 5.0 (Project No. ST2027)
- Y. 25-677** Acceptance of the Drainage Advisory Committee's recommendation to City Council to expend funds to construct erosion control measures in the Bristol Ponds south detention pond and in the channel between Bristol Ponds and Elm Place
- Z. 25-678** Acceptance of the Drainage Advisory Committee's recommendation to approve expenditure of 2018 General Obligation (GO) Bond funds to construct erosion mitigation downstream of an outlet structure at 215 S Laurel Avenue
- AA. 25-680** Acceptance of the Drainage Advisory Committee's recommendation to approve expenditure of 2018 General Obligation (GO) Bond funds for a survey to design drainage improvements at 8624 South Harp Boulevard
- AB. 25-670** Acceptance of a Deed of Dedication for Parcel 8.0, consisting of 0.74 Acres of permanent Right-of-Way from Broken Arrow Municipal Authority, the owner, on property generally located in the northeast corner of the intersection of New Orleans Street and South Lynn Lane Road in Broken Arrow, Oklahoma, in the Southwest Quarter of Section 24, Township 18 North, Range 14 East, Tulsa County, Oklahoma, for the 9th Street Roadway Improvements~ New Orleans Street to Washington Street, Parcel 8.0 (Project Number ST23280)
- AC. 25-714** Acceptance of a Right-of-Way Dedication from SVR Investments, LLC and Metro Worldwide Properties, LLC, on property located at the northeast corner of New Orleans (101st Street) and Elm Place (161st Street), Tulsa County, State of Oklahoma, (Section 23, T18N, R14E)
- AD. 25-717** Acceptance of a Utility Easement consisting of 0.16 acres of utility easement from James Hoover and Maribel Hoover on property located at 10718 South Lynn Lane Road in Broken Arrow, Oklahoma, located in the Southeast Quarter of Section 26, Township 18 North, Range 14 East, Tulsa County, State of Oklahoma for the 24-inch waterline 9th Street-Waco Street to Florence Street & Florence Street, Elm Place to Ash Drive, Parcel 11.0 (Project No. WL23080)
- AE. 25-669** Acceptance of a Utility Easement consisting of 0.015 acres from Samuel B. Neal and Vanessa I. Neal on property located at 4508 South 9th Street in Broken Arrow, Oklahoma, located in the Southwest Quarter of Section 26, Township 18 North, Range 14 East, Tulsa County, State of Oklahoma for the 9th Street, Waco Street to Florence Street & Florence Street, Elm Place to Ash Drive, Parcel 10.0 (Project No. WL23080)
- AF. 25-694** Ratification of the Claims List Check Register Dated May 12, 2025

MOTION: A motion was made by Lisa Ford, seconded by Justin Green

Move to Accept the Consent Agenda

The motion carried by the following vote:

Video Surveillance Equipment

State Contract 0900000569

Expires 06/08/2025

	Vendor		Orion Security Solutions	VSC Fire & Security	Convergent
	Specification		Hanwha Video Cameras and Accessories	Hanwha Video Cameras and Accessories	Hanwha Video Cameras and Accessories
Item Number	Item	Qty.	Unit Price X Qty	Unit Price X Qty	Unit Price X Qty
1	PNM-32084RQZ-8XE256G	30	\$134,745.00	\$141,180.00	\$137,651.70
2	XNP-7310R	30	\$69,990.00	\$74,790.00	\$73,729.20
3	PNO-A9311R	31	\$43,393.80	\$46,779.00	\$45,712.29
4	SBP-400WMW	30	\$5,220.30	\$5,580.00	\$5,497.80
5	SBP-315HMW	30	\$1,152.60	\$1,260.00	\$1,212.90
6	SBP-300CMW1	30	\$2,964.30	\$3,180.00	\$1,369.50
7	SBP-300PMW2	30	\$1,300.80	included in item 6	\$1,212.90
8	SBD-180PMW	30	\$1,152.60	\$1,260.00	\$1,368.90
9	SBP-115PA	10	\$823.40	\$880.00	\$867.10
10	Universal Device License	71	\$10,466.11	\$9,656.00	\$9,854.80
11	Freight / Warranty	1	\$0.00	\$0.00	\$32,508.00
	Total Cost	1	\$271,209	\$284,565	\$310,985
	Delivery		60 Days	60 days	60 days
	Warranty		5 Year	3 Year	3 Year

Police Dept. Project 2530080 and Streets Project TS25080

This bid tabulation is true and accurate to the best of my knowledge

Thursday, May 8, 2025

Ryan Baye

5/16/2025



Revised Security Proposal 173918

By Orion Security Solutions

Date: 05/09/2025

Client: City of Broken Arrow

Client Corporate Address: 220 S 1st St, Broken Arrow, OK, 74012

Project Site: Police Department

Project Site Address: 1101 N 6th St, Broken Arrow, OK, 74012

Client Point of Contact: Brandon Tener 918.451.8200 ext.8713

Orion Account Executive: Steven Embrey sembrey@orionsecuritysolutions.com

Scope of Work

Orion Security Solutions (OSS) proposes to provide the material listed in the BOM below as a box sale only. Labor to install is not included.

BAPD - Hanwha Cameras Box Sale

EQUIPMENT	MODEL NUMBER	QTY	UNIT PRICE	EXTENDED PRICE
4K AI, IR, PTRZ Multi-Directional Dome, NVIDIA Jetson Orin Nano 256GB	PNM-C32084RQZ-8XE256G	30	\$4,491.50	\$134,745.09
4MP 31x AI IR PTZ Camera	XNP-C7310R	30	\$2,333.00	\$69,990.00
4K Network AI IR Zoom (31x) Bullet Camera	PNO-A9311R	31	\$1,399.80	\$43,393.80
Outdoor Wall & Pole Mount	SBP-400WMW	30	\$174.01	\$5,220.30
Hanging Cap Adapter, White	SBP-315HMW	30	\$38.42	\$1,152.60
Ceiling Mount with Conduit Holes	SBP-300CMW1	30	\$98.81	\$2,964.30
Pole Mount Base Adapter Accessory, White	SBP-300PMW2	30	\$43.36	\$1,300.80
Pole Mount Base	SBD-180PMW	30	\$38.42	\$1,152.60
Wall & Pole Mount Adapter, Pack of 3	SBP-115PA	10	\$82.34	\$823.40
Universal Device License, For Camera Station Version 5 (One License Required for 3rd Party Cameras)	0879-020	71	\$147.41	\$10,466.11
TOTAL				\$271,209.00

Warranties

Manufacturer warranty for the equipment will be passed onto the customer.

OSS is a certified Hanwha Platinum Dealer and provides a 5-year warranty for the equipment listed in the above BOM.