

Mid-Level Financial Analyst

Location: Sterling, VA (Hybrid, primarily on site)

Position Type: Full Time



About the Role

McAleese and Associates is seeking an experienced Mid-Level Financial Analyst with specialized knowledge of the defense and aerospace sector to join our team in Sterling, Virginia.

This role is ideal for a financial professional who understands the Defense Industrial Base and can combine strong financial analysis with knowledge of defense budgets, federal acquisition, major defense programs, and industry trends.

The ideal candidate is analytical, methodical, detail-oriented, and comfortable working independently in a fast-paced environment. This individual should be able to take complex financial, industry, and program information and turn it into clear, meaningful analysis for senior government and industry leaders.

Key Responsibilities

- **Financial Modeling:** Build, maintain, and analyze detailed financial models, including discounted cash flow (DCF) and three-statement models for defense and aerospace companies
- **Defense Sector Analysis:** Monitor federal defense budgets, Pentagon procurement priorities, acquisition programs, contract awards, and foreign military sales
- **Primary Research:** Conduct fundamental research on assigned defense sector companies, including financial performance, business operations, contract portfolios, competitive positioning, and market trends
- **Defense Program Analysis:** Evaluate key defense programs, including contract performance, funding profiles, program milestones, procurement activity, and potential risks and opportunities
- **Financial Reporting:** Prepare periodic analysis and written reports on contractor financial performance, earnings, margins, backlog, cash flow, and business operations
- **Contract Analysis:** Review government contracting data and assess contract structures, profitability, execution, and performance
- **Industry Monitoring:** Track developments across the Defense Industrial Base and identifying emerging trends that may affect companies, programs, or the broader defense market
- **Executive and Client Support:** Develop clear financial analysis, briefing materials, and research to support senior leadership and client requirements

Qualifications and Skills

- **Experience:** 3+ years of dedicated financial analysis experience within defense contracting, the aerospace sector, federal agencies, investment research, or a closely related field
- **Education:** Bachelor's degree in Finance, Accounting, Economics, Business Administration, or a related field.
- **Defense Industry Knowledge:** Demonstrated understanding of the Defense Industrial Base, major defense contractors, federal budgeting, acquisition, and procurement processes

Qualifications and Skills *(continued)*

- **Financial Analysis:** Strong understanding of financial statements, valuation methods, cash flow analysis, operating margins, contract profitability, and financial forecasting
- **EVM Knowledge:** Strong grasp of Earned Value Management (EVM) and government contract performance
- **Software:** Advanced proficiency in Microsoft Excel and the Microsoft Office suite
- **Research and Writing:** Ability to synthesize complex financial, industry, and program information into concise, understandable analysis
- **Attention to Detail:** Strong organizational skills and a methodical approach to research, modeling, and financial analysis
- **Communication:** Strong written and verbal communication skills with the ability to clearly communicate findings to senior leaders and clients
- **Clearance:** An active Secret or Top Secret security clearance is preferred, but not required

Work Schedule

This is a full-time, hybrid position based in Sterling, Virginia. The role is primarily on site, with limited flexibility for hybrid work based on business and client requirements.

What We Offer

- Competitive base salary commensurate with experience
- Eligibility for performance-based bonuses
- Comprehensive health and dental insurance
- 401(k) matching
- Paid time off
- Limited hybrid work flexibility

About McAleese and Associates

McAleese and Associates is a government contracting and national security consulting firm supporting clients across the defense and federal sectors. Our team works closely with senior government and industry leaders on complex business, budget, acquisition, and national security priorities.

The Mid-Level Financial Analyst will work closely with the firm's leadership team and play an important role in delivering timely, thoughtful financial and defense industry analysis to support our clients and company priorities.

How to Apply

Please submit your resume and a brief cover letter outlining your relevant financial analysis and defense industry experience to **Andrea Comes at acomes@mcaleese.com**.