



**ELEVIA**  
CONSULTING

# CAPABILITY STATEMENT

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# Elevating your path to success through clarity, compliance, and confidence.

## INTRODUCTION



Elevia Consulting delivers strategic, compliance-focused tendering and contract administration support to help businesses win work and manage obligations with confidence.

Based in Central Queensland, we partner with SMEs across construction, civil, ICT, and general services to prepare clear, compliant, and compelling submissions. Supporting clients from tender preparation to post-award delivery and continual improvement.

# Who We Are

Founded on 1 July 2025, Elevia Consulting was established to bridge the gap between local expertise and the often-complex world of tendering and contract administration. Based in Gladstone, Queensland, we're dedicated to helping businesses across Australia, with a strong focus on regional and local enterprises — succeed in procurement and tendering.

We provide tailored tender development, contract administration, and procurement support that enables small and medium enterprises to prepare clear, compliant, and competitive submissions for government, local government, and private sector opportunities.

Drawing on the extensive experience of our founder and Principal Consultant, Danielle Emerson, Elevia Consulting brings together years of hands-on involvement in procurement, contract coordination, and business development across both public and private sectors. Danielle's background as a Contract Coordinator within a Queensland state statutory authority, where she drafted, released, and chaired the evaluation of more than 50 tenders and panel arrangements under the Queensland Procurement Policy, has shaped a service model grounded in transparency, structure, and practical guidance clients can trust.

This experience, combined with formal certification under the Intermediate Queensland Procurement Program (QPP), provides Elevia Consulting with a unique and practical understanding of both sides of the procurement process.

At Elevia Consulting, our mission is simple, to simplify tendering and elevate our clients' opportunities for growth. We're committed to helping businesses achieve success through clarity, compliance, and confidence across all stages of the project lifecycle.



## July 2025

Elevia Consulting founded

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## 5

Contracts successfully secured

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## 15+

Projects Supported



## \$7M +

In tenders supported across government and private sectors

# Our Services

## *Supporting Your Success from Tender to Contract Delivery*

At Elevia Consulting, we provide practical, results-driven support across every stage of the tendering and contract lifecycle. From preparing clear, compliant submissions to managing awarded contracts and conducting independent health checks, our services are designed to give businesses confidence, structure, and clarity in navigating procurement. Whether you're tendering for your first project or refining existing systems, we work alongside you to strengthen capability, enhance compliance, and position your business for sustained success.

### 01 Tender Submission Support

Helping businesses prepare clear, compliant, and compelling tender submissions that stand out in competitive markets. We guide clients through every stage, from document interpretation and writing to final review. This ensures your response is structured for success and allowing you to do what you do best: getting the job done.

### 02 Contract Administration

Providing end-to-end contract support to help you meet deliverables, manage reporting, and maintain compliance post-award. We take a collaborative approach, working within your existing company guidelines, resources, and systems to streamline processes and maintain consistency. Our structured methods ensure obligations are tracked, monitored, and closed out efficiently.

### 03 Tender Health Checks

A fast, professional review of your draft tender submission before lodgement. We assess compliance, clarity, and competitiveness to strengthen your response and increase your chances of success. You'll receive a custom report aligned with the request documentation and advertised evaluation criteria, along with a tailored proposal outlining suggested edits and improvements.



# Vision

*Simplifying complexity. Elevating opportunity.*

Our vision is to empower businesses to achieve sustainable growth through clarity, confidence, and compliance. We strive to redefine how small and medium enterprises approach procurement by providing structured, transparent, and practical support that turns opportunity into achievement. Through innovation, collaboration, and a deep understanding of the tendering process, Elevia Consulting is committed to simplifying complexity and driving success across every stage of the procurement journey.

## 01 Elevating Success Through Partnership

At Elevia Consulting, our vision is to empower businesses to succeed with confidence through strong partnerships built on trust, transparency, and collaboration. We work alongside our clients, integrating within their systems and teams to deliver practical, actionable outcomes that align with their goals and long-term vision.

## 02 Driving Excellence and Innovation

We strive to continually evolve — refining our practices, embracing innovation, and staying ahead of emerging procurement and compliance requirements. Our vision is to provide businesses with modern, streamlined solutions that simplify complexity and support sustainable growth across all sectors we serve.

## 03 Building Regional Capability & Confidence

Rooted in Central Queensland, Elevia Consulting is dedicated to strengthening regional business capability. We envision a thriving local economy where small and medium enterprises can confidently compete, contribute, and deliver exceptional outcomes within their communities and beyond.



# Mission

## *Empowering businesses to tender, deliver, and grow with confidence.*

Our mission is to empower businesses to navigate complex procurement and contract administration processes with confidence and clarity.

We are committed to delivering practical, structured, and outcome-driven support that enables our clients to compete effectively and achieve lasting results. Through collaboration, transparency, and continuous improvement, Elevia Consulting strives to strengthen regional capability, foster innovation, and create meaningful impact within the industries and communities we serve.

### 01 Empowering Business Success

Our mission is to help businesses navigate complex tendering and contract administration processes with clarity, structure, and confidence. We provide practical, end-to-end support that enables clients to focus on what they do best : delivering exceptional outcomes on the ground.

### 02 Collaboration and Client Alignment

We believe success is built through partnership. Our mission is to work collaboratively within each client's existing systems, values, and resources to create tailored solutions that are both compliant and commercially sound. Every engagement is underpinned by trust, transparency, and respect.

### 03 Continuouse Improvement & Local Impact

We are committed to ongoing learning, innovation, and supporting regional business growth. Through knowledge-sharing and practical guidance, we aim to strengthen Queensland's procurement capability and help local enterprises compete confidently in an evolving marketplace.



# Portfolio

Elevia Consulting has supported a diverse range of clients across Queensland and interstate, delivering tailored tendering and contract administration services that adapt to each client's needs. Our experience spans industries including civil construction, vegetation management, mining and resources, communications infrastructure, and professional services, with projects ranging from small business capability development and first-time submissions to complex frameworks for major regional contractors.

We provide end-to-end support, from tender health checks, methodology development, and pricing coordination to full submission builds and post-award assistance — ensuring every response is clear, compliant, and competitively positioned. Our strength lies in understanding the procurement environment, local content requirements, and compliance expectations that drive successful outcomes.

The following examples represent some of Elevia Consulting's most notable engagements and are not all-inclusive of our broader portfolio of work.

- **Regional Vegetation Management Program – \$1.3M (Mining & Resources)**

Tender health check and full submission refinement, providing structured methodology, pricing alignment, and competitive positioning support.

- **Regional Floodway Replacement Program – \$720K (Civil Construction)**

Full tender preparation and submission for multi-site floodway replacement works, including methodology, Gantt programming, and management plans.

- **Road Concrete Works – \$433K (Civil Construction)**

Developed complete submission under TMR specifications; awarded following successful compliance and technical evaluation.

- **Regional Drainage Upgrade Program – \$300K (Civil Construction)**

Full tender build and compliance documentation for regional drainage works; withdrawn post-evaluation due to Principal budgetary constraints.

- **Reinforced Concrete Culvert & Drainage Upgrade – \$1M (Civil Construction)**

Tender review and resubmission for revised package; contract partially awarded (~\$400K) with negotiations in progress.

- **Remote Culvert Construction Program – \$520K (Civil Construction)**

Tender development and submission coordination; unsuccessful due to pricing, but improved client framework and competitive readiness.

- **Interstate Bridge & Culvert Upgrade Program – \$1.18M (Civil Construction – State Government Infrastructure)**

Coordinated a comprehensive tender submission for a regional bridge and culvert upgrade project outside Queensland, including methodology, pricing, sequencing, and compliance documentation aligned with state standards: award pending, demonstrating capability in delivering compliant submissions across different state frameworks.

- **Trade & Professional Services Prequalification Program (Electrical & Communications)**

Developed multi-category prequalification submission for an Indigenous-owned electrical and communications company, achieving registration under a Local Government supplier framework.

- **Major Resource Infrastructure Vegetation Management Program (Civil & Mining Infrastructure)**

Full tender development, pricing, and capability rebuild for a major resource-sector infrastructure project; successfully awarded and currently in post-award negotiation.

- **Major Resource Infrastructure Program Support (Estimating Assistance)**

Supported a lead estimator under time-critical conditions to consolidate deliverables, key milestones, and sequencing for methodology and Gantt development, improving clarity and program alignment.







Danielle Emerson  
**Director / Principal  
Consultant**

With extensive experience in procurement, contract administration, and tender development, Danielle leads Elevia Consulting with a practical and solutions-focused approach.

As Founder and Principal Consultant, Danielle specialises in supporting small to medium enterprises through every stage of the tendering process. From strategy and submission development through to post-award contract support. Her strong understanding of both government and private sector frameworks, including Queensland and interstate procurement policies, enables her to deliver compliant, compelling, and commercially competitive outcomes for clients.

Danielle is recognised for her hands-on approach, collaborative leadership, and ability to translate technical information into clear, outcome-driven documentation. Her experience spans successful engagements with regional contractors, councils, and industry specialists, demonstrating her capability to adapt across varied project scales and delivery environments.

Driven by a passion for elevating regional business capability, Danielle continues to champion local procurement, quality compliance, and sustainable growth across every engagement.



# Testimonials

“We approached Danielle for assistance in a tender submission and were most impressed with her performance. Her professionalism and knowledge has been invaluable in our short time working together on our submission. A positive and can do attitude throughout the process made for a very smooth transaction and submission. Thanks Danielle, we will be using your services again. Highly recommended” **JOLYON WIPPELL - WIPPELL’S CONTRACTING CO**

“Very happy with Danielle and her team. Very knowledgeable, very professional and get the job done well” **DEAN JONES - WOWW INDUSTRIES**



# Let's Get to Work Together

## CONTACT



Let's make your next opportunity a success.

Whether you're tendering for the first time or refining your strategy, Danielle is here to guide you every step of the way.

Get in touch today, your next win starts with a conversation.

## Danielle Emerson



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