



USIPA 2018 EXPORTING PELLETS CONFERENCE

OCTOBER 8TH – 10TH, 2018

THE RITZ-CARLTON CHICAGO

Agenda

Monday, October 8th

12:00PM	<p>Registration Desk Opens</p> <p>Stop by the registration desk to pick up your name badge and giveaways. Name badges are required for entry into all conference panels and events.</p>	Promenade
5:00PM – 7:00PM	<p>Opening Networking Reception</p> <p>Kick things off in our new location at the Ritz-Carlton Chicago for the industry’s best networking event with over 300 industry leaders and 30+ exhibitors. Enjoy specialty refreshments and snacks overlooking Chicago’s famous Magnificent Mile.</p>	Grand Foyer

Tuesday, October 9th

8:00AM	<p>Registration Desk Opens</p> <p>Stop by the registration desk to pick up your name badge and giveaways. Name badges are required for entry into all conference panels and events.</p>	Ritz-Carlton Ballroom
8:00AM – 9:00AM	<p>Networking Breakfast</p> <p>Enjoy a hot breakfast while networking with attendees and exploring the exhibit hall.</p>	Grand Foyer
9:00AM – 9:15AM	<p>Welcome Remarks</p> <ul style="list-style-type: none"> • Seth Ginther, Executive Director of USIPA 	Ritz-Carlton Ballroom
9:15AM – 10:30AM	<p>Opening Panel</p> <p>John Keppler, founder and Chairman of the Enviva family of companies, will provide a State of the Industry update and lead a moderated conversation with Eva Zlotnicka of ValueAct Capital on trends in sustainable investing.</p> <p>State of the Industry</p> <ul style="list-style-type: none"> • John Keppler, Co-Founder, Chairman, and CEO, Enviva 	Ritz-Carlton Ballroom



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	<p>Sustainable Biomass Applications as an Asset Class in Today's Impact and ESG Investing Landscape</p> <ul style="list-style-type: none"> • <i>Eva Zlotnicka, Vice President, ValueAct Capital</i> 	
10:30AM – 11:30AM	<p>Has Scalable Second Generation Technology for Pellet Supply Chains Finally Arrived?</p> <p>The potential of the pellet industry to supply additional markets beyond power production has been on the horizon for many years. With several second-generation projects in the pipeline, has the industry finally achieved this potential? Hear insight directly from developers of these projects.</p> <p><i>Speakers:</i></p> <ul style="list-style-type: none"> • <i>Arunas Chesonis, Chairman and CEO, Sweetwater Energy</i> • <i>Morten Harlem, Executive Vice President, Performance Chemicals, Booregard LignoTech</i> 	Ritz-Carlton Ballroom
11:30AM – 12:00PM	<p>Keynote</p> <p>Join Ken Isley, Administrator for the US Department of Agriculture Foreign Agriculture Service, for a keynote address on US forestry, sustainability of natural resources, and the importance of strong export markets like wood pellets to the US economy.</p> <p><i>Speaker:</i></p> <ul style="list-style-type: none"> • <i>Ken Isley, Administrator, US Department of Agriculture Foreign Agricultural Service</i> 	Ritz-Carlton Ballroom
12:00 PM – 1:30PM	<p>Networking Lunch</p> <p>Enjoy a hot lunch while networking with attendees and exploring the exhibit hall.</p>	Grand Foyer
1:30PM – 2:00PM	<p>Safety: Self-Heating Mitigation and Prevention</p> <p>One of the biggest safety and quality issues facing our industry today is self-heating and self-combustion of wood pellets during the production, storage, and transport process. This presentation will feature a discussion on lignin sulfonate and its</p>	Ritz-Carlton Ballroom



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	<p>impact on the self-heating issue.</p> <p><i>Speaker:</i></p> <ul style="list-style-type: none"> • Tom Winowski, <i>Technical Application Manager Americas, Borregaard LignoTech</i> 	
	<p><u>Afternoon Focus: Policy, Markets, and Opportunities</u></p> <p>Join us for an afternoon of insight into market growth and policies driving demand. This is a great opportunity for potential developers, investors, and local governments to learn more about opportunities in the pellet market. Hear from economists and experts on the current and future state of pellet markets around the globe.</p> <p>2:00PM – 2:45PM: Europe – An in-depth presentation on current and future demand for sustainable biomass energy across Europe.</p> <ul style="list-style-type: none"> • <i>Speaker: John Bingham, Director, Hawkins Wright</i> <p>2:45PM – 3:30PM: Asia – A look at policies in the Asian markets driving demand as well as the potential for the US to supply these markets.</p> <ul style="list-style-type: none"> • <i>Speaker: Dr. William Strauss, President, FutureMetrics</i> <p>3:30PM – 4:00PM: Afternoon Networking Break</p> <p>4:00PM – 4:45PM: New European Markets – A discussion on trends and developments in additional European markets for pellets, including the Baltics, Italy, and more.</p> <p><i>Speakers:</i></p> <ul style="list-style-type: none"> • Tiago Andrade, <i>Director, Wood Pellet Services</i> • Simon Rodian Christiansen, <i>Partner, CM Biomass</i> • Henry Pease, <i>Biomass Trader, RWE Supply & Trading</i> 	<p>Ritz-Carlton Ballroom</p>
	<p><u>Late Afternoon Focus: Sustainability</u></p> <p>4:45PM – 5:00PM: Demonstrating Sustainability</p>	<p>Ritz-Carlton Ballroom</p>



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	<p>Through Certification</p> <p>Join Carsten Huljus of the Sustainable Biomass Program for a discussion on SBP’s role and accomplishments, and a look ahead as the program becomes a multi-stakeholder organization.</p> <ul style="list-style-type: none"> • <i>Speaker: Carsten Huljus, CEO, Sustainable Biomass Program</i> <p>5:00PM – 5:15PM: Accounting for the Carbon Benefits of Wood Pellets, A Brief History – A look at where we are today with respect to accounting for biogenic carbon emissions from wood pellets in stationary source facilities in the EU and the US.</p> <ul style="list-style-type: none"> • <i>Speaker: Jennifer Jenkins, PhD, Vice President and Chief Sustainability Officer, Enviva</i> <p>5:15PM – 5:30PM: Understanding the Climate Benefits of Biomass Energy – An expert presentation on the benefits of the biomass power industry for forest health and the climate.</p> <ul style="list-style-type: none"> • <i>Speaker: Dr. Robert Malsheimer, Professor, State University of New York, College of Environmental Sciences and Forestry</i> 	
5:30PM – 7:00PM	<p>Evening Reception with Exhibitors</p> <p>Enjoy light snacks and refreshments while networking with attendees and exploring the exhibit hall.</p>	Ritz-Carlton Ballroom

Wednesday, October 11th

8:00AM	<p>Registration Desk Opens</p> <p>Stop by the registration desk to pick up your name badge and giveaways. Name badges are required for entry into all conference panels and events.</p>	Ritz-Carlton Ballroom
8:00AM – 8:45AM	USIPA Membership Meeting	Ritz-Carlton Balroom
8:00AM – 9:00AM	Networking Breakfast	Grand Foyer



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	Enjoy a hot breakfast while networking with attendees and exploring the exhibit hall.	
9:00AM – 10:00AM	<p>Power Generators Panel</p> <p>Don't miss our annual power generators panel! Join us for a discussion with biomass traders and executives from major biomass users. Get their thoughts on current market developments, sustainability, and what's next.</p> <p><i>Speakers:</i></p> <ul style="list-style-type: none"> • Moderator – Thomas Meth, Executive Vice President, Sales and Marketing, Enviva • Søren Alsing, Head of Fuel, Ørsted • Martin deWolff, Head of Biofuel Trading, RWE Supply & Trading • Nigel Hildyard, Business Development Director, EP Invest UK • Marco Kim, General Manager, Bio Power Business Division, Hanyang Corporation • Yoshinobu Kusano, Executive Advisor and General Manager, Fuel Procurement, Biomass Energy, Renova • Fabien Mehu, Head of Biomass Trading, Engie • Jens Price Wolf, Commercial Director, Drax Power 	Ritz-Carlton Ballroom
10:00AM – 11:00AM	<p>US Producers Panel</p> <p>Don't miss our annual producers panel with executives from the leading US producers and exporters of industrial-grade wood pellets. Hear a moderated discussion on their thoughts on market growth and industry developments.</p> <p><i>Speakers:</i></p> <ul style="list-style-type: none"> • Moderator – Seth Ginther, Executive Director, USIPA • Harold Arnold, President, Fram Renewable Fuels • Fabien Gaus, Managing Director and CFO, Georgia Biomass • Thomas Meth, Co-Founder and Senior Vice President Marketing and Sales, Enviva 	Ritz-Carlton Ballroom



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	<ul style="list-style-type: none"> • Richard Peberdy, Vice President of Sustainability, Drax Biomass • Tom Reilley, Chairman, Highland Pellets • Mike Williams, Director Business Development, The Westervelt Company 	
11:00AM – 12:00PM	<p>Japanese Trading, Transportation, and Logistics</p> <p>Join trading houses, bulk carriers, consultants, and market experts for a conversation on Japanese energy markets and potential for North American suppliers. Panel participants will discuss their viewpoint on the market potential, opportunities and challenges in shipping and logistics, and upcoming projects.</p> <p><i>Speakers:</i></p> <ul style="list-style-type: none"> • Moderator – Brodie Govan, Biomass Broker, Voyage Power • Shuji Aoki, Manager of Coal and Biomass Team, NYK Bulk and Projects Carrier • Fred Miyata, General Manager, Business Development, Sales, and Marketing – Asia Pacific, Enviva • Steve Rzehak, Executive Vice President, MID-SHIP Group • Satoshi Sekine, General Manager, Biomass Fuels Section, Marubeni Corporation • Dr. William Strauss, President, FutureMetrics 	Ritz-Carlton Ballroom
12:00PM	Boxed Lunches Available and Conference Concludes	Grand Foyer