

Dr Mays turns to Erin, again a look of recognition.

**DR MAYS**

(to Erin)

And you are?

**ERIN CAMBRIDGE**

Erin Cambridge.

**DR MAYS**

(to Erin)

Have we met before?

**ERIN CAMBRIDGE**

I don't believe so.

**DR MAYS**

You look very familiar. Are you from the Tri-State area as well?

**ERIN CAMBRIDGE**

No actually I'm from out west. I'm just here on business.

**DR MAYS**

Is that so, what kind of business may I ask?

**ERIN CAMBRIDGE**

My firm acquire's and develops commercial property.

**DR MAYS**

I knew you looked familiar. I saw an editorial on you in last months Boma magazine.

**ERIN CAMBRIDGE**

Ahhh, someone actually read that issue.

**DR MAYS**

Are you kidding, it was a very entertaining read. You are amazing.

**ERIN CAMBRIDGE**

Why thank you.

**DR MAYS**

I'm in the commercial real estate space myself.

**ERIN CAMBRIDGE**

(surprised)

Really, with who?

**DR MAYS**

I'm a senior partner of the Boardman Group.

**ERIN CAMBRIDGE**

(surprised)

Your kidding?

**DR MAYS**

No, after I sold my practice I found a new passion in real estate and it led me here.

**ERIN CAMBRIDGE**

We're negotiating with you guys now on the property over on Chapel Hill.

**DR MAYS**

You sure are, and I guess I'll see you at the big meeting next week.

**ERIN CAMBRIDGE**

Yes, see you there.

**DR MAYS**

Well I don't want to hold you guys up any longer. It was great seeing you again Lance.

(He hands Erin a card)

Great, I guess I'll talk to you both soon.

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