



# *Priority*<sup>®</sup> Influencing

## Who Should Attend:

- All staff members who work in teams, participate in projects, or communicate with customers; executives and supervisors who are responsible for motivating and communicating effectively.

## What to Expect:

- A highly interactive workshop using best practice, role play and case studies to solidify your influencing skills.

## Format:

- 1-day session includes self-score assessment, actual influencing sessions, and development of an individual action plan.

## Tools Provided:

- Participants receive a comprehensive Learning Guide, Skills Profile, and Influencing Action Planners
- Enrollment in our monthly LearningLink e-newsletter

## At a Glance

Positively affect the outcome of all communications by mastering the skills used by those who influence at worldwide best practice levels. Human interaction is required to achieve business and personal goals. Our graduates learn to clearly read each situation, ask the right questions, listen well, understand the issues at a deeper level, and communicate with confidence.

## Immediate Benefits:

- Build better relationships
- Expand information needed for decision-making
- Use effective communications to build a stronger team
- Know how to cultivate “buy-in”
- Learn the behavior of a team player
- Present yourself as a leader



A Better Way To Work

For more information and to see how Priority Management can help you work smarter, contact us at:  
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